PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
Accounts Payable Operations - Application User (Priced Monthly, 1 Year Term)	PROD22922	$ 50.00	7.00%	$ 46.85	Unrestricted User
Accounts Payable Operations - Fulfiller User (Monthly)	PROD20299	$ 225.00	7.00%	$ 210.82	Fulfiller
Accounts Payable Operations - Unrestricted User (Priced Monthly, 1 Year Term)	PROD22923	$ 8.00	7.00%	$ 7.50	Unrestricted User
Additional 1TB Capacity - Shared Environment (Monthly)	PROD21095	$ 1,250.00	7.00%	$ 1,171.22	Dedicated Environment
Additional Assist Pack - 500K Assists (Monthly)	PROD21223	$ 12,500.00	7.00%	$ 11,712.19	Pack
Additional Non-Production Instance - Shared Environment - Government Data Center (2TB) (Monthly)	PROD21135	$ 1,666.67	7.00%	$ 1,561.63	Dedicated Environment
Additional Non-Production Instance – Shared Environment (2TB) (Monthly)	PROD20927	$ 1,666.67	7.00%	$ 1,561.63	Dedicated Environment
Additional Non-Production Instance - Shared Environment (4TB) (Monthly)	PROD20930	$ 1,250.00	7.00%	$ 1,171.22	Dedicated Environment
Additional Process Mining Records - Process Mining Records Pack	PROD23564	$ 10,416.67	7.00%	$ 9,760.16	Dedicated Environment
Additional Production Instance - Shared Environment - Government Data Center (2TB) (Monthly)	PROD21134	$ 2,500.00	7.00%	$ 2,342.44	Dedicated Environment
Additional Production Instance - Shared Environment - Government Data Center (4TB) (Monthly)	PROD21797	$ 2,500.00	7.00%	$ 2,342.44	Dedicated Environment
Additional Production Instance - Shared Environment (2TB) (Monthly)	PROD20926	$ 2,500.00	7.00%	$ 2,342.44	Dedicated Environment
Additional Production Instance – Shared Environment (4TB) (Monthly)	PROD20929	$ 2,500.00	7.00%	$ 2,342.44	Dedicated Environment
API Insights - Subscription Unit	PROD23547	$ 24.00	7.00%	$ 22.49	Unit
App Engine Enterprise for Clinical Device Management - Module (Monthly) (20% of CDM Fulfiller Spend) (Monthly)	PROD19416	$ 0.01	7.00%	$ 0.01	Fulfiller
App Engine Enterprise for HR Service Delivery - Module	PROD23865	$ 3.20	7.00%	$ 3.00	Application
App Engine Enterprise for Manufacturing Commercial Operations - Module (Monthly) (Per $1000 of MCO Spend)	PROD21662	$ 300.00	7.00%	$ 281.09	Unrestricted User
App Engine Enterprise for Retail Service Management - Module (20% ACV of RSM Bu) (Priced Monthly, 1 Year Term)	PROD22847	$ 0.01	7.00%	$ 0.01	Unrestricted User
App Engine for HR Service Delivery - Module (20% of FDA's HRSD) (Priced Monthly, 1 Year Term)	PROD22709	$ 0.01	7.00%	$ 0.01	Unrestricted User
App Engine Standard - Fulfiller User (Priced Monthly, 1 Year Term)	PROD22933	$ 100.00	7.00%	$ 93.70	Fulfiller
App Engine Studio 50 - for CSM or Industry Migrations - Module (Monthly)	PROD20169	$ 1.00	7.00%	$ 0.94	Unrestricted User
App Engine Studio 50 - for FSM Migrations - Module (Monthly)	PROD20171	$ 1.00	7.00%	$ 0.94	Unrestricted User
App Engine Studio 950 - for CSM or Industry Migrations - Module (Monthly)	PROD20170	$ 1.00	7.00%	$ 0.94	Unrestricted User
Application Portfolio Management - Business Application v2	PROD16944	$ 65.00	7.00%	$ 60.90	Unrestricted User
Application Portfolio Management - Unrestricted User v2	PROD17452	$ 7.50	7.00%	$ 7.03	Unrestricted User
ATF Cloud Runner Add-On - Capacity (Priced Monthly, 1 Year Term)	PROD18262	$ 1,250.00	7.00%	$ 1,171.22	Application
Automation Engine Bundle - 1 Million Integration Hub Transactions - Transaction Pack	PROD17164	$ 3,000.00	7.00%	$ 2,810.93	Pack
Automation Engine Bundle - 10 Million Integration Hub Transactions - Transaction Pack	PROD17165	$ 5,000.00	7.00%	$ 4,684.88	Pack
Automation Engine Bundle - 100 Million Integration Hub Transactions - Transaction Pack	PROD17167	$ 15,000.00	7.00%	$ 14,054.63	Pack

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Automation Engine Bundle - 50 Million Integration Hub Transactions - Transaction Pack	PROD17166	$ 10,000.00	7.00%	$ 9,369.75	Pack
Automation Engine Bundle – 5GB API Access Volume – Access Volume Pack (Monthly)	PROD22422	$ 2,083.34	7.00%	$ 1,952.04	Bundle
Automation Engine Bundle – 75GB API Access Volume – Access Volume Pack (Monthly)	PROD22423	$ 8,333.34	7.00%	$ 7,808.13	Bundle
Automation Engine Enterprise – Unattended Robot	PROD17160	$ 20,833.33	7.00%	$ 19,520.31	Application
Automation Engine Enterprise v2 - Unrestricted User (Monthly)	PROD22421	$ 25.00	7.00%	$ 23.42	Unrestricted User
Automation Engine Enterprise v3 – Unattended Robot (Monthly)	PROD22420	$ 20,833.33	7.00%	$ 19,520.31	Application
Automation Engine Enterprise v3 - Unrestricted User	PROD24514	$ 30.00	7.00%	$ 28.11	Unrestricted User
Automation Engine Enterprise v4 - Unattended Robot	PROD24513	$ 32,916.67	7.00%	$ 30,842.10	Application
Automation Engine Professional – Unattended Robot	PROD17159	$ 10,416.67	7.00%	$ 9,760.16	Application
Automation Engine Professional v4 – Unattended Robot (Monthly)	PROD22419	$ 12,083.33	7.00%	$ 11,321.78	Application
Automation Engine Professional v5 – Unattended Robot	PROD24512	$ 16,250.00	7.00%	$ 15,225.84	Application
Automation Engine RPA Hub Bundle - 15 Attended Robots	PROD17162	$ 2,083.33	7.00%	$ 1,952.03	Application
Automation Engine RPA Hub Bundle - 5 Unattended Robots	PROD17161	$ 2,083.33	7.00%	$ 1,952.03	Application
Base Pack - Sales & Order Management for Media & Entertainment Standard (Monthly)	PROD22793	$ 39.00	7.00%	$ 36.54	Pack
Base Pack - Sales & Order Management for Media and Entertainment Professional (Monthly)	PROD22799	$ 780.00	7.00%	$ 730.84	Pack
Base Pack - Sales & Order Management for Technology Provider Professional (Monthly)	PROD22781	$ 780.00	7.00%	$ 730.84	Pack
Base Pack - Sales & Order Management for Technology Provider Standard (Monthly)	PROD22775	$ 39.00	7.00%	$ 36.54	Pack
Base Pack - Sales & Order Management for Telecommunications Professional (Monthly)	PROD22763	$ 780.00	7.00%	$ 730.84	Pack
Base Pack - Sales & Order Management for Telecommunications Standard (Monthly)	PROD22757	$ 32.50	7.00%	$ 30.45	Pack
Base Pack - Sales & Order Management Professional (Monthly)	PROD22745	$ 650.00	7.00%	$ 609.03	Pack
Base Pack - Sales & Order Management Standard (Monthly)	PROD22739	$ 46.80	7.00%	$ 43.85	Pack
Business Continuity Management Professional v2 - BCM Operator (Monthly)	PROD14201	$ 300.00	7.00%	$ 281.09	Unrestricted User
CDM Professional Plus - Fulfiller User	PROD22881	$ 105.00	7.00%	$ 98.38	Fulfiller
Clean Core ERP with App Engine – Fulfiller User (Term Software, Monthly)	PROD19231	$ 250.00	7.00%	$ 234.24	Fulfiller
Clean Core ERP with App Engine – Unrestricted User (Monthly)	PROD21555	$ 33.00	7.00%	$ 30.92	Unrestricted User
Clean Core ERP with App Engine Add-On – ERP Systems Connected (Term Software, Monthly)	PROD19232	$ 20,833.33	7.00%	$ 19,520.31	Application
Clinical Device Management Professional - Fulfiller User (Monthly)	PROD19370	$ 225.00	7.00%	$ 210.82	Fulfiller
Clinical Device Management Professional - Fulfiller User v2 (Monthly)	PROD22159	$ 325.00	7.00%	$ 304.52	Fulfiller
Clinical Device Management Professional - Fulfiller User v3	PROD23675	$ 325.00	7.00%	$ 304.52	Fulfiller
Clinical Device Management Professional - Included Student Fulfiller v2 (Monthly)	PROD22162	$ -	7.00%	$ -	
Clinical Device Management Professional - Included Student Fulfiller v3	PROD23677	$ -	7.00%	$ -	Fulfiller
Clinical Device Management Standard - Fulfiller User (Monthly)	PROD19369	$ 160.00	7.00%	$ 149.92	Fulfiller
Cloud Cost Management - Subscription Unit (Term Software, Monthly)	PROD20895	$ 8.00	7.00%	$ 7.50	Subscription Unit

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Cloud Encryption - Application (per $1000 CACV) (Monthly)	PROD22207	$ 200.00	7.00%	$ 187.40	Application
Cloud Insights - Migration Only (Monthly)	PROD15043	$ 0.01	7.00%	$ 0.01	Application
Collaborative Work Management - CWM User (Monthly)	PROD22188	$ 25.00	7.00%	$ 23.42	Application
Collaborative Work Management - Unrestricted User (Monthly)	PROD22189	$ 5.50	7.00%	$ 5.15	Unrestricted User
Contract Management Pro - Application User (Monthly)	PROD21604	$ 50.00	7.00%	$ 46.85	Application
Contract Management Pro - Fulfiller User (Monthly)	PROD21598	$ 200.00	7.00%	$ 187.40	Fulfiller
Contract Management Pro - Unrestricted User (Monthly)	PROD21601	$ 6.00	7.00%	$ 5.62	Unrestricted User
Contractor Marketplace - Contractor User (Monthly)	PROD22114	$ 35.00	7.00%	$ 32.79	User
Contractor Marketplace - Transactions (Monthly)	PROD22117	$ 0.67	7.00%	$ 0.63	Transaction
Creator Plus - Creator (Monthly)	PROD21220	$ 100.00	7.00%	$ 93.70	Application
CSM Enterprise Plus - Fulfiller User (Monthly)	PROD21204	$ 135.00	7.00%	$ 126.49	Fulfiller
CSM Enterprise Plus - Transactions (Monthly)	PROD22041	$ 0.20	7.00%	$ 0.19	Transaction
CSM Enterprise Plus - Unrestricted User (Monthly)	PROD21205	$ 24.00	7.00%	$ 22.49	Unrestricted User
CSM Professional Plus - Fulfiller User (Monthly)	PROD21202	$ 135.00	7.00%	$ 126.49	Fulfiller
CSM Professional Plus - Transactions (Monthly)	PROD22017	$ 0.20	7.00%	$ 0.19	Transaction
CSM Professional Plus - Unrestricted User (Monthly)	PROD21203	$ 24.00	7.00%	$ 22.49	Unrestricted User
Customer Performance Testing Instance – Per Week - Shared Environment	PROD21932	$ 5,000.00	7.00%	$ 4,684.88	Dedicated Environment
Customer Service Management Enterprise With App Engine 1000 - Fulfiller User v5 (Priced Monthly, 1 Year Term)	PROD15205	$ 325.00	7.00%	$ 304.52	Fulfiller
Customer Service Management Enterprise With App Engine 1000 - Unrestricted User v5 RM Lvl 3	PROD20428	$ 78.00	7.00%	$ 73.08	Unrestricted User
Customer Service Management Enterprise With App Engine 1000 - Unrestricted User v6	PROD17148	$ 60.00	7.00%	$ 56.22	Unrestricted User
Customer Service Management Professional With App Engine 100 - Fulfiller User v6	PROD17145	$ 225.00	7.00%	$ 210.82	Fulfiller
Customer Service Management Professional With App Engine 100 - Unrestricted User v5 RM Lvl 3	PROD20423	$ 52.00	7.00%	$ 48.72	Unrestricted User
Customer Service Management Professional With App Engine 100 - Unrestricted User v6	PROD17146	$ 40.00	7.00%	$ 37.48	Unrestricted User
Customer Service Management Standard - Fulfiller User v6	PROD17143	$ 125.00	7.00%	$ 117.12	Fulfiller
Customer Service Management Standard - Unrestricted User v6	PROD17144	$ 25.00	7.00%	$ 23.42	Unrestricted User
Data Archive Professional - Application	PROD23486	$ 8,333.34	7.00%	$ 7,808.13	Application
Data At Rest Transition - Application (per $1000 CACV) (Term Software, Monthly)	PROD20920	$ 100.00	7.00%	$ 93.70	Application
Data Privacy - Application (per $1000 CACV) (Monthly)	PROD22194	$ 150.00	7.00%	$ 140.55	Application
Dedicated Environment - Government Data Center (10TB) (Monthly)	PROD21136	$ 41,666.66	7.00%	$ 39,040.62	Dedicated Environment
Dedicated Environment (10TB) (Monthly)	PROD20933	$ 41,666.66	7.00%	$ 39,040.62	Dedicated Environment
Dedicated Environment (6TB) (Monthly)	PROD20936	$ 20,833.33	7.00%	$ 19,520.31	Dedicated Environment
Developer Sandbox - Sandboxes	PROD23694	$ 1,666.66	7.00%	$ 1,561.62	Dedicated Environment
DevOps Config - Module	PROD17431	$ 1.00	7.00%	$ 0.94	Application
Digital End-User Experience - Subscription Unit v2 (Monthly)	PROD22260	$ 24.00	7.00%	$ 22.49	Subscription Unit
Employee Center Professional - Unrestricted User (Monthly)	PROD15945	$ 5.00	7.00%	$ 4.68	Unrestricted User

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Employee Growth and Development - Unrestricted User (Monthly)	PROD18701	$ 8.00	7.00%	$ 7.50	Unrestricted User
Employee Growth and Development (without EC Pro) - Application User (Monthly)	PROD19242	$ 5.00	7.00%	$ 4.68	User
Employee Growth and Development (without EC Pro) - Unrestricted User (Monthly)	PROD19243	$ 5.00	7.00%	$ 4.68	Unrestricted User
Employee Service Foundation – HR User (Monthly)	PROD21981	$ 7.00	7.00%	$ 6.56	User
Employee Service Foundation – Unrestricted User (Monthly)	PROD21982	$ 7.00	7.00%	$ 6.56	Unrestricted User
Enterprise Architecture Professional - Business Application	PROD23527	$ 70.00	7.00%	$ 65.59	Application
Enterprise Architecture Professional - Unrestricted User	PROD23533	$ 9.00	7.00%	$ 8.43	Unrestricted User
Enterprise Architecture Standard - Business Application	PROD23524	$ 45.00	7.00%	$ 42.16	Application
Enterprise Architecture Standard - Unrestricted User	PROD23530	$ 6.00	7.00%	$ 5.62	Unrestricted User
Enterprise Asset Management Professional - EAM Operator v2 (Monthly)	PROD21613	$ 150.00	7.00%	$ 140.55	Application
Enterprise Asset Management Professional - Subscription Unit v3	PROD23593	$ 12.00	7.00%	$ 11.24	Subscription Unit
Enterprise Service Management Base Suite v3 - Unrestricted User (Monthly)	PROD20310	$ 40.00	7.00%	$ 37.48	Unrestricted User
Enterprise Service Management Base Suite v4 - Unrestricted User	PROD24409	$ 45.00	7.00%	$ 42.16	Unrestricted User
Enterprise Service Management Base Suite with App Engine v3 - Unrestricted User (Monthly)	PROD20312	$ 60.00	7.00%	$ 56.22	Unrestricted User
Enterprise Service Management Base Suite with App Engine v4 - Unrestricted User	PROD24412	$ 65.00	7.00%	$ 60.90	Unrestricted User
Enterprise Service Management Base Suite with App Engine v4 - Unrestricted User RM Lvl3	PROD24414	$ 84.50	7.00%	$ 79.17	Unrestricted User
Enterprise Service Management Premium Suite v3 - Unrestricted User (Monthly)	PROD20311	$ 50.00	7.00%	$ 46.85	Unrestricted User
Enterprise Service Management Premium Suite v4 - Unrestricted User	PROD24415	$ 55.00	7.00%	$ 51.53	Unrestricted User
Enterprise Service Management Premium Suite with App Engine v3 - Unrestricted User (Monthly)	PROD20313	$ 70.00	7.00%	$ 65.59	Unrestricted User
Enterprise Service Management Premium Suite with App Engine v4 - Unrestricted User	PROD24418	$ 75.00	7.00%	$ 70.27	Unrestricted User
Enterprise Support Account Management v2 (Monthly)	PROD22707	$ 8,333.33	7.00%	$ 7,808.12	Application
Expansion Pack - Sales & Order Management for Media & Entertainment Standard (Monthly)	PROD22796	$ 6,500.00	7.00%	$ 6,090.34	Pack
Expansion Pack - Sales & Order Management for Media and Entertainment Professional (Monthly)	PROD22802	$ 11,700.00	7.00%	$ 10,962.61	Pack
Expansion Pack - Sales & Order Management for Technology Provider Professional (Monthly)	PROD22784	$ 11,700.00	7.00%	$ 10,962.61	Pack
Expansion Pack - Sales & Order Management for Technology Provider Standard (Monthly)	PROD22778	$ 6,500.00	7.00%	$ 6,090.34	Pack
Expansion Pack - Sales & Order Management for Telecommunications Professional (Monthly)	PROD22766	$ 11,700.00	7.00%	$ 10,962.61	Pack
Expansion Pack - Sales & Order Management for Telecommunications Standard (Monthly)	PROD22760	$ 6,500.00	7.00%	$ 6,090.34	Pack
Expansion Pack - Sales & Order Management Professional (Monthly)	PROD22748	$ 9,750.00	7.00%	$ 9,135.51	Pack
Expansion Pack - Sales & Order Management Standard (Monthly)	PROD22742	$ 5,417.10	7.00%	$ 5,075.69	Application
Express Upgrade to ITSM – Fulfiller User (Monthly)	PROD03428	$ 100.00	7.00%	$ 93.70	Fulfiller
Extended Backup for Additional 1TB Storage (Shared Environment)	PROD20820	$ 625.00	7.00%	$ 585.61	Dedicated Environment

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Extended Backup for Dedicated Environment	PROD20821	$ 4,166.67	7.00%	$ 3,904.07	Dedicated Environment
Extended Backup for Non-Production Instance (Shared Environment)	PROD20819	$ 833.33	7.00%	$ 780.81	Dedicated Environment
Extended Backup for Production Instance (Shared Environment)	PROD20818	$ 1,666.67	7.00%	$ 1,561.63	Dedicated Environment
Field Service Management Contractor User RM Lvl 3	PROD20491	$ 45.50	7.00%	$ 42.63	User
Field Service Management Enterprise - Unrestricted User (Monthly)	PROD20180	$ 60.00	7.00%	$ 56.22	Unrestricted User
Field Service Management Enterprise for Telecommunications - Fulfiller User	PROD24483	$ 275.00	7.00%	$ 257.67	Fulfiller
Field Service Management for Telecommunications Enterprise - Unrestricted User	PROD24501	$ 60.00	7.00%	$ 56.22	Unrestricted User
Field Service Management for Telecommunications Professional - Unrestricted User	PROD24498	$ 40.00	7.00%	$ 37.48	Unrestricted User
Field Service Management for Telecommunications Standard - Fulfiller User	PROD24477	$ 100.00	7.00%	$ 93.70	Fulfiller
Field Service Management for Telecommunications Standard - Unrestricted User	PROD24495	$ 25.00	7.00%	$ 23.42	Unrestricted User
Field Service Management Professional - Unrestricted User (Monthly)	PROD20179	$ 40.00	7.00%	$ 37.48	Unrestricted User
Field Service Management Professional for Telecommunications - Fulfiller User	PROD24480	$ 175.00	7.00%	$ 163.97	Fulfiller
Field Service Management Standard - Unrestricted User (Monthly)	PROD20237	$ 25.00	7.00%	$ 23.42	Unrestricted User
Finance Operations Management Standard	PROD11490	$ 350.00	7.00%	$ 327.94	Application
Financial Services Operations Enterprise Built with Visa - Fulfiller User (UU Customers Only) (Monthly)	PROD22700	$ 450.00	7.00%	$ 421.64	Fulfiller
Financial Services Operations Enterprise Built with Visa - Fulfiller User (Monthly)	PROD22601	$ 450.00	7.00%	$ 421.64	Fulfiller
Financial Services Operations Enterprise Built with Visa - Transactions (Monthly)	PROD22602	$ 0.70	7.00%	$ 0.66	Transaction
Financial Services Operations Enterprise with App Engine 1000 - Unrestricted User v2	PROD17356	$ 80.00	7.00%	$ 74.96	Unrestricted User
Financial Services Operations Professional Built with Visa – Fulfiller User (Monthly)	PROD22599	$ 350.00	7.00%	$ 327.94	Fulfiller
Financial Services Operations Professional Built with Visa – Fulfiller User (UU Customers Only) (Monthly)	PROD22699	$ 350.00	7.00%	$ 327.94	Fulfiller
Financial Services Operations Professional Built with Visa – Transactions (Monthly)	PROD22600	$ 0.53	7.00%	$ 0.50	Transaction
FSM Enterprise Plus - Fulfiller User (Monthly)	PROD21571	$ 105.00	7.00%	$ 98.38	Fulfiller
FSM Enterprise Plus - Transactions (Monthly)	PROD22048	$ 0.40	7.00%	$ 0.37	Transaction
FSM Enterprise Plus - Unrestricted User (Monthly)	PROD21572	$ 24.00	7.00%	$ 22.49	Unrestricted User
FSM Professional Plus - Fulfiller User (Monthly)	PROD21569	$ 105.00	7.00%	$ 98.38	Fulfiller
FSM Professional Plus - Transactions (Monthly)	PROD22024	$ 0.40	7.00%	$ 0.37	Transaction
FSM Professional Plus - Unrestricted User (Monthly)	PROD21570	$ 24.00	7.00%	$ 22.49	Unrestricted User
FSO Enterprise Plus - Fulfiller User (Monthly)	PROD21252	$ 180.00	7.00%	$ 168.66	Fulfiller
FSO Enterprise Plus - Transactions (Monthly)	PROD22043	$ 0.28	7.00%	$ 0.26	Transaction
FSO Enterprise Plus - Unrestricted User (Monthly)	PROD21253	$ 36.00	7.00%	$ 33.73	Unrestricted User
FSO Professional Plus - Fulfiller User (Monthly)	PROD21250	$ 180.00	7.00%	$ 168.66	Fulfiller
FSO Professional Plus - Transactions (Monthly)	PROD22019	$ 0.28	7.00%	$ 0.26	Transaction
FSO Professional Plus - Unrestricted User (Monthly)	PROD21251	$ 36.00	7.00%	$ 33.73	Unrestricted User
GCC (US FedRAMP) - CDM Professional Plus - Fulfiller User	PROD23049	$ 105.00	7.00%	$ 98.38	Fulfiller
GCC (US FedRAMP) - Creator Professional Plus - Creator	PROD23050	$ 100.00	7.00%	$ 93.70	Application
GCC (US FedRAMP) - CSM Enterprise Plus - Fulfiller User	PROD23051	$ 135.00	7.00%	$ 126.49	Fulfiller
GCC (US FedRAMP) - CSM Enterprise Plus - Transactions	PROD23052	$ 0.20	7.00%	$ 0.19	Transaction

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GCC (US FedRAMP) - CSM Enterprise Plus - Unrestricted User	PROD23053	$ 24.00	7.00%	$ 22.49	Unrestricted User
GCC (US FedRAMP) - CSM Professional Plus - Fulfiller User	PROD23054	$ 135.00	7.00%	$ 126.49	Fulfiller
GCC (US FedRAMP) - CSM Professional Plus - Transactions	PROD23055	$ 0.20	7.00%	$ 0.19	Transaction
GCC (US FedRAMP) - CSM Professional Plus - Unrestricted User	PROD23056	$ 24.00	7.00%	$ 22.49	Unrestricted User
GCC (US FedRAMP) - FSM Enterprise Plus - Fulfiller User	PROD23057	$ 105.00	7.00%	$ 98.38	Fulfiller
GCC (US FedRAMP) - FSM Enterprise Plus - Transactions	PROD23058	$ 0.40	7.00%	$ 0.37	Transaction
GCC (US FedRAMP) - FSM Enterprise Plus - Unrestricted User	PROD23059	$ 24.00	7.00%	$ 22.49	Unrestricted User
GCC (US FedRAMP) - FSM Professional Plus - Fulfiller User	PROD23060	$ 105.00	7.00%	$ 98.38	Fulfiller
GCC (US FedRAMP) - FSM Professional Plus - Transactions	PROD23061	$ 0.40	7.00%	$ 0.37	Transaction
GCC (US FedRAMP) - FSM Professional Plus - Unrestricted User	PROD23062	$ 24.00	7.00%	$ 22.49	Unrestricted User
GCC (US FedRAMP) - FSO Enterprise Plus - Fulfiller User	PROD23063	$ 180.00	7.00%	$ 168.66	Fulfiller
GCC (US FedRAMP) - FSO Enterprise Plus - Transactions	PROD23064	$ 0.28	7.00%	$ 0.26	Transaction
GCC (US FedRAMP) - FSO Enterprise Plus - Unrestricted User	PROD23065	$ 36.00	7.00%	$ 33.73	Unrestricted User
GCC (US FedRAMP) - FSO Professional Plus - Fulfiller User	PROD23066	$ 180.00	7.00%	$ 168.66	Fulfiller
GCC (US FedRAMP) - FSO Professional Plus - Transactions	PROD23067	$ 0.28	7.00%	$ 0.26	Transaction
GCC (US FedRAMP) - FSO Professional Plus - Unrestricted User	PROD23068	$ 36.00	7.00%	$ 33.73	Unrestricted User
GCC (US FedRAMP) - HCLS-SM Enterprise Plus - Fulfiller User	PROD23069	$ 180.00	7.00%	$ 168.66	Fulfiller
GCC (US FedRAMP) - HCLS-SM Enterprise Plus - Transactions	PROD23070	$ 0.28	7.00%	$ 0.26	Transaction
GCC (US FedRAMP) - HCLS-SM Enterprise Plus - Unrestricted User	PROD23071	$ 36.00	7.00%	$ 33.73	Unrestricted User
GCC (US FedRAMP) - HCLS-SM Professional Plus - Fulfiller User	PROD23072	$ 180.00	7.00%	$ 168.66	Fulfiller
GCC (US FedRAMP) - HCLS-SM Professional Plus - Transactions	PROD23073	$ 0.28	7.00%	$ 0.26	Transaction
GCC (US FedRAMP) - HCLS-SM Professional Plus - Unrestricted User	PROD23074	$ 36.00	7.00%	$ 33.73	Unrestricted User
GCC (US FedRAMP) - HRSD Enterprise Plus - HR User	PROD23075	$ 6.00	7.00%	$ 5.62	User
GCC (US FedRAMP) - HRSD Enterprise Plus - Unrestricted User	PROD23076	$ 6.00	7.00%	$ 5.62	Unrestricted User
GCC (US FedRAMP) - HRSD Professional Plus - HR User	PROD23077	$ 6.00	7.00%	$ 5.62	User
GCC (US FedRAMP) - HRSD Professional Plus - Unrestricted User	PROD23078	$ 6.00	7.00%	$ 5.62	Unrestricted User
GCC (US FedRAMP) - ITOM Enterprise Plus - Subscription Unit	PROD23079	$ 14.00	7.00%	$ 13.12	Subscription Unit
GCC (US FedRAMP) - ITOM Professional Plus - Subscription Unit	PROD23080	$ 14.00	7.00%	$ 13.12	Subscription Unit
GCC (US FedRAMP) - ITSM Enterprise Plus - Fulfiller User	PROD23081	$ 90.00	7.00%	$ 84.33	Fulfiller
GCC (US FedRAMP) - ITSM Enterprise Plus - Unrestricted User	PROD23082	$ 12.00	7.00%	$ 11.24	Unrestricted User
GCC (US FedRAMP) - ITSM Professional Plus - Fulfiller User	PROD23083	$ 90.00	7.00%	$ 84.33	Fulfiller
GCC (US FedRAMP) - ITSM Professional Plus - Unrestricted User	PROD23084	$ 12.00	7.00%	$ 11.24	Unrestricted User
GCC (US FedRAMP) - M&E SM Enterprise Plus - Fulfiller User	PROD23085	$ 180.00	7.00%	$ 168.66	Fulfiller
GCC (US FedRAMP) - M&E SM Enterprise Plus - Transactions	PROD23086	$ 0.28	7.00%	$ 0.26	Transaction
GCC (US FedRAMP) - M&E SM Enterprise Plus - Unrestricted User	PROD23087	$ 36.00	7.00%	$ 33.73	Unrestricted User
GCC (US FedRAMP) - M&E SM Professional Plus - Fulfiller User	PROD23088	$ 180.00	7.00%	$ 168.66	Fulfiller
GCC (US FedRAMP) - M&E SM Professional Plus - Transactions	PROD23089	$ 0.28	7.00%	$ 0.26	Transaction
GCC (US FedRAMP) - M&E SM Professional Plus - Unrestricted User	PROD23090	$ 36.00	7.00%	$ 33.73	Unrestricted User
GCC (US FedRAMP) - MCO Enterprise Plus – Fulfiller User	PROD23091	$ 180.00	7.00%	$ 168.66	Fulfiller
GCC (US FedRAMP) - MCO Enterprise Plus - Transactions	PROD23624	$ 0.28	7.00%	$ 0.26	Transaction

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
GCC (US FedRAMP) - MCO Enterprise Plus - Unrestricted User	PROD23092	$ 36.00	7.00%	$ 33.73	Unrestricted User
GCC (US FedRAMP) - MCO Professional Plus – Fulfiller User	PROD23093	$ 180.00	7.00%	$ 168.66	Fulfiller
GCC (US FedRAMP) - MCO Professional Plus - Transactions	PROD23625	$ 0.28	7.00%	$ 0.26	Transaction
GCC (US FedRAMP) - MCO Professional Plus - Unrestricted User	PROD23094	$ 36.00	7.00%	$ 33.73	Unrestricted User
GCC (US FedRAMP) - PSDS Enterprise Plus - Fulfiller User	PROD23095	$ 180.00	7.00%	$ 168.66	Fulfiller
GCC (US FedRAMP) - PSDS Enterprise Plus - Transactions	PROD23096	$ 0.28	7.00%	$ 0.26	Transaction
GCC (US FedRAMP) - PSDS Enterprise Plus - Unrestricted User	PROD23097	$ 36.00	7.00%	$ 33.73	Unrestricted User
GCC (US FedRAMP) - PSDS Professional Plus - Fulfiller User	PROD23098	$ 180.00	7.00%	$ 168.66	Fulfiller
GCC (US FedRAMP) - PSDS Professional Plus - Transactions	PROD23099	$ 0.28	7.00%	$ 0.26	Transaction
GCC (US FedRAMP) - PSDS Professional Plus - Unrestricted User	PROD23100	$ 36.00	7.00%	$ 33.73	Unrestricted User
GCC (US FedRAMP) - RSM Enterprise Plus - Fulfiller User	PROD23101	$ 135.00	7.00%	$ 126.49	Fulfiller
GCC (US FedRAMP) - RSM Professional Plus - Fulfiller User	PROD23102	$ 135.00	7.00%	$ 126.49	Fulfiller
GCC (US FedRAMP) - SPM for Telecommunications Professional Plus - SPM User	PROD23103	$ 900.00	7.00%	$ 843.28	Application
GCC (US FedRAMP) - SPM for Telecommunications Professional Plus – Unrestricted User	PROD23104	$ 108.00	7.00%	$ 101.19	Unrestricted User
GCC (US FedRAMP) - SPM Professional Plus - SPM User	PROD23105	$ 75.00	7.00%	$ 70.27	User
GCC (US FedRAMP) - SPM Professional Plus - Unrestricted User	PROD23106	$ 9.00	7.00%	$ 8.43	Unrestricted User
GCC (US FedRAMP) - TPSM Enterprise Plus - Fulfiller User	PROD23107	$ 180.00	7.00%	$ 168.66	Fulfiller
GCC (US FedRAMP) - TPSM Enterprise Plus - Transactions	PROD23108	$ 0.28	7.00%	$ 0.26	Transaction
GCC (US FedRAMP) - TPSM Enterprise Plus - Unrestricted User	PROD23109	$ 36.00	7.00%	$ 33.73	Unrestricted User
GCC (US FedRAMP) - TPSM Professional Plus - Fulfiller User	PROD23110	$ 180.00	7.00%	$ 168.66	Fulfiller
GCC (US FedRAMP) - TPSM Professional Plus - Transactions	PROD23111	$ 0.28	7.00%	$ 0.26	Transaction
GCC (US FedRAMP) - TPSM Professional Plus - Unrestricted User	PROD23112	$ 36.00	7.00%	$ 33.73	Unrestricted User
GCC (US FedRAMP) - TSM Enterprise Plus - Fulfiller User	PROD23113	$ 180.00	7.00%	$ 168.66	Fulfiller
GCC (US FedRAMP) - TSM Enterprise Plus - Transactions	PROD23114	$ 0.28	7.00%	$ 0.26	Transaction
GCC (US FedRAMP) - TSM Enterprise Plus - Unrestricted User	PROD23115	$ 36.00	7.00%	$ 33.73	Unrestricted User
GCC (US FedRAMP) - TSM Professional Plus - Fulfiller User	PROD23116	$ 180.00	7.00%	$ 168.66	Fulfiller
GCC (US FedRAMP) - TSM Professional Plus - Transactions	PROD23117	$ 0.28	7.00%	$ 0.26	Transaction
GCC (US FedRAMP) - TSM Professional Plus - Unrestricted User	PROD23118	$ 36.00	7.00%	$ 33.73	Unrestricted User
GCC (US FedRAMP) - TSOM Enterprise Plus - Subscription Unit	PROD23119	$ 14.00	7.00%	$ 13.12	Subscription Unit
GCC (US FedRAMP) - TSOM Professional Plus - Subscription Unit	PROD23120	$ 14.00	7.00%	$ 13.12	Subscription Unit
GCC (US FedRAMP) S2P Professional Plus - Application User	PROD23650	$ 54.00	7.00%	$ 50.60	User
GCC (US FedRAMP) S2P Professional Plus - Fulfiller User	PROD23648	$ 240.00	7.00%	$ 224.87	Fulfiller
GCC (US FedRAMP) S2P Professional Plus - Unrestricted User	PROD23649	$ 8.00	7.00%	$ 7.50	Unrestricted User
GCC (US FedRAMP) SIR Enterprise Plus - Unrestricted User	PROD23706	$ 2.40	7.00%	$ 2.25	Unrestricted User
GCC (US FedRAMP) SIR Professional Plus - Unrestricted User	PROD23705	$ 2.40	7.00%	$ 2.25	Unrestricted User
GCC (US FedRAMP) SPO Professional Plus - Application User	PROD23635	$ 30.00	7.00%	$ 28.11	User
GCC (US FedRAMP) SPO Professional Plus - Fulfiller User	PROD23633	$ 135.00	7.00%	$ 126.49	Fulfiller
GCC (US FedRAMP) SPO Professional Plus - Unrestricted User	PROD23634	$ 5.00	7.00%	$ 4.68	Unrestricted User
Gen AI Base Components - Application (Monthly)	PROD21619	$ 0.01	7.00%	$ 0.01	Application

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
Generative AI Controller - Transactions	PROD20364	$ 0.01	7.00%	$ 0.01	Transaction
Hardware Asset Management for Zero Touch Mobility (BYOD) - Subscription Unit (Monthly)	PROD22203	$ 6.00	7.00%	$ 5.62	Subscription Unit
Hardware Asset Management for Zero Touch Mobility (CLD) - Subscription Unit (Monthly)	PROD22200	$ 6.00	7.00%	$ 5.62	Subscription Unit
Hardware Asset Management Professional - Subscription Unit v4 (Monthly)	PROD21616	$ 6.00	7.00%	$ 5.62	Subscription Unit
Hardware Asset Management Professional - Subscription Unit v6	PROD23841	$ 6.00	7.00%	$ 5.62	Subscription Unit
HCLS-SM Enterprise Plus - Fulfiller User (Monthly)	PROD21300	$ 180.00	7.00%	$ 168.66	Fulfiller
HCLS-SM Enterprise Plus - Transactions (Monthly)	PROD22047	$ 0.28	7.00%	$ 0.26	Transaction
HCLS-SM Enterprise Plus - Unrestricted User (Monthly)	PROD21301	$ 36.00	7.00%	$ 33.73	Unrestricted User
HCLS-SM Professional Plus - Fulfiller User (Monthly)	PROD21298	$ 180.00	7.00%	$ 168.66	Fulfiller
HCLS-SM Professional Plus - Transactions (Monthly)	PROD22023	$ 0.28	7.00%	$ 0.26	Transaction
HCLS-SM Professional Plus - Unrestricted User (Monthly)	PROD21299	$ 36.00	7.00%	$ 33.73	Unrestricted User
Health and Safety - Unrestricted User	PROD20772	$ 5.00	7.00%	$ 4.68	Unrestricted User
Health and Safety - Unrestricted User RM Lvl 3	PROD20774	$ 6.50	7.00%	$ 6.09	Unrestricted User
Health and Safety for WSD Enterprise (Migration Only) - Application User	PROD23719	$ -	7.00%	$ -	Application
Health and Safety for WSD Enterprise (Migration Only) - Unrestricted User	PROD23722	$ -	7.00%	$ -	Unrestricted User
Health and Safety for WSD Professional (Migration Only) - Application User	PROD23710	$ -	7.00%	$ -	Application
Health and Safety for WSD Professional (Migration Only) - Unrestricted User	PROD23713	$ -	7.00%	$ -	Application
Health Log Analytics - IoT - Subscription Unit	PROD23596	$ 14.00	7.00%	$ 13.12	Subscription Unit
Healthcare & Life Sciences Service Management Enterprise with App Engine 1000 - Fulfiller User v2	PROD17381	$ 400.00	7.00%	$ 374.79	Fulfiller
Healthcare & Life Sciences Service Management Enterprise with App Engine 1000 - Unrestricted User v2	PROD17380	$ 80.00	7.00%	$ 74.96	Unrestricted User
Healthcare & Life Sciences Service Management Professional with App Engine 100 - Fulfiller User v2	PROD17366	$ 300.00	7.00%	$ 281.09	Fulfiller
Healthcare & Life Sciences Service Management Professional with App Engine 100 - Unrestricted User	PROD17367	$ 60.00	7.00%	$ 56.22	Unrestricted User
HR Service Delivery Enterprise - HR User v5 (Monthly)	PROD22098	$ 16.00	7.00%	$ 14.99	User
HR Service Delivery Enterprise - Unrestricted User v2	PROD20761	$ 16.00	7.00%	$ 14.99	Unrestricted User
HR Service Delivery Enterprise - Unrestricted User v2 RM Lvl 3	PROD20765	$ 20.80	7.00%	$ 19.49	Unrestricted User
HR Service Delivery Enterprise - Unrestricted User v3 (Monthly)	PROD22104	$ 16.00	7.00%	$ 14.99	Unrestricted User
HR Service Delivery Professional - HR User v5 (Monthly)	PROD22097	$ 10.00	7.00%	$ 9.37	User
HR Service Delivery Professional - Unrestricted User v2	PROD20760	$ 10.00	7.00%	$ 9.37	Unrestricted User
HR Service Delivery Professional - Unrestricted User v2 RM Lvl 3	PROD20764	$ 13.00	7.00%	$ 12.18	Unrestricted User
HR Service Delivery Professional - Unrestricted User v3 (Monthly)	PROD22103	$ 10.00	7.00%	$ 9.37	Unrestricted User
HRSD Enterprise Plus - HR User (Monthly)	PROD21215	$ 6.00	7.00%	$ 5.62	User
HRSD Enterprise Plus - Unrestricted User (Monthly)	PROD22075	$ 6.00	7.00%	$ 5.62	Unrestricted User
HRSD Professional Plus - HR User (Monthly)	PROD21214	$ 6.00	7.00%	$ 5.62	User
HRSD Professional Plus - Unrestricted User (Monthly)	PROD22074	$ 6.00	7.00%	$ 5.62	Unrestricted User

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
Included Non-Production Instance - Shared Environment - Government Data Center (2TB) (Monthly)	PROD21133	$ 0.01	7.00%	$ 0.01	Dedicated Environment
Included Non-Production Instance - Shared Environment - Government Data Center (4TB) (Monthly)	PROD21801	$ 0.01	7.00%	$ 0.01	Dedicated Environment
Included Non-Production Instance - Shared Environment (2TB) (Monthly)	PROD20932	$ 0.01	7.00%	$ 0.01	Dedicated Environment
Included Non-Production Instance - Shared Environment (4TB) (Monthly)	PROD20938	$ 0.01	7.00%	$ 0.01	Dedicated Environment
Included Production Instance - Shared Environment - Government Data Center (2TB) (Monthly)	PROD21132	$ 0.01	7.00%	$ 0.01	Dedicated Environment
Included Production Instance - Shared Environment - Government Data Center (4TB) (Monthly)	PROD21799	$ 0.01	7.00%	$ 0.01	Dedicated Environment
Included Production Instance - Shared Environment (2TB) (Monthly)	PROD20931	$ 0.01	7.00%	$ 0.01	Dedicated Environment
Included Production Instance - Shared Environment (4TB) (Monthly)	PROD20937	$ 0.01	7.00%	$ 0.01	Dedicated Environment
Indoor Mapping Service - Floor (Priced Monthly, 1 Year Term)	PROD22878	$ 100.00	7.00%	$ 93.70	Application
Indoor Mapping Service (Migration Only) - Floor	PROD23555	$ -	7.00%	$ -	Application
Instance Observer Seats Add-On (Monthly)	PROD22475	$ 4,166.67	7.00%	$ 3,904.07	Dedicated Environment
Integrated Risk Management - IRM Employee Operator	PROD20838	$ 3.00	7.00%	$ 2.81	Application
Integrated Risk Management - IRM Lite Operator v2	PROD23807	$ 75.00	7.00%	$ 70.27	Application
Integrated Risk Management Enterprise v2 - IRM Operator	PROD23795	$ 375.00	7.00%	$ 351.37	Application
Integrated Risk Management Enterprise v2 - Unrestricted User	PROD23800	$ 30.00	7.00%	$ 28.11	Unrestricted User
Integrated Risk Management Professional v2 - IRM Operator	PROD23792	$ 250.00	7.00%	$ 234.24	Application
Integrated Risk Management Professional v2 - Unrestricted User	PROD23799	$ 20.00	7.00%	$ 18.74	Unrestricted User
Integrated Risk Management Standard v2 - IRM Operator	PROD23789	$ 125.00	7.00%	$ 117.12	Application
Integrated Risk Management Standard v2 - Unrestricted User	PROD23798	$ 10.00	7.00%	$ 9.37	Unrestricted User
Integration Hub Professional v3 - Transactions (Monthly)	PROD22418	$ 5,416.67	7.00%	$ 5,075.28	Transaction
Integration Hub Professional v4 - Transactions	PROD24509	$ 7,916.67	7.00%	$ 7,417.72	Transaction
Integration Hub Starter v4 - Transactions (Monthly)	PROD22417	$ -	7.00%	$ -	Transaction
IT Service Management Enterprise - Unrestricted User (Monthly)	PROD13556	$ 30.00	7.00%	$ 28.11	Unrestricted User
IT Service Management Enterprise v3 - Included Student Fulfiller (Monthly)	PROD20329	$ 1.00	7.00%	$ 0.94	Fulfiller
IT Service Management Professional v3 - Included Student Fulfiller (Monthly)	PROD20328	$ 1.00	7.00%	$ 0.94	Fulfiller
IT Service Management Standard v3 - Included Student Fulfiller (Monthly)	PROD20327	$ 1.00	7.00%	$ 0.94	Fulfiller
ITOM Enterprise Plus - Subscription Unit (Monthly)	PROD22524	$ 14.00	7.00%	$ 13.12	Subscription Unit
ITOM Professional Plus - Subscription Unit (Monthly)	PROD22521	$ 14.00	7.00%	$ 13.12	Subscription Unit
ITSM Enterprise Plus - Fulfiller User (Monthly)	PROD21192	$ 90.00	7.00%	$ 84.33	Fulfiller
ITSM Enterprise Plus - Unrestricted User (Monthly)	PROD21193	$ 12.00	7.00%	$ 11.24	Unrestricted User
ITSM Professional Plus - Fulfiller User (Monthly)	PROD21190	$ 90.00	7.00%	$ 84.33	Fulfiller
ITSM Professional Plus - Unrestricted User (Monthly)	PROD21191	$ 12.00	7.00%	$ 11.24	Unrestricted User
Legal and Contract Operations - Application User	PROD23727	$ 50.00	7.00%	$ 46.85	Application
Legal and Contract Operations - Fulfiller User	PROD23730	$ 200.00	7.00%	$ 187.40	Fulfiller
Legal and Contract Operations - Unrestricted User	PROD23733	$ 6.00	7.00%	$ 5.62	Unrestricted User
Legal Service Delivery - Application User	PROD23497	$ 75.00	7.00%	$ 70.27	Application

Precision Task Group, Inc.
ServiceNow DIR Customer Price - Software Products
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PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
Legal Service Delivery Basic - Application User (Priced Monthly, 1 Year Term)	PROD22958	$ 20.00	7.00%	$ 18.74	Application
Legal Service Delivery Basic - Unrestricted User v2 (Priced Monthly, 1 Year Term)	PROD22961	$ 4.00	7.00%	$ 3.75	Unrestricted User
M&E SM Enterprise Plus - Fulfiller User (Monthly)	PROD21288	$ 180.00	7.00%	$ 168.66	Fulfiller
M&E SM Enterprise Plus - Transactions (Monthly)	PROD22046	$ 0.28	7.00%	$ 0.26	Transaction
M&E SM Enterprise Plus - Unrestricted User (Monthly)	PROD21289	$ 36.00	7.00%	$ 33.73	Unrestricted User
M&E SM Professional Plus - Fulfiller User (Monthly)	PROD21286	$ 180.00	7.00%	$ 168.66	Fulfiller
M&E SM Professional Plus - Transactions (Monthly)	PROD22022	$ 0.28	7.00%	$ 0.26	Transaction
M&E SM Professional Plus - Unrestricted User (Monthly)	PROD21287	$ 36.00	7.00%	$ 33.73	Unrestricted User
Manufacturing Commercial Operations Enterprise – Fulfiller User (Monthly)	PROD21492	$ 400.00	7.00%	$ 374.79	Fulfiller
Manufacturing Commercial Operations Enterprise – Transactions	PROD23578	$ 0.63	7.00%	$ 0.59	Transaction
Manufacturing Commercial Operations Enterprise – UU (Monthly)	PROD22724	$ 78.00	7.00%	$ 73.08	Application
Manufacturing Commercial Operations Professional – UU (Monthly)	PROD22721	$ 52.00	7.00%	$ 48.72	Application
Manufacturing Commercial Operations Professional – Fulfiller User (Monthly)	PROD21491	$ 300.00	7.00%	$ 281.09	Fulfiller
Manufacturing Commercial Operations Professional – Transactions	PROD23575	$ 0.46	7.00%	$ 0.43	Transaction
Manufacturing Commercial Operations Standard – Fulfiller User (Monthly)	PROD21490	$ 200.00	7.00%	$ 187.40	Fulfiller
Manufacturing Commercial Operations Standard – Transactions	PROD23572	$ 0.33	7.00%	$ 0.31	Transaction
Manufacturing Commercial Operations Standard – UU (Monthly)	PROD22718	$ 40.00	7.00%	$ 37.48	Application
Manufacturing Employee Experience Enterprise - Unrestricted User	PROD23520	$ 21.00	7.00%	$ 19.68	Unrestricted User
Manufacturing Employee Experience Professional - Unrestricted User	PROD23517	$ 15.00	7.00%	$ 14.05	Unrestricted User
MCO Enterprise Plus – Fulfiller User (Monthly)	PROD21998	$ 180.00	7.00%	$ 168.66	Fulfiller
MCO Enterprise Plus - Transactions	PROD23605	$ 0.28	7.00%	$ 0.26	Transaction
MCO Enterprise Plus - Unrestricted User (Monthly)	PROD22736	$ 36.00	7.00%	$ 33.73	Unrestricted User
MCO Professional Plus – Fulfiller User (Monthly)	PROD21997	$ 180.00	7.00%	$ 168.66	Fulfiller
MCO Professional Plus - Transactions	PROD23602	$ 0.28	7.00%	$ 0.26	Transaction
MCO Professional Plus - Unrestricted User (Monthly) (30% of MCO Pro ACV)	PROD22733	$ 36.00	7.00%	$ 33.73	Unrestricted User
Media & Entertainment Service Management Enterprise with App Engine 1000 - Fulfiller User v2	PROD17400	$ 400.00	7.00%	$ 374.79	Fulfiller
Media & Entertainment Service Management Enterprise with App Engine 1000 - Unrestricted User v2	PROD17402	$ 80.00	7.00%	$ 74.96	Unrestricted User
Media & Entertainment Service Management Professional with App Engine 100 - Fulfiller User v2	PROD17399	$ 300.00	7.00%	$ 281.09	Fulfiller
Media & Entertainment Service Management Professional with App Engine 100 - Unrestricted User v2	PROD17398	$ 60.00	7.00%	$ 56.22	Unrestricted User
Media & Entertainment Service Management Standard - Fulfiller User v2	PROD17395	$ 200.00	7.00%	$ 187.40	Fulfiller
Media & Entertainment Service Management Standard - Unrestricted User v2	PROD17397	$ 40.00	7.00%	$ 37.48	Unrestricted User
Now Platform® App Engine - Included Student Fulfiller (Monthly)	PROD20326	$ 1.00	7.00%	$ 0.94	Fulfiller
Operational Technology Asset Management - Subscription Unit (Priced Monthly, 1 Year Term)	PROD22884	$ 12.00	7.00%	$ 11.24	Subcription Unit
Operational Technology Health - Subscription Unit	PROD23599	$ 14.00	7.00%	$ 13.12	Subcription Unit
Operational Technology Service Management Enterprise – Fulfiller User v2	PROD17362	$ 300.00	7.00%	$ 281.09	Fulfiller

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
Operational Technology Service Management Enterprise - Industrial Site	PROD24442	$ 20,000.00	7.00%	$ 18,739.50	Application
Operational Technology Service Management Enterprise – Unrestricted User v2	PROD17363	$ 35.00	7.00%	$ 32.79	Unrestricted User
Operational Technology Service Management Professional – Fulfiller User v2	PROD17359	$ 200.00	7.00%	$ 187.40	Fulfiller
Operational Technology Service Management Professional - Industrial Site	PROD24439	$ 15,000.00	7.00%	$ 14,054.63	Application
Operational Technology Service Management Professional – Unrestricted User v2	PROD17361	$ 25.00	7.00%	$ 23.42	Unrestricted User
Operational Technology Service Management Site User Pack - Site User	PROD24446	$ 10,000.00	7.00%	$ 9,369.75	User
Operational Technology Service Management Standard – Fulfiller User v2	PROD17358	$ 130.00	7.00%	$ 121.81	Fulfiller
Operational Technology Service Management Standard - Industrial Site	PROD24436	$ 10,000.00	7.00%	$ 9,369.75	Application
Operational Technology Visibility OT Devices Pack - OT Devices	PROD24430	$ 2,000.00	7.00%	$ 1,873.95	Application
Operational Technology Visibility Professional - Industrial Site	PROD24427	$ 25,000.00	7.00%	$ 23,424.38	Application
Operational Technology Vulnerability Response - Industrial Site	PROD24449	$ 15,000.00	7.00%	$ 14,054.63	Application
Operational Technology Vulnerability Response OT Devices Pack- OT Devices	PROD24452	$ 2,000.00	7.00%	$ 1,873.95	Application
Order Management - Base Pack - Transaction Pack v2	PROD23749	$ 3,500.00	7.00%	$ 3,279.41	Pack
Order Management – Expansion Pack - Transaction Pack v2	PROD23753	$ 417.67	7.00%	$ 391.35	Pack
Order Management - Unrestricted User (Monthly)	PROD20247	$ 15.00	7.00%	$ 14.05	Unrestricted User
Order Management for Media & Entertainment - Base Pack - Transaction Pack v2	PROD23752	$ 4,166.67	7.00%	$ 3,904.07	Pack
Order Management for Media & Entertainment - Expansion Pack - Transaction Pack v2	PROD23756	$ 500.00	7.00%	$ 468.49	Pack
Order Management for Media and Entertainment - Unrestricted User (Monthly)	PROD20246	$ 18.00	7.00%	$ 16.87	Unrestricted User
Order Management for Technology Provider - Base Pack - Transaction Pack v2	PROD23751	$ 4,166.67	7.00%	$ 3,904.07	Pack
Order Management for Technology Provider - Expansion Pack - Transaction Pack v2	PROD23755	$ 500.00	7.00%	$ 468.49	Pack
Order Management for Technology Provider - Unrestricted User (Monthly)	PROD20245	$ 18.00	7.00%	$ 16.87	Unrestricted User
Order Management for Telecommunications - Base Pack - Transaction Pack v2	PROD23750	$ 4,166.67	7.00%	$ 3,904.07	Pack
Order Management for Telecommunications - Expansion Pack - Transaction Pack v2	PROD23754	$ 500.00	7.00%	$ 468.49	Pack
Order Management for Telecommunications - Unrestricted User (Monthly)	PROD20244	$ 18.00	7.00%	$ 16.87	Unrestricted User
Order Management Telecommunications - Fulfiller User RM LVL 3	PROD20727	$ 156.00	7.00%	$ 146.17	Fulfiller
Partner Performance Testing Instance - Per Week - Shared Environment	PROD21933	$ 5,000.00	7.00%	$ 4,684.88	Dedicated Environment
Performance Analytics for IRM Standard (MIGRATION ONLY) - Application	PROD23707	$ -	7.00%	$ -	Application
Physical Security Management - Unrestricted User (Monthly)	PROD20261	$ 2.25	7.00%	$ 2.11	Unrestricted User
Platform Encryption For Customer Service Management Professional Transactions	PROD15090	$ 0.01	7.00%	$ 0.01	Transaction
Policy and Compliance Management, Unrestricted User (Monthly)	PROD19139	$ 3.00	7.00%	$ 2.81	Unrestricted User
Privacy Management Standard - Privacy Lite Operator	PROD23825	$ 75.00	7.00%	$ 70.27	Application
Privacy Management Standard - Privacy Operator v2	PROD23810	$ 125.00	7.00%	$ 117.12	Application
Privacy Management Standard - Unrestricted User (Monthly)	PROD22086	$ 3.00	7.00%	$ 2.81	Unrestricted User
Privacy Management Standard - Unrestricted User v2	PROD23813	$ 10.00	7.00%	$ 9.37	Unrestricted User
Process Mining - (External Data) Add-on - 15 Million Audit Log Entries (Monthly)	PROD21363	$ 25,000.00	7.00%	$ 23,424.38	Application
Process Mining - (External Data) Add-on - 70 Million Audit Log Entries (Monthly)	PROD21364	$ 100,000.00	7.00%	$ 93,697.50	Application
Process Mining for Field Service Management Professional Fulfiller User - Application (Monthly) (30% of FSM ACV) (Monthly)	PROD19379	$ 0.01	7.00%	$ 0.01	Fulfiller

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
Process Mining for App Engine - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's App Engine Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD18623	$ 0.01	7.00%	$ 0.01	Application
Process Mining for App Engine - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's App Engine Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD16670	$ 200.00	7.00%	$ 187.40	Application
Process Mining for App Engine - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's App Engine Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD17256	$ 150.00	7.00%	$ 140.55	Application
Process Mining for App Engine - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's App Engine Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD18599	$ 300.00	7.00%	$ 281.09	Application
Process Mining for Clinical Device Management Professional FF - Application (per $1000 CDM ACV)	PROD20754	$ 300.00	7.00%	$ 281.09	Application
Process Mining for Clinical Device Management Professional FF - Application RM Lvl 3 (per $1000 CDM ACV)	PROD20756	$ 300.00	7.00%	$ 281.09	Application
Process Mining for CSM Professional Fulfiller User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD16679	$ 25.00	7.00%	$ 23.42	Fulfiller
Process Mining for CSM Professional Fulfiller User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD17257	$ 20.00	7.00%	$ 18.74	Fulfiller
Process Mining for CSM Professional Unrestricted User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD16680	$ 300.00	7.00%	$ 281.09	Unrestricted User
Process Mining for CSM Professional Unrestricted User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD17259	$ 225.00	7.00%	$ 210.82	Application
Process Mining for Customer Service Management Professional Fulfiller User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD18715	$ 0.01	7.00%	$ 0.01	Fulfiller
Process Mining for Customer Service Management Professional Unrestricted User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD18716	$ 0.01	7.00%	$ 0.01	Unrestricted User
Process Mining for Field Service Management Professional Unrestricted User - Application (per $1000 of FSM ACV) (Monthly) (The published $0.01 price is not the Customer's final price)	PROD20188	$ 0.01	7.00%	$ 0.01	Unrestricted User
Process Mining for Field Service Management Professional Unrestricted User - Application (per $1000 of FSM ACV) (Monthly) (The published $0.01 price is not the Customer's final price)	PROD16930	$ 6.00	7.00%	$ 5.62	Unrestricted User
Process Mining for Field Service Management Professional Unrestricted User - Application (per $1000 of FSM ACV) (Monthly) (The published $0.01 price is not the Customer's final price)	PROD17342	$ 20.00	7.00%	$ 18.74	Unrestricted User

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PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
Process Mining for Field Service Management Professional Unrestricted User - Application (per $1000 of FSM ACV) (Monthly) (The published $0.01 price is not the Customer's final price)	PROD18727	$ 300.00	7.00%	$ 281.09	Unrestricted User
Process Mining for Financial Services Operations Professional Fulfiller User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's FSO Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD18739	$ 0.01	7.00%	$ 0.01	Fulfiller
Process Mining for Financial Services Operations Professional Unrestricted User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's FSO ACV (The published $0.01 price is not the Customer's final price)	PROD18740	$ 0.01	7.00%	$ 0.01	Unrestricted User
Process Mining for Financial Services Operations Professional Unrestricted User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's FSO ACV (The published $0.01 price is not the Customer's final price)	PROD16746	$ 2.25	7.00%	$ 2.11	Unrestricted User
Process Mining for Financial Services Operations Professional Unrestricted User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's FSO ACV (The published $0.01 price is not the Customer's final price)	PROD17310	$ 60.00	7.00%	$ 56.22	Unrestricted User
Process Mining for Financial Services Operations Professional Unrestricted User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's FSO ACV (The published $0.01 price is not the Customer's final price)	PROD18698	$ 2,500.00	7.00%	$ 2,342.44	Unrestricted User
Process Mining for FSO Professional Fulfiller User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's FSO Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD16745	$ 2.50	7.00%	$ 2.34	Fulfiller
Process Mining for FSO Professional Fulfiller User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's FSO Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD17309	$ 300.00	7.00%	$ 281.09	Fulfiller
Process Mining for FSO Professional Fulfiller User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's FSO Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD18697	$ 1.00	7.00%	$ 0.94	Fulfiller
Process Mining for Healthcare & Life Sciences Service Management Pro Fulfiller User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's HCLS Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD18748	$ 0.01	7.00%	$ 0.01	Fulfiller
Process Mining for Healthcare & Life Sciences Service Management Pro Unrestricted User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's HCLS Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD18749	$ 0.01	7.00%	$ 0.01	Unrestricted User
Process Mining for HLSS Management Pro Fulfiller User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's HCLS Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD17311	$ 400.00	7.00%	$ 374.79	Fulfiller
Process Mining for HLSS Management Pro Fulfiller User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's HCLS Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD18699	$ 1,250.00	7.00%	$ 1,171.22	Fulfiller
Process Mining for HLSS Management Pro Unrestricted User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's HCLS Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD16884	$ 8.00	7.00%	$ 7.50	Unrestricted User

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
Process Mining for HLSS Management Pro Unrestricted User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's HCLS Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD17314	$ 80.00	7.00%	$ 74.96	Unrestricted User
Process Mining for HLSS Management Pro Unrestricted User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's HCLS Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD18711	$ 300.00	7.00%	$ 281.09	Unrestricted User
Process Mining for IT Service Management Professional Fulfiller User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's ITSM Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD18593	$ 0.01	7.00%	$ 0.01	Fulfiller
Process Mining for IT Service Management Professional Fulfiller User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's ITSM Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD16660	$ 1.00	7.00%	$ 0.94	Fulfiller
Process Mining for IT Service Management Professional Fulfiller User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's ITSM Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD17237	$ 10.00	7.00%	$ 9.37	Fulfiller
Process Mining for IT Service Management Professional Unrestricted User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's ITSM Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD18595	$ 0.01	7.00%	$ 0.01	Unrestricted User
Process Mining for IT Service Management Professional Unrestricted User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's ITSM Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD16665	$ 6.00	7.00%	$ 5.62	Unrestricted User
Process Mining for IT Service Management Professional Unrestricted User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's ITSM Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD17238	$ 16.00	7.00%	$ 14.99	Unrestricted User
Process Mining for Manufacturing Commercial Operations Professional Fulfiller User – Application (Monthly) The published $0.01 price is not the Customer's final price. The purchase price of the software maintenance is based on a Commercial List Price that is 30.0% of the price you paid for the software license to be maintained. Please contact Carahsoft Technology Corporation for assistance with calculating the purchase price of the software maintenance and additional product information.	PROD21502	$ 0.01	7.00%	$ 0.01	Fulfiller
Process Mining for Manufacturing Commercial Operations Professional Transactions - (30% of MCO Pro ACV (Txn meter))	PROD23581	$ 0.01	7.00%	$ 0.01	Transaction
Process Mining for Manufacturing Commercial Operations Unrestricted User – Application (Monthly)	PROD22727	$ 104.00	7.00%	$ 97.45	Unrestricted User
Process Mining for Media & Entertainment Service Management Pro Unrestricted User - RM Lvl 2 ($.01 is a placeholder price, the final price will be 20% MESM ACV)	PROD19054	$ 0.01	7.00%	$ 0.01	Unrestricted User
Process Mining for Platform - Process Mining Records	PROD23563	$ 10,416.67	7.00%	$ 9,760.16	Application
Process Mining for PSDS Professional Fulfiller User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM Annual Contract Value. (The published $0.01 price is not the Customer's final price)	PROD16681	$ 35.00	7.00%	$ 32.79	Application
Process Mining for PSDS Professional Fulfiller User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM Annual Contract Value. (The published $0.01 price is not the Customer's final price)	PROD17269	$ 30.00	7.00%	$ 28.11	Fulfiller

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
Process Mining for PSDS Professional Fulfiller User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM Annual Contract Value. (The published $0.01 price is not the Customer's final price)	PROD18657	$ 5.00	7.00%	$ 4.68	Fulfiller
Process Mining for PSDS Professional Transactions - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM Annual Contract Value. (The published $0.01 price is not the Customer's final price)	PROD16744	$ 4.00	7.00%	$ 3.75	Application
Process Mining for PSDS Professional Transactions - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM Annual Contract Value. (The published $0.01 price is not the Customer's final price)	PROD17308	$ 40.00	7.00%	$ 37.48	Application
Process Mining for PSDS Professional Transactions - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM Annual Contract Value. (The published $0.01 price is not the Customer's final price)	PROD18696	$ 1.00	7.00%	$ 0.94	Application
Process Mining for Public Sector Digital Services Professional Fulfiller User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM Annual Contract Value. (The published $0.01 price is not the Customer's final price)	PROD18729	$ 0.01	7.00%	$ 0.01	Fulfiller
Process Mining for Public Sector Digital Services Professional Transactions - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM Annual Contract Value. (The published $0.01 price is not the Customer's final price)	PROD18731	$ 0.01	7.00%	$ 0.01	Application
Process Mining for Public Sector Digital Services Professional Unrestricted User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM ACV. (The published $0.01 price is not the Customer's final price)	PROD18730	$ 0.01	7.00%	$ 0.01	Unrestricted User
Process Mining for Public Sector Digital Services Professional Unrestricted User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM ACV. (The published $0.01 price is not the Customer's final price)	PROD16743	$ 2.25	7.00%	$ 2.11	Unrestricted User
Process Mining for Public Sector Digital Services Professional Unrestricted User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM ACV. (The published $0.01 price is not the Customer's final price)	PROD17285	$ 200.00	7.00%	$ 187.40	Unrestricted User
Process Mining for Public Sector Digital Services Professional Unrestricted User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM ACV. (The published $0.01 price is not the Customer's final price)	PROD18682	$ 8.00	7.00%	$ 7.50	Unrestricted User
Process Mining for Retail Service Management Professional - Application (30% ACV of RSM Pro) (Priced Monthly, 1 Year Term)	PROD22846	$ 0.01	7.00%	$ 0.01	Application
Process Mining for Source to Pay Operations - Application (The $.01 pirce is a placeholder and is not final price. Price is 30% S2P ACV)	PROD23758	$ 0.01	7.00%	$ 0.01	Application
Process Mining for SPM Professional SPM User - Application (per $1000 SPM ACV) (Term Software, Monthly)	PROD20901	$ 300.00	7.00%	$ 281.09	Application
Process Mining for SPM Professional Unrestricted User - Application (per $1000 SPM ACV) (Term Software, Monthly)	PROD20906	$ 300.00	7.00%	$ 281.09	Application
Process Mining for SPMT Professional SPM User – Application (per $1000 SPM ACV) (Monthly)	PROD22003	$ 300.00	7.00%	$ 281.09	Application

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PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
Process Mining for SPMT Professional Unrestricted User – Application (per $1000 SPM ACV) (Monthly)	PROD22004	$ 300.00	7.00%	$ 281.09	Application
Process Mining for Technology Provider Service Management Professional Fulfiller User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's TPSM Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD18771	$ 0.01	7.00%	$ 0.01	Fulfiller
Process Mining for Technology Provider Service Management Professional Unrestricted User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's TPSM ACV (The published $0.01 price is not the Customer's final price)	PROD18772	$ 0.01	7.00%	$ 0.01	Unrestricted User
Process Mining for Technology Provider Service Management Professional Unrestricted User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's TPSM ACV (The published $0.01 price is not the Customer's final price)	PROD16896	$ 425.00	7.00%	$ 398.21	Unrestricted User
Process Mining for Technology Provider Service Management Professional Unrestricted User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's TPSM ACV (The published $0.01 price is not the Customer's final price)	PROD17319	$ 40.00	7.00%	$ 37.48	Unrestricted User
Process Mining for Telecommunications Service Management Professional Fulfiller User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's ITSM ACV (The published $0.01 price is not the Customer's final price)	PROD18598	$ 0.01	7.00%	$ 0.01	Fulfiller
Process Mining for Telecommunications Service Management Professional Fulfiller User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's ITSM ACV (The published $0.01 price is not the Customer's final price)	PROD16668	$ 130.00	7.00%	$ 121.81	Fulfiller
Process Mining for Telecommunications Service Management Professional Fulfiller User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's ITSM ACV (The published $0.01 price is not the Customer's final price)	PROD17243	$ 100.00	7.00%	$ 93.70	Fulfiller
Process Mining for Telecommunications Service Management Professional Fulfiller User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's ITSM ACV (The published $0.01 price is not the Customer's final price)	PROD18596	$ 300.00	7.00%	$ 281.09	Fulfiller
Process Mining for Telecommunications Service Management Professional Unrestricted User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's ITSM Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD18600	$ 0.01	7.00%	$ 0.01	Unrestricted User
Process Mining for TSMP Unrestricted User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's ITSM Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD16669	$ 20.00	7.00%	$ 18.74	Unrestricted User
Process Mining for TSMP Unrestricted User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's ITSM Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD17252	$ 15.00	7.00%	$ 14.05	Unrestricted User
Process Mining forTPSM Professional Fulfiller User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's TPSM Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD16885	$ 8.00	7.00%	$ 7.50	Fulfiller
Process Mining forTPSM Professional Fulfiller User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's TPSM Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD17317	$ 200.00	7.00%	$ 187.40	Fulfiller

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
Process Mining forTPSM Professional Fulfiller User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's TPSM Annual Contract Value (The published $0.01 price is not the Customer's final price)	PROD18712	$ 300.00	7.00%	$ 281.09	Fulfiller
PSDS Enterprise Plus - Fulfiller User (Monthly)	PROD21240	$ 180.00	7.00%	$ 168.66	Fulfiller
PSDS Enterprise Plus - Transactions (Monthly)	PROD22042	$ 0.28	7.00%	$ 0.26	Transaction
PSDS Enterprise Plus - Unrestricted User (Monthly)	PROD21241	$ 36.00	7.00%	$ 33.73	Unrestricted User
PSDS Professional Plus - Fulfiller User (Monthly)	PROD21238	$ 180.00	7.00%	$ 168.66	Fulfiller
PSDS Professional Plus - Transactions (Monthly)	PROD22018	$ 0.28	7.00%	$ 0.26	Transaction
PSDS Professional Plus - Unrestricted User (Monthly)	PROD21239	$ 36.00	7.00%	$ 33.73	Unrestricted User
RaptorDB Professional - Application (20% of ACV)	PROD23494	$ 0.01	7.00%	$ 0.01	Application
Reinstatement Fee (Priced Monthly 1 Year Term) - Purchase Price will be 10% of the ACV per month (per $1000 ACV) (The published $0.01 price is not the Customer's final price)	PROD20431	$ 0.01	7.00%	$ 0.01	Fee
Reinstatement Fee (Priced Monthly 1 Year Term) - Purchase Price will be 10% of the ACV per month (per $1000 ACV) (The published $0.01 price is not the Customer's final price)	PROD16941	$ 1.50	7.00%	$ 1.41	Fee
Reinstatement Fee (Priced Monthly 1 Year Term) - Purchase Price will be 10% of the ACV per month (per $1000 ACV) (The published $0.01 price is not the Customer's final price)	PROD17355	$ 400.00	7.00%	$ 374.79	Fee
Reinstatement Fee (Priced Monthly 1 Year Term) - Purchase Price will be 10% of the ACV per month (per $1000 ACV) (The published $0.01 price is not the Customer's final price)	PROD18728	$ 300.00	7.00%	$ 281.09	Fee
Retail Health and Safety - Building	PROD23502	$ 175.00	7.00%	$ 163.97	Application
Retail Operations - Sites (Monthly)	PROD21231	$ 400.00	7.00%	$ 374.79	Application
Retail Service Management Enterprise - Fulfiller User (Priced Monthly, 1 Year Term)	PROD22836	$ 325.00	7.00%	$ 304.52	Fulfiller
Retail Service Management Professional - Fulfiller User (Priced Monthly, 1 Year Term)	PROD22835	$ 225.00	7.00%	$ 210.82	Fulfiller
Retail Service Management Standard - Fulfiller User (Priced Monthly, 1 Year Term)	PROD22834	$ 125.00	7.00%	$ 117.12	Fulfiller
RSM Enterprise Plus - Fulfiller User	PROD22849	$ 135.00	7.00%	$ 126.49	Fulfiller
RSM Professional Plus - Fulfiller User	PROD22848	$ 135.00	7.00%	$ 126.49	Fulfiller
S2P Professional Plus - Application User	PROD23647	$ 54.00	7.00%	$ 50.60	Application
S2P Professional Plus - Fulfiller User	PROD23645	$ 240.00	7.00%	$ 224.87	Fulfiller
S2P Professional Plus - Unrestricted User	PROD23646	$ 8.00	7.00%	$ 7.50	Unrestricted User
Safe Workplace for WSD (Migration Only) - Unrestricted User	PROD23716	$ -	7.00%	$ -	Unrestricted User
Safe Workplace Promotion - Safe Workplace User (Monthly)	PROD15003	$ 1.00	7.00%	$ 0.94	Application
Safe Workplace Promotion - Unrestricted User (Monthly)	PROD15046	$ 1.00	7.00%	$ 0.94	Unrestricted User
Sales & Order Management for Media and Entertainment Professional – Unrestricted User (Monthly)	PROD22808	$ 28.60	7.00%	$ 26.80	Unrestricted User
Sales & Order Management for Media and Entertainment Standard – Unrestricted User (Monthly)	PROD22805	$ 1,404.00	7.00%	$ 1,315.51	Unrestricted User
Sales & Order Management for Technology Provider Professional – Unrestricted User (Monthly)	PROD22790	$ 28.60	7.00%	$ 26.80	Unrestricted User

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Sales & Order Management for Technology Provider Standard – Unrestricted User (Monthly)	PROD22787	$ 1,404.00	7.00%	$ 1,315.51	Unrestricted User
Sales & Order Management for Telecommunications Professional – Unrestricted User (Monthly)	PROD22772	$ 28.60	7.00%	$ 26.80	Unrestricted User
Sales & Order Management for Telecommunications Standard – Unrestricted User (Monthly)	PROD22769	$ 1,404.00	7.00%	$ 1,315.51	Unrestricted User
Sales & Order Management Professional – Unrestricted User (Monthly)	PROD22754	$ 23.40	7.00%	$ 21.93	Unrestricted User
Sales & Order Management Standard – Unrestricted User (Monthly)	PROD22751	$ 1,170.00	7.00%	$ 1,096.26	Unrestricted User
Sales and Order Management for Media & Entertainment Professional - Fulfiller User (Monthly)	PROD22241	$ 250.00	7.00%	$ 234.24	Fulfiller
Sales and Order Management for Media & Entertainment Standard - Fulfiller User (Monthly)	PROD22238	$ 150.00	7.00%	$ 140.55	Fulfiller
Sales and Order Management for Media and Entertainment with Contract Management Pro – Fulfiller User	PROD23670	$ 300.00	7.00%	$ 281.09	Fulfiller
Sales and Order Management for Technology Provider Professional - Fulfiller User (Monthly)	PROD22235	$ 250.00	7.00%	$ 234.24	Fulfiller
Sales and Order Management for Technology Provider Standard - Fulfiller User (Monthly)	PROD22232	$ 150.00	7.00%	$ 140.55	Fulfiller
Sales and Order Management for Technology Provider with Contract Management Pro – Fulfiller User	PROD23666	$ 300.00	7.00%	$ 281.09	Fulfiller
Sales and Order Management for Telecommunications Professional - Fulfiller User (Monthly)	PROD22231	$ 325.00	7.00%	$ 304.52	Fulfiller
Sales and Order Management for Telecommunications Standard - Fulfiller User (Monthly)	PROD22226	$ 150.00	7.00%	$ 140.55	Fulfiller
Sales and Order Management for Telecommunications with Contract Management Pro – Fulfiller User	PROD23663	$ 300.00	7.00%	$ 281.09	Fulfiller
Sales and Order Management Professional - Fulfiller User (Monthly)	PROD22223	$ 225.00	7.00%	$ 210.82	Fulfiller
Sales and Order Management Standard - Fulfiller User (Monthly)	PROD22220	$ 125.00	7.00%	$ 117.12	Fulfiller
Sales and Order Management with Contract Management Pro – Fulfiller User	PROD23660	$ 275.00	7.00%	$ 257.67	Fulfiller
Schedule Optimization Add-on Unrestricted User - Application (per $1000 of FSM ACV) (Monthly)	PROD20189	$ 300.00	7.00%	$ 281.09	Unrestricted User
Schedule Optimization for Clinical Device Management Professional FF - Application (per $1000 CDM ACV)	PROD20757	$ 300.00	7.00%	$ 281.09	Application
Schedule Optimization for Clinical Device Management Professional FF - Application RM Lvl 3 (per $1000 CDM ACV)	PROD20759	$ 300.00	7.00%	$ 281.09	Application
Secrets Management for ITOM - Application (per $1000 ITOM ACV) (Term Software, Monthly)	PROD20903	$ 200.00	7.00%	$ 187.40	Application
Security Operations Enterprise - SIR - Fulfiller User (Monthly)	PROD22087	$ 15,000.00	7.00%	$ 14,054.63	Fulfiller
Security Operations Enterprise - SIR - Unrestricted User (Monthly)	PROD22090	$ 6.00	7.00%	$ 5.62	Unrestricted User
Security Operations Enterprise - VR - Fulfiller User (Priced Monthly, 1 Year Term)	PROD22888	$ 15,000.00	7.00%	$ 14,054.63	Fulfiller
Security Operations Enterprise - VR v2 - Devices	PROD20826	$ 3.00	7.00%	$ 2.81	Application
Security Operations Enterprise - VR v2 - Devices RM Lvl 3	PROD20846	$ 3.90	7.00%	$ 3.65	Application

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
Security Operations Professional - SIR v2 - Fulfiller User (Priced Monthly, 1 Year Term)	PROD18278	$ 10,000.00	7.00%	$ 9,369.75	Fulfiller
Security Operations Professional - VR v2 - Devices	PROD20825	$ 2.50	7.00%	$ 2.34	Application
Security Operations Professional - VR v2 - Devices RM Lvl 3	PROD20845	$ 3.25	7.00%	$ 3.05	Application
Security Operations Standard - SIR v4 - Unrestricted User	PROD20790	$ 2.50	7.00%	$ 2.34	Unrestricted User
Security Operations Standard - SIR v4 - Unrestricted User RM Lvl 3	PROD20792	$ 3.25	7.00%	$ 3.05	Unrestricted User
Security Operations Standard - VR v2 - Devices	PROD20824	$ 1.25	7.00%	$ 1.17	Application
Security Operations Standard - VR v2 - Devices RM Lvl 3	PROD20828	$ 1.63	7.00%	$ 1.53	Application
Security Posture Control Professional - Devices	PROD20862	$ 8.00	7.00%	$ 7.50	Application
Security Posture Control Standard - Devices	PROD20860	$ 4.00	7.00%	$ 3.75	Application
Self Hosted - MCO Enterprise Plus – Transactions	PROD23626	$ 0.28	7.00%	$ 0.26	Transaction
Self Hosted - MCO Professional Plus – Transactions	PROD23627	$ 0.28	7.00%	$ 0.26	Transaction
Self Hosted - SIR Enterprise Plus - Unrestricted User	PROD23704	$ 2.40	7.00%	$ 2.25	Unrestricted User
Self Hosted - SIR Professonal Plus - Unrestricted User	PROD23703	$ 2.40	7.00%	$ 2.25	Unrestricted User
Self Hosted S2P Professional Plus - Application User	PROD23653	$ 54.P	7.00%	$ 50.60	Application
Self Hosted S2P Professional Plus - Fulfiller User	PROD23651	$ 240.00	7.00%	$ 224.87	Fulfiller
Self Hosted S2P Professional Plus - Unrestricted User	PROD23652	$ 8.00	7.00%	$ 7.50	Unrestricted User
Self Hosted SPO Professional Plus - Application User	PROD23638	$ 30.00	7.00%	$ 28.11	Application
Self Hosted SPO Professional Plus - Fulfiller User	PROD23636	$ 135.00	7.00%	$ 126.49	Fulfiller
Self Hosted SPO Professional Plus - Unrestricted User	PROD23637	$ 5.00	7.00%	$ 4.68	Unrestricted User
ServiceNow AI Search Starter	PROD15338	$ 1.00	7.00%	$ 0.94	Application
ServiceNow Digital Procurement Management Suite - User Bundle (per $1000 ACV) (Monthly)	PROD99992	$ 1,000.00	7.00%	$ 936.98	Application
ServiceNow Grants Management Suite - User Bundle (per $1000 ACV) (Monthly)	PROD99990	$ 1,000.00	7.00%	$ 936.98	Bundle
ServiceNow IT Custom Subscription - Unrestricted User ($.01 is a placeholder price, Final price is based on subscriptions purchased.)	PROD18886	$ 0.01	7.00%	$ 0.01	Unrestricted User
ServiceNow IWMS OT - Medical Device Subscription - Security - Devices (Per Device) (Annual)	PRODCS01841	$ 50.00	7.00%	$ 46.85	Application
ServiceNow Legal Services Management - User Bundle (per $1000 ACV) (Monthly)	PROD99993	$ 1,000.00	7.00%	$ 936.98	User
ServiceNow Medigate Medical Device Security Platform (MDSP) Subscription - Security - Devices (Per Device) (Annual)	PRODCS01841U	$ 100.00	7.00%	$ 93.70	Application
ServiceNow Public Records Act Management Suite - User Bundle (per $1000 ACV) (Monthly)	PROD99991	$ 1,000.00	7.00%	$ 936.98	Bundle
ServiceNow Smart Operations - Sites (Priced Monthly, 1 Year Term)	PROD22937	$ 200.00	7.00%	$ 187.40	Application
ServiceNow Vault - Application (per $1000 ACV) (Monthly)	PROD18537	$ 300.00	7.00%	$ 281.09	Application
ServiceNow® Additional 1TB Storage (Monthly)	PROD09002	$ 1,667.00	7.00%	$ 1,561.94	Dedicated Environment
ServiceNow® Additional 1TB Storage RM Level 3 (Priced Monthly, 1 Year Term)	PROD14337	$ 2,167.00	7.00%	$ 2,030.42	Dedicated Environment
ServiceNow® Additional Application Penetration Test, per test (Priced Monthly, 1 Year Term)	PROD03431	$ 10,000.00	7.00%	$ 9,369.75	Application
ServiceNow® Additional Non-Production Instance - Government Data Center (Priced Monthly 1 Year Term)	PROD00070	$ 1,250.00	7.00%	$ 1,171.22	Dedicated Environment

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PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Additional Non-Production Instance - US Data Center (Priced Monthly, 1 Year Term)	PROD00065	$ 1,250.00	7.00%	$ 1,171.22	Dedicated Environment
ServiceNow® Additional Non-Production Instance (Monthly)	PROD02074	$ 1,250.00	7.00%	$ 1,171.22	Dedicated Environment
ServiceNow® Additional Production Environment - Government Data Center (Priced Monthly, 1 Year Term)	PROD00832	$ 3,750.00	7.00%	$ 3,513.66	Dedicated Environment
ServiceNow® Additional Production Environment - US Data Center (Priced Monthly, 1 Year Term)	PROD00827	$ 3,750.00	7.00%	$ 3,513.66	Dedicated Environment
ServiceNow® Agile Team - Module (Monthly)	PROD12492	$ 0.01	7.00%	$ 0.01	Application
ServiceNow® AI Search 1 Million Documents - Document Pack (Priced Monthly, 1 Year Term)	PROD15339	$ 1,666.67	7.00%	$ 1,561.63	Pack
ServiceNow® AI Search 10 Million Documents - Document Pack (Priced Monthly, 1 Year Term)	PROD15341	$ 16,666.67	7.00%	$ 15,616.25	Pack
ServiceNow® AI Search 5 Million Documents - Document Pack (Priced Monthly, 1 Year Term)	PROD15340	$ 5,833.33	7.00%	$ 5,465.68	Pack
ServiceNow® App Engine Enterprise - Fulfiller User (Priced Monthly 1 Year Term)	PROD19351	$ 150.00	7.00%	$ 140.55	Fulfiller
ServiceNow® App Engine Enterprise - Unrestricted User (Priced Monthly 1 Year Term)	PROD19352	$ 20.00	7.00%	$ 18.74	Unrestricted User
ServiceNow® App Engine Enterprise for Customer Service Management - Module (Priced Monthly 1 Year Term) - Purchase Price will be 20% of customer's CSM Fulfiller Total Purchase Value	PROD19413	$ 200.00	7.00%	$ 187.40	Fulfiller
ServiceNow® App Engine Enterprise for Field Service Management - Module (Priced Monthly 1 Year Term) - Purchase Price will be 20% of customer's FSM Total Purchase Value	PROD19414	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® App Engine Enterprise for Financial Service Operations - Module (Priced Monthly 1 Year Term) - Purchase Price will be 20% of customer's FSO Total Purchase Value	PROD19415	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® App Engine Enterprise for Healthcare and Life Sciences Service Management - Module (Priced Monthly 1 Year Term) - Purchase Price will be 20% of customer's HCLS-SM Total Purchase Value	PROD19417	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® App Engine Enterprise for Media and Entertainment Service Management - Module (Priced Monthly 1 Year Term) - Purchase Price will be 20% of customer's Media & Ent-SM Total Purchase Value	PROD19245	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® App Engine Enterprise for Public Sector Digital Services - Module (Priced Monthly 1 Year Term) - Purchase Price will be 20% of customer's PSDS Total Purchase Value	PROD19246	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® App Engine Enterprise for Technology Provider Service Management - Module (Priced Monthly 1 Year Term) - Purchase Price will be 20% of customer's TPSM Total Purchase Value	PROD19396	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® App Engine Enterprise for Telecommunications Service Management - Module (Priced Monthly 1 Year Term) - Purchase Price will be 20% of customer's TSM Total Purchase Value	PROD19418	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Application Portfolio Management - APM User (Priced Monthly, 1 Year Term)	PROD12015	$ 500.00	7.00%	$ 468.49	Application

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Application Portfolio Management - APM User RM Level 3 (Priced Monthly, 1 Year Term)	PROD14368	$ 650.00	7.00%	$ 609.03	Application
ServiceNow® Application Portfolio Management - Unrestricted User (Priced Monthly, 1 Year Term)	PROD12016	$ 7.50	7.00%	$ 7.03	Unrestricted User
ServiceNow® Application Portfolio Management - Unrestricted User RM Level 3 (Priced Monthly, 1 Year Term)	PROD14369	$ 9.75	7.00%	$ 9.14	Unrestricted User
ServiceNow® Approver User (Priced Monthly, 1 Year Term)	PROD00170	$ 25.00	7.00%	$ 23.42	User
ServiceNow® Automation Engine Bundle v2 - 1 Million Integration Hub Transactions - Transaction Pack (Priced Monthly 1 Year Term)	PROD18251	$ 3,000.00	7.00%	$ 2,810.93	Bundle
ServiceNow® Automation Engine Bundle v2 - 10 Million Integration Hub Transactions - Transaction Pack (Priced Monthly 1 Year Term)	PROD18252	$ 5,000.00	7.00%	$ 4,684.88	Bundle
ServiceNow® Automation Engine Bundle v2 - 100 Million Integration Hub Transactions - Transaction Pack (Priced Monthly 1 Year Term)	PROD18254	$ 15,000.00	7.00%	$ 14,054.63	Bundle
ServiceNow® Automation Engine Bundle v2 - 50 Million Integration Hub Transactions - Transaction Pack (Priced Monthly 1 Year Term)	PROD18253	$ 10,000.00	7.00%	$ 9,369.75	Bundle
ServiceNow® Automation Engine Enterprise - Unrestricted User (Priced Monthly 1 Year Term)	PROD19397	$ 25.00	7.00%	$ 23.42	Unrestricted User
ServiceNow® Automation Engine Enterprise v2 – Unattended Robot (Priced Monthly 1 Year Term)	PROD18249	$ 20,833.33	7.00%	$ 19,520.31	Application
ServiceNow® Automation Engine Professional v2 – Unattended Robot (Priced Monthly 1 Year Term)	PROD18247	$ 10,416.67	7.00%	$ 9,760.16	Application
ServiceNow® Automation Engine Professional v3 – Unattended Robot (Priced Monthly 1 Year Term)	PROD19395	$ 12,083.33	7.00%	$ 11,321.78	Application
ServiceNow® Business Continuity Management - BCM Lite Operator (Priced Monthly 1 Year Term)	PROD18127	$ 50.00	7.00%	$ 46.85	Application
ServiceNow® Business Continuity Management Professional - BCM Operator (Priced Monthly, 1 Year Term)	PROD13217	$ 300.00	7.00%	$ 281.09	Application
ServiceNow® Business Continuity Management Professional - BCM Operator RM Level 3 (Priced Monthly, 1 Year Term)	PROD14407	$ 390.00	7.00%	$ 365.42	Application
ServiceNow® Business Continuity Management Professional - BCM User (Priced Monthly, 1 Year Term)	PROD13216	$ 3.00	7.00%	$ 2.81	Application
ServiceNow® Business Continuity Management Professional - BCM User RM Level 3 (Priced Monthly, 1 Year Term)	PROD14406	$ 3.90	7.00%	$ 3.65	Application
ServiceNow® Business Continuity Management Professional - Unrestricted User (Priced Monthly 1 Year Term)	PROD18112	$ 3.00	7.00%	$ 2.81	Unrestricted User
ServiceNow® Business Continuity Management Professional - Unrestricted User RM Lvl 3 (Priced Monthly 1 Year Term)	PROD18343	$ 3.90	7.00%	$ 3.65	Unrestricted User
ServiceNow® Business Continuity Management Professional v2 - BCM User (Priced Monthly, 1 Year Term)	PROD14200	$ 3.00	7.00%	$ 2.81	Application
ServiceNow® Business Continuity Management Standard - BCM Operator (Priced Monthly, 1 Year Term)	PROD13219	$ 200.00	7.00%	$ 187.40	Application

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Business Continuity Management Standard - BCM Operator RM Level 3 (Priced Monthly, 1 Year Term)	PROD14408	$ 260.00	7.00%	$ 243.61	Application
ServiceNow® Business Continuity Management Standard - BCM User (Priced Monthly, 1 Year Term)	PROD13220	$ 2.00	7.00%	$ 1.87	Application
ServiceNow® Business Continuity Management Standard - BCM User RM Level 3 (Priced Monthly, 1 Year Term)	PROD14409	$ 2.60	7.00%	$ 2.44	Application
ServiceNow® Business Continuity Management Standard - Unrestricted User (Priced Monthly 1 Year Term)	PROD18111	$ 2.00	7.00%	$ 1.87	Unrestricted User
ServiceNow® Business Continuity Management Standard - Unrestricted User RM Lvl 3 (Priced Monthly 1 Year Term)	PROD18340	$ 2.60	7.00%	$ 2.44	Unrestricted User
ServiceNow® Business Stakeholder User (Priced Monthly, 1 Year Term)	PROD12012	$ 25.00	7.00%	$ 23.42	User
ServiceNow® Business Stakeholder User Promotion	PROD13058	$ 0.01	7.00%	$ 0.01	User
ServiceNow® Business Stakeholder User v2 (Priced Monthly 1 Year Term)	PROD13080	$ 25.00	7.00%	$ 23.42	User
ServiceNow® Business Stakeholder User v2 RM Level 3 (Priced Monthly, 1 Year Term)	PROD14405	$ 32.50	7.00%	$ 30.45	User
ServiceNow® Business Stakeholder User v3 RM Lvl 3 (Priced Monthly, 1 Year Term)	PROD15589	$ 45.50	7.00%	$ 42.63	User
ServiceNow® Business Stakeholder User v3, Per User (Priced Monthly, 1 Year Term)	PROD15028	$ 35.00	7.00%	$ 32.79	User
ServiceNow® Business Stakeholder User v4 (Priced Monthly 1 Year Term)	PROD17800	$ 35.00	7.00%	$ 32.79	User
ServiceNow® Cloud Encryption Withdraw and Resupply (Priced Monthly 1 Year Term)	PROD18218	$ 4,166.67	7.00%	$ 3,904.07	Application
ServiceNow® Cloud Management - Node (250 Node Minimum Quantity) (Priced Monthly 1 Year Term) (Priced Monthly, 1 Year Term)	PROD01175	$ 13.00	7.00%	$ 12.18	Application
ServiceNow® Cloud Management - Node v2 (Priced Monthly, 1 Year Term)	PROD11456	$ 13.00	7.00%	$ 12.18	Application
ServiceNow® Column Level Encryption Enterprise - Application (per $1000 all products) (Priced Monthly, 1 Year Term)	PROD15032	$ -	7.00%	$ -	Application
ServiceNow® Configuration Compliance - Devices (Priced Monthly 1 Year Term)	PROD12826	$ 0.75	7.00%	$ 0.70	Application
ServiceNow® Configuration Compliance - Devices RM Level 3 (Priced Monthly, 1 Year Term)	PROD14397	$ 1.00	7.00%	$ 0.94	Application
ServiceNow® Configuration Compliance – Tier 1 (Up To 4,999 Devices) (Priced Monthly, 1 Year Term)	PROD05410	$ 0.60	7.00%	$ 0.56	Application
ServiceNow® Configuration Compliance – Tier 2 (Up To 24,999 Devices) (Priced Monthly, 1 Year Term)	PROD05411	$ 0.45	7.00%	$ 0.42	Application
ServiceNow® Configuration Compliance – Tier 3 (Up To 49,999 Devices) (Priced Monthly, 1 Year Term)	PROD05412	$ 0.30	7.00%	$ 0.28	Application
ServiceNow® Configuration Compliance – Tier 4 (Up To 74,999 Devices) (Priced Monthly, 1 Year Term)	PROD05413	$ 0.25	7.00%	$ 0.23	Application
ServiceNow® Configuration Compliance – Tier 5 (75,000 Devices and above) (Priced Monthly, 1 Year Term)	PROD05414	$ 0.20	7.00%	$ 0.19	Application
ServiceNow® Configuration Compliance (1,000 Devices Included) - Module (Priced Monthly, 1 Year Term)	PROD05409	$ 6,250.00	7.00%	$ 5,856.09	Application
ServiceNow® Custom Edition - Fixed Fee Unit (per $1000 scope)	PROD00383	$ 1,000.00	7.00%	$ 936.98	Unit
ServiceNow® Custom Risk Lite Operator - Custom User ($200 per $1000 of IRM Operator spend) (Monthly) (Limited Availability)	PROD16368	$ 200.00	7.00%	$ 187.40	Application

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Custom Subscription - Custom User Type (per $1,000 Subscriptions) (Monthly)	PROD00824	$ 1,000.00	7.00%	$ 936.98	Application
ServiceNow® Custom Subscription - Fulfiller User (per $1,000 Subscriptions) (Monthly)	PROD00823	$ 1,000.00	7.00%	$ 936.98	Fulfiller
ServiceNow® Custom Subscription - Unrestricted User (per $1,000 Subscriptions) (Monthly)	PROD00825	$ 1,000.00	7.00%	$ 936.98	Unrestricted User
ServiceNow® Customer Performance Testing Instance – Per Week (Government Data Center) (Priced Monthly 1 Year Term)	PROD08558	$ 5,000.00	7.00%	$ 4,684.88	Dedicated Environment
ServiceNow® Customer Performance Testing Instance – Per Week (North America Data Center) (Priced Monthly 1 Year Term)	PROD08560	$ 5,000.00	7.00%	$ 4,684.88	Dedicated Environment
ServiceNow® Customer Performance Testing Instance – Per Week (US Data Center) (Priced Monthly 1 Year Term)	PROD08561	$ 5,000.00	7.00%	$ 4,684.88	Dedicated Environment
ServiceNow® Customer Service Management - Fulfiller User (Monthly)	PROD103484	$ 125.00	7.00%	$ 117.12	Fulfiller
ServiceNow® Customer Service Management (1,000 Additional Portal Visits) – 1,000 Visit Pack (Priced Monthly, 1 Year Term)	PROD10246	$ 60.00	7.00%	$ 56.22	Pack
ServiceNow® Customer Service Management (1,000 Additional Portal Visits) 1,000 Visit Pack RM Level 3 (Priced Monthly, 1 Year Term)	PROD14340	$ 78.00	7.00%	$ 73.08	Pack
ServiceNow® Customer Service Management Enterprise - Fulfiller User v7 (Priced Monthly 1 Year Term)	PROD19280	$ 325.00	7.00%	$ 304.52	Fulfiller
ServiceNow® Customer Service Management Enterprise - Unrestricted User v7 (Priced Monthly 1 Year Term)	PROD19283	$ 60.00	7.00%	$ 56.22	Unrestricted User
ServiceNow® Customer Service Management Enterprise With App Engine 1000 - Fulfiller User v5 RM Lvl 3 (Priced Monthly, 1 Year Term)	PROD15617	$ 422.50	7.00%	$ 395.87	Application
ServiceNow® Customer Service Management Enterprise With App Engine 1000 - Transactions (Monthly)	PROD17641	$ 0.46	7.00%	$ 0.43	Application
ServiceNow® Customer Service Management Enterprise With App Engine 1000 - Unrestricted User v5 (Priced Monthly, 1 Year Term)	PROD15171	$ 60.00	7.00%	$ 56.22	Unrestricted User
ServiceNow® Customer Service Management Professional - CSM User (Priced Monthly 1 Year Term)	PROD10765	$ 175.00	7.00%	$ 163.97	Application
ServiceNow® Customer Service Management Professional - CSM User v3 (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD11382	$ 175.00	7.00%	$ 163.97	Application
ServiceNow® Customer Service Management Professional - CSM User v4 (Priced Monthly 1 Year Term)	PROD12820	$ 175.00	7.00%	$ 163.97	Application
ServiceNow® Customer Service Management Professional - CSM User v4 RM Level 3 (Priced Monthly, 1 Year Term)	PROD14392	$ 227.50	7.00%	$ 213.16	Application
ServiceNow® Customer Service Management Professional - Fulfiller User v7 (Priced Monthly 1 Year Term)	PROD19279	$ 225.00	7.00%	$ 210.82	Application
ServiceNow® Customer Service Management Professional - Transactions - Per Transaction (Monthly)	PROD15047	$ 4.00	7.00%	$ 3.75	Transaction
ServiceNow® Customer Service Management Professional - Transactions RM Level 3 (Priced Monthly, 1 Year Term)	PROD15064	$ 0.43	7.00%	$ 0.40	Transaction
ServiceNow® Customer Service Management Professional - Unrestricted User v7 (Priced Monthly 1 Year Term)	PROD19282	$ 40.00	7.00%	$ 37.48	Unrestricted User

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Customer Service Management Professional SELF-HOSTED - CSM User (Priced Monthly 1 Year Term)	PROD10767	$ 175.00	7.00%	$ 163.97	Application
ServiceNow® Customer Service Management Professional SELF-HOSTED - CSM User v3 (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD11383	$ 175.00	7.00%	$ 163.97	Application
ServiceNow® Customer Service Management Professional v5, Fulfiller User (Priced Monthly, 1 Year Term)	PROD15204	$ 225.00	7.00%	$ 210.82	Fulfiller
ServiceNow® Customer Service Management Professional v5, Unrestricted User (Priced Monthly, 1 Year Term)	PROD15153	$ 40.00	7.00%	$ 37.48	Unrestricted User
ServiceNow® Customer Service Management Professional With App Engine 100 - Fulfiller User v5 RM Lvl 3 (Priced Monthly, 1 Year Term)	PROD15614	$ 292.50	7.00%	$ 274.07	Fulfiller
ServiceNow® Customer Service Management Professional With App Engine 100 - Transactions (Monthly)	PROD17640	$ 0.33	7.00%	$ 0.31	Application
ServiceNow® Customer Service Management Standard - CSM User (Priced Monthly 1 Year Term)	PROD10763	$ 125.00	7.00%	$ 117.12	Application
ServiceNow® Customer Service Management Standard - CSM User v3 (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD11381	$ 125.00	7.00%	$ 117.12	Application
ServiceNow® Customer Service Management Standard - CSM User v4 (Priced Monthly 1 Year Term)	PROD12819	$ 125.00	7.00%	$ 117.12	Application
ServiceNow® Customer Service Management Standard - CSM User v4 RM Level 3 (Priced Monthly, 1 Year Term)	PROD14391	$ 162.50	7.00%	$ 152.26	Application
ServiceNow® Customer Service Management Standard – Fulfiller User (Priced Monthly, 1 Year Term)	PROD10244	$ 125.00	7.00%	$ 117.12	Fulfiller
ServiceNow® Customer Service Management Standard - Fulfiller User v5 RM Lvl 3 (Priced Monthly, 1 Year Term)	PROD15586	$ 162.50	7.00%	$ 152.26	Fulfiller
ServiceNow® Customer Service Management Standard - Fulfiller User v7 (Priced Monthly 1 Year Term)	PROD19278	$ 125.00	7.00%	$ 117.12	Fulfiller
ServiceNow® Customer Service Management Standard - Transactions (Monthly)	PROD17639	$ 0.25	7.00%	$ 0.23	Transaction
ServiceNow® Customer Service Management Standard - Unrestricted User v7 (Priced Monthly 1 Year Term)	PROD19281	$ 25.00	7.00%	$ 23.42	Unrestricted User
ServiceNow® Customer Service Management Standard v5, Fulfiller User (Priced Monthly, 1 Year Term)	PROD15203	$ 125.00	7.00%	$ 117.12	Fulfiller
ServiceNow® Customer Service Management Standard v5, Unrestricted User (Priced Monthly, 1 Year Term)	PROD15208	$ 25.00	7.00%	$ 23.42	Unrestricted User
ServiceNow® Customer Service Management v2 (Priced Monthly, 1 Year Term)	PROD02230	$ 125.00	7.00%	$ 117.12	Application
ServiceNow® Customer Service Professional - Fulfiller User (Priced Monthly, 1 Year Term)	PROD09219	$ 175.00	7.00%	$ 163.97	Fulfiller
ServiceNow® Customer Service Professional - Unrestricted User (Priced Monthly, 1 Year Term)	PROD09220	$ 50.00	7.00%	$ 46.85	Unrestricted User
ServiceNow® Customer Success - 1 Day Platform Architect (USA) (Priced Monthly, 1 Year Term)	PROD12386	$ 12,500.00	7.00%	$ 11,712.19	Application
ServiceNow® Customer Success - 1 Day Success Architect Strategic Program (USA) (Priced Monthly, 1 Year Term)	PROD12406	$ 12,500.00	7.00%	$ 11,712.19	Application

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Database Encryption - Additional SubProd (Priced Monthly 1 Year Term)	PROD08359	$ 2,083.33	7.00%	$ 1,952.03	Application
ServiceNow® Database Encryption - Additional SubProd RM Level 3 (Priced Monthly, 1 Year Term)	PROD14336	$ 2,708.33	7.00%	$ 2,537.64	Application
ServiceNow® Database Encryption (Priced Monthly 1 Year Term)	PROD08358	$ 8,333.33	7.00%	$ 7,808.12	Application
ServiceNow® Database Encryption RM Level 3 (Priced Monthly, 1 Year Term)	PROD14335	$ 10,833.33	7.00%	$ 10,150.56	Application
ServiceNow® Database Encryption with Customer Controlled Switch - Additional Non Prod RM Level 3 (Priced Monthly, 1 Year Term)	PROD14411	$ 5,416.66	7.00%	$ 5,075.28	Application
ServiceNow® Database Encryption with Customer Controlled Switch - Additional Non Prod. (Priced Monthly, 1 Year Term)	PROD13420	$ 4,166.66	7.00%	$ 3,904.06	Application
ServiceNow® Database Encryption with Customer Controlled Switch RM Level 3 (Priced Monthly, 1 Year Term)	PROD14410	$ 16,250.00	7.00%	$ 15,225.84	Application
ServiceNow® Database Encryption with Customer Controlled Switch. (Priced Monthly, 1 Year Term)	PROD13404	$ 12,500.00	7.00%	$ 11,712.19	Application
ServiceNow® Dedicated Environment - FedRAMP Data Center – GCC Internet POD (IL-2) (Priced Monthly 1 Year Term)	PROD18815	$ 20,833.00	7.00%	$ 19,520.00	Dedicated Environment
ServiceNow® Dedicated Environment - FedRAMP Data Center – MEDCOI POD (Priced Monthly 1 Year Term)	PROD18817	$ 25,000.00	7.00%	$ 23,424.38	Dedicated Environment
ServiceNow® Dedicated Environment - Government Data Center (Monthly)	PROD09000	$ 20,833.33	7.00%	$ 19,520.31	Dedicated Environment
ServiceNow® Dedicated Environment - US Data Center (Monthly)	PROD08993	$ 20,833.33	7.00%	$ 19,520.31	Dedicated Environment
ServiceNow® DevOps Standard - DevOps User (Priced Monthly 1 Year Term)	PROD12706	$ 100.00	7.00%	$ 93.70	Application
ServiceNow® DevOps Standard - Unrestricted User (Monthly)	PROD13100	$ 7.50	7.00%	$ 7.03	Unrestricted User
ServiceNow® DevOps Starter - Pipeline Executions	PROD11403	$ -	7.00%	$ -	Application
ServiceNow® Discovery - Node v2 (Priced Monthly, 1 Year Term)	PROD11457	$ 8.00	7.00%	$ 7.50	Application
ServiceNow® Discovery Node (250 Node Minimum Quantity) (Priced Monthly, 1 Year Term)	PROD01170	$ 8.00	7.00%	$ 7.50	Application
ServiceNow® Document Intelligence Page Bundle – 100K Pages (Priced Monthly 1 Year Term)	PROD17765	$ 2,083.33	7.00%	$ 1,952.03	Bundle
ServiceNow® Document Intelligence Page Bundle – 25K Pages (Priced Monthly 1 Year Term)	PROD17764	$ 625.00	7.00%	$ 585.61	Bundle
ServiceNow® Document Intelligence Page Bundle – 500K Pages (Priced Monthly 1 Year Term)	PROD17766	$ 8,333.33	7.00%	$ 7,808.12	Bundle
ServiceNow® Document Intelligence Starter - 5K Document Intelligence Pages (Priced Monthly 1 Year Term)	PROD18383	$ -	7.00%	$ -	Application
ServiceNow® Domain Separation for MSP's (Priced Monthly, 1 Year Term)	PROD15871	$ 250.00	7.00%	$ 234.24	Dedicated Environment
ServiceNow® Domain Separation For Non-MSP Customers - Application (per $100,000 Subscription) (Monthly)	PROD01031	$ 250.00	7.00%	$ 234.24	Dedicated Environment
ServiceNow® Domain Separation For Non-MSP Customers - Application RM Level 3 (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD14318	$ 250.00	7.00%	$ 234.24	Application
ServiceNow® EAM Field Service Technician - Fulfiller User (Priced Monthly 1 Year Term)	PROD19381	$ 35.00	7.00%	$ 32.79	Fulfiller
ServiceNow® Edge Encryption - Application (per $1000 Subscription) User (Priced Monthly, 1 Year Term)	PROD01054	$ 1,000.00	7.00%	$ 936.98	Application

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Edge Encryption - Application RM Level 3 (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD14319	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Employee Document Management – Application (Upsell/Renewal Only) (Priced Monthly, 1 Year Term)	PROD09221	$ -	7.00%	$ -	Application
ServiceNow® Employee Document Management – Application v2 (priced per $1000 HR subscription purchased) (HR product subscription is a prerequisite) (Priced Monthly, 1 Year Term)	PROD11370	$ 300.00	7.00%	$ 281.09	Application
ServiceNow® Employee Document Management - Application v2 RM Level 3 (Priced Monthly, 1 Year Term)	PROD14353	$ 300.00	7.00%	$ 281.09	Application
ServiceNow® Employee Service Center - Unrestricted User RM Level 3 (Priced Monthly, 1 Year Term)	PROD14352	$ 6.50	7.00%	$ 6.09	Unrestricted User
ServiceNow® Employee Service Center – Unrestricted User v2 (Priced Monthly, 1 Year Term)	PROD11368	$ 5.00	7.00%	$ 4.68	Unrestricted User
ServiceNow® Employee Service Delivery Premium Suite - Unrestricted User (Monthly)	PROD13103	$ 33.00	7.00%	$ 30.92	Unrestricted User
ServiceNow® Employee Service Delivery Premium Suite with Now Platform® App Engine - Unrestricted User (Monthly)	PROD13102	$ 53.00	7.00%	$ 49.66	Unrestricted User
ServiceNow® Employee Service Delivery Suite - Unrestricted User (Monthly)	PROD13090	$ 28.00	7.00%	$ 26.24	Unrestricted User
ServiceNow® Employee Service Delivery Suite with Now Platform® App Engine - Unrestricted User (Monthly)	PROD13093	$ 48.00	7.00%	$ 44.97	Unrestricted User
ServiceNow® Enterprise Asset Management Professional - EAM Operator (Priced Monthly 1 Year Term)	PROD18234	$ 150.00	7.00%	$ 140.55	Application
ServiceNow® Enterprise Service Management Base Suite v2 - Unrestricted User (Priced Monthly, 1 Year Term)	PROD16985	$ 30.00	7.00%	$ 28.11	Unrestricted User
ServiceNow® Enterprise Service Management Base Suite with App Engine v2 - Unrestricted User (Priced Monthly, 1 Year Term)	PROD16986	$ 50.00	7.00%	$ 46.85	Unrestricted User
ServiceNow® Enterprise Service Management Premium Suite - Unrestricted User (Priced Monthly, 1 Year Term)	PROD15682	$ 29.00	7.00%	$ 27.17	Unrestricted User
ServiceNow® Enterprise Service Management Premium Suite v2 - Unrestricted User (Priced Monthly, 1 Year Term)	PROD16987	$ 35.00	7.00%	$ 32.79	Unrestricted User
ServiceNow® Enterprise Service Management Premium Suite with App Engine - Unrestricted User (Priced Monthly, 1 Year Term)	PROD15683	$ 49.00	7.00%	$ 45.91	Unrestricted User
ServiceNow® Enterprise Service Management Premium Suite with App Engine v2 - Unrestricted User (Priced Monthly, 1 Year Term)	PROD16988	$ 55.00	7.00%	$ 51.53	Unrestricted User
ServiceNow® Enterprise Service Management Suite - Unrestricted User (Priced Monthly, 1 Year Term)	PROD15680	$ 24.00	7.00%	$ 22.49	Unrestricted User
ServiceNow® Enterprise Service Management Suite with App Engine - Unrestricted User (Priced Monthly, 1 Year Term)	PROD15681	$ 44.00	7.00%	$ 41.23	Unrestricted User
ServiceNow® Environmental, Social, and Governance Management Standard - Metric Definition (Priced Monthly 1 Year Term)	PROD18124	$ 5,000.00	7.00%	$ 4,684.88	Application
ServiceNow® Environmental, Social, and Governance Management Standard - Unrestricted User (Priced Monthly 1 Year Term)	PROD18125	$ 5.00	7.00%	$ 4.68	Unrestricted User

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Event Management - Node (250 Node Minimum Quantity) (Priced Monthly 1 Year Term)	PROD01172	$ 10.00	7.00%	$ 9.37	Application
ServiceNow® Event Management - Node v2 (Priced Monthly, 1 Year Term)	PROD11458	$ 10.00	7.00%	$ 9.37	Application
ServiceNow® Express - Fulfiller User (Priced Monthly 1 Year Term)	PROD00588	$ 50.00	7.00%	$ 46.85	Fulfiller
ServiceNow® Express Discovery (100 Pack) - Devices (Priced Monthly, 1 Year Term)	SNCPROD01057	$ 20.00	7.00%	$ 18.74	Pack
ServiceNow® Express Discovery (1000 Pack - 500 Included at No Charge) - Devices (Priced Monthly, 1 Year Term)	SNCPROD01056	$ 100.00	7.00%	$ 93.70	Pack
ServiceNow® Express Upgrade to ITSM – Fulfiller User v2 (Priced Monthly, 1 Year Term)	PROD12087	$ 100.00	7.00%	$ 93.70	Fulfiller
ServiceNow® Express Upgrade to ITSM with Performance Analytics - Fulfiller User (Priced Monthly, 1 Year Term)	PROD05696	$ 120.00	7.00%	$ 112.44	Fulfiller
ServiceNow® Express Upgrade to ITSM with Performance Analytics - Fulfiller User v2 (Priced Monthly, 1 Year Term)	PROD12103	$ 120.00	7.00%	$ 112.44	Fulfiller
ServiceNow® Facilities Service Automation - Fulfiller User (Priced Monthly, 1 Year Term)	PROD00523	$ 50.00	7.00%	$ 46.85	Fulfiller
ServiceNow® FedRAMP Premium for Production/Non-Production Instances - GCC Internet POD (IL-2) (Priced Monthly 1 Year Term)	PROD18818	$ 417.00	7.00%	$ 390.72	Dedicated Environment
ServiceNow® FedRAMP Premium for Production/Non-Production Instances - MEDCOI POD (Priced Monthly 1 Year Term)	PROD18820	$ 834.00	7.00%	$ 781.44	Dedicated Environment
ServiceNow® Field Service Automation - Unrestricted User (1000 Unrestricted User Minimum Quantity)	SNFIELDSVCAUTU	$ 7.00	7.00%	$ 6.56	Unrestricted User
ServiceNow® Field Service Management - Fulfiller User (Priced Monthly, 1 Year Term)	PROD03417	$ 100.00	7.00%	$ 93.70	Fulfiller
ServiceNow® Field Service Management Contractor User (Priced Monthly, 1 Year Term)	PROD15370	$ 35.00	7.00%	$ 32.79	Application
ServiceNow® Field Service Management Enterprise - Fulfiller User (Priced Monthly 1 Year Term)	PROD19373	$ 275.00	7.00%	$ 257.67	Fulfiller
ServiceNow® Field Service Management Legacy - Fulfiller User (MIGRATION ONLY) (Priced Monthly, 1 Year Term)	PROD17225	$ 100.00	7.00%	$ 93.70	Fulfiller
ServiceNow® Field Service Management Professional - FSM User (Priced Monthly 1 Year Term)	PROD13059	$ 150.00	7.00%	$ 140.55	Fulfiller
ServiceNow® Field Service Management Professional - FSM User Per User (Priced Monthly, 1 Year Term)	PROD14762	$ 150.00	7.00%	$ 140.55	Fulfiller
ServiceNow® Field Service Management Professional - FSM User RM Level 3 (Priced Monthly, 1 Year Term)	PROD14400	$ 195.00	7.00%	$ 182.71	Fulfiller
ServiceNow® Field Service Management Professional - Fulfiller User v2 (Priced Monthly 1 Year Term)	PROD19372	$ 175.00	7.00%	$ 163.97	Fulfiller
ServiceNow® Field Service Management Professional With App Engine 100 - Fulfiller User (Priced Monthly, 1 Year Term)	PROD15369	$ 175.00	7.00%	$ 163.97	Fulfiller
ServiceNow® Field Service Management Professional With App Engine 100 - Fulfiller User RM Lvl 3 (Priced Monthly, 1 Year Term)	PROD15622	$ 227.50	7.00%	$ 213.16	Fulfiller
ServiceNow® Field Service Management Standard - FSM User (Priced Monthly 1 Year Term)	PROD13055	$ 100.00	7.00%	$ 93.70	User

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ServiceNow® Field Service Management Standard - FSM User RM Level 3 (Priced Monthly, 1 Year Term)	PROD14399	$ 130.00	7.00%	$ 121.81	User
ServiceNow® Field Service Management Standard - Fulfiller User (Priced Monthly, 1 Year Term)	PROD15368	$ 100.00	7.00%	$ 93.70	User
ServiceNow® Field Service Management Standard - Fulfiller User RM Lvl 3 (Priced Monthly, 1 Year Term)	PROD15620	$ 130.00	7.00%	$ 121.81	User
ServiceNow® Field Service Management Standard - Fulfiller User v2 (Priced Monthly 1 Year Term)	PROD19371	$ 100.00	7.00%	$ 93.70	User
ServiceNow® Finance Operations Management Professional - Finance User (Priced Monthly, 1 Year Term)	PROD12849	$ 550.00	7.00%	$ 515.34	User
ServiceNow® Financial Management - Fulfiller User (Priced Monthly 1 Year Term)	PROD00873	$ 1,250.00	7.00%	$ 1,171.22	User
ServiceNow® Financial Services Operations - FSO User (Priced Monthly, 1 Year Term)	PROD13627	$ 250.00	7.00%	$ 234.24	User
ServiceNow® Financial Services Operations Enterprise - Fulfiller User v4 (Priced Monthly 1 Year Term)	PROD19299	$ 400.00	7.00%	$ 374.79	Fulfiller
ServiceNow® Financial Services Operations Enterprise - Unrestricted User v4 (Priced Monthly 1 Year Term)	PROD19301	$ 80.00	7.00%	$ 74.96	Unrestricted User
ServiceNow® Financial Services Operations Enterprise with App Engine 1000 - Fulfiller (Priced Monthly, 1 Year Term)	PROD15295	$ 400.00	7.00%	$ 374.79	Fulfiller
ServiceNow® Financial Services Operations Enterprise with App Engine 1000 - Fulfiller RM lvl 3 (Priced Monthly, 1 Year Term)	PROD15693	$ 520.00	7.00%	$ 487.23	Fulfiller
ServiceNow® Financial Services Operations Enterprise with App Engine 1000 - Fulfiller User v3 (Priced Monthly 1 Year Term)	PROD17817	$ 400.00	7.00%	$ 374.79	Fulfiller
ServiceNow® Financial Services Operations Enterprise With App Engine 1000 – Transactions (Priced Monthly 1 Year Term)	PROD17693	$ 0.62	7.00%	$ 0.58	Transaction
ServiceNow® Financial Services Operations Enterprise with App Engine 1000 - Unrestricted User (Priced Monthly, 1 Year Term)	PROD15308	$ 80.00	7.00%	$ 74.96	Unrestricted User
ServiceNow® Financial Services Operations Enterprise with App Engine 1000 - Unrestricted User RM lvl 3 (Priced Monthly, 1 Year Term)	PROD15695	$ 104.00	7.00%	$ 97.45	Unrestricted User
ServiceNow® Financial Services Operations Enterprise with App Engine 1000 - Unrestricted User v3 (Priced Monthly 1 Year Term)	PROD17818	$ 80.00	7.00%	$ 74.96	Unrestricted User
ServiceNow® Financial Services Operations Professional - Fulfiller User v4 (Priced Monthly 1 Year Term)	PROD19298	$ 300.00	7.00%	$ 281.09	Fulfiller
ServiceNow® Financial Services Operations Professional - Unrestricted User v4 (Priced Monthly 1 Year Term)	PROD19300	$ 60.00	7.00%	$ 56.22	Unrestricted User
ServiceNow® Financial Services Operations Professional with App Engine 100 - Fulfiller RM lvl 3 (Priced Monthly, 1 Year Term)	PROD15689	$ 390.00	7.00%	$ 365.42	Fulfiller
ServiceNow® Financial Services Operations Professional with App Engine 100 - Fulfiller User v3 (Priced Monthly 1 Year Term)	PROD17815	$ 300.00	7.00%	$ 281.09	Fulfiller
ServiceNow® Financial Services Operations Professional with App Engine 100 - Fullfiller (Priced Monthly, 1 Year Term)	PROD15309	$ 300.00	7.00%	$ 281.09	Fulfiller
ServiceNow® Financial Services Operations Professional With App Engine 100 – Transactions (Priced Monthly 1 Year Term)	PROD17692	$ 0.46	7.00%	$ 0.43	Transaction

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Financial Services Operations Professional with App Engine 100 - Unrestricted User (Priced Monthly, 1 Year Term)	PROD15307	$ 60.00	7.00%	$ 56.22	Unrestricted User
ServiceNow® Financial Services Operations Professional with App Engine 100 - Unrestricted User RM lvl 3 (Priced Monthly, 1 Year Term)	PROD15691	$ 78.00	7.00%	$ 73.08	Unrestricted User
ServiceNow® Financial Services Operations Professional with App Engine 100 - Unrestricted User v3 (Priced Monthly 1 Year Term)	PROD17816	$ 60.00	7.00%	$ 56.22	Unrestricted User
ServiceNow® Financial Services Operations RM Level 3 (Priced Monthly, 1 Year Term)	PROD14413	$ 325.00	7.00%	$ 304.52	Application
ServiceNow® Financial Services Operations Standard - Fulfiller RM Lvl 3 (Priced Monthly, 1 Year Term)	PROD15687	$ 260.00	7.00%	$ 243.61	Fulfiller
ServiceNow® Financial Services Operations Standard - Fulfiller User v3 (Priced Monthly 1 Year Term)	PROD19297	$ 200.00	7.00%	$ 187.40	Fulfiller
ServiceNow® Financial Services Operations Standard - Fullfiller (Priced Monthly, 1 Year Term)	PROD15294	$ 200.00	7.00%	$ 187.40	Fulfiller
ServiceNow® Financial Services Operations Standard – Transactions (Priced Monthly 1 Year Term)	PROD17691	$ 0.33	7.00%	$ 0.31	Transaction
ServiceNow® Financial Services Operations Standard - Unrestricted User (Priced Monthly, 1 Year Term)	PROD15306	$ 40.00	7.00%	$ 37.48	Unrestricted User
ServiceNow® Financial Services Operations Standard - Unrestricted User RM Lvl 3 (Priced Monthly, 1 Year Term)	PROD15686	$ 53.00	7.00%	$ 49.66	Unrestricted User
ServiceNow® Financial Services Operations Standard - Unrestricted User v3 (Priced Monthly 1 Year Term)	PROD19429	$ 40.00	7.00%	$ 37.48	Unrestricted User
ServiceNow® Financial Services Operations with Now Platform® App Engine - FSO User (Priced Monthly, 1 Year Term)	PROD13628	$ 300.00	7.00%	$ 281.09	Fulfiller
ServiceNow® Financial Services Operations with Now Platform® App Engine RM Level 3 (Priced Monthly, 1 Year Term)	PROD14414	$ 390.00	7.00%	$ 365.42	Fulfiller
ServiceNow® Full Disk Encryption RM Level 3 (Priced Monthly, 1 Year Term)	PROD14332	$ 13,000.00	7.00%	$ 12,180.68	Application
ServiceNow® Full Disk Encryption (Priced Monthly, 1 Year Term)	PROD03429	$ 10,000.00	7.00%	$ 9,369.75	Application
ServiceNow® Governance, Risk and Compliance - Enterprise - Tier 1 (Up To 4,999 GRC Users) (Priced Monthly, 1 Year Term)	PROD09224	$ 3.20	7.00%	$ 3.00	User
ServiceNow® Governance, Risk and Compliance - Enterprise - Tier 2 (Up To 24,999 GRC Users) (Priced Monthly, 1 Year Term)	PROD09225	$ 1.35	7.00%	$ 1.26	User
ServiceNow® Governance, Risk and Compliance - Enterprise - Tier 3 (Up To 49,999 GRC Users) (Priced Monthly, 1 Year Term)	PROD09228	$ 0.85	7.00%	$ 0.80	User
ServiceNow® Governance, Risk and Compliance - Enterprise - Tier 4 (Up To 74,999 GRC Users) (Priced Monthly, 1 Year Term)	PROD09229	$ 0.70	7.00%	$ 0.66	User
ServiceNow® Governance, Risk and Compliance - Enterprise - Tier 5 (75,000 GRC Users and Above) (Priced Monthly, 1 Year Term)	PROD09230	$ 0.60	7.00%	$ 0.56	User
ServiceNow® Governance, Risk and Compliance - Enterprise (1,000 GRC Users Included) – Module (Priced Monthly, 1 Year Term)	PROD09222	$ 12,500.00	7.00%	$ 11,712.19	User
ServiceNow® Governance, Risk and Compliance - Enterprise (1,000 GRC Users Included) – Module v3 (Priced Monthly, 1 Year Term)	PROD11386	$ 12,500.00	7.00%	$ 11,712.19	User

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PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Governance, Risk and Compliance - Enterprise v1 - Tier 1 (1001 To 4,999 GRC Users) (Priced Monthly 1 Year Term)	PROD03392	$ 3.75	7.00%	$ 3.51	User
ServiceNow® Governance, Risk and Compliance - Enterprise v1 (1,000 GRC Users Included) – Module (Priced Monthly 1 Year Term)	PROD03390	$ 6,250.00	7.00%	$ 5,856.09	User
ServiceNow® Governance, Risk and Compliance - Enterprise v3 - Tier 1 (1001 To 4,999 GRC Users) (Priced Monthly 1 Year Term)	PROD11907	$ 3.20	7.00%	$ 3.00	User
ServiceNow® Governance, Risk and Compliance - Enterprise v3 - Tier 2 (5000 To 24,999 GRC Users) (Priced Monthly 1 Year Term)	PROD11908	$ 1.35	7.00%	$ 1.26	User
ServiceNow® Governance, Risk and Compliance - Enterprise v3 - Tier 3 (25000 To 49,999 GRC Users) (Priced Monthly 1 Year Term)	PROD11909	$ 0.85	7.00%	$ 0.80	User
ServiceNow® Governance, Risk and Compliance - Enterprise v3 - Tier 4 (50000 To 74,999 GRC Users) (Priced Monthly 1 Year Term)	PROD11910	$ 0.70	7.00%	$ 0.66	User
ServiceNow® Governance, Risk and Compliance - Enterprise v3 - Tier 5 (75000 To 250,000 GRC Users) (Priced Monthly 1 Year Term)	PROD11911	$ 0.60	7.00%	$ 0.56	User
ServiceNow® Governance, Risk and Compliance - Professional - Tier 1 (Up To 4,999 GRC Users) (Priced Monthly, 1 Year Term)	PROD09232	$ 2.15	7.00%	$ 2.01	User
ServiceNow® Governance, Risk and Compliance - Professional - Tier 2 (Up To 24,999 GRC Users) (Priced Monthly, 1 Year Term)	PROD09233	$ 0.90	7.00%	$ 0.84	User
ServiceNow® Governance, Risk and Compliance - Professional - Tier 3 (Up To 49,999 GRC Users) (Priced Monthly, 1 Year Term)	PROD09234	$ 0.60	7.00%	$ 0.56	User
ServiceNow® Governance, Risk and Compliance - Professional - Tier 4 (Up To 74,999 GRC Users) (Priced Monthly, 1 Year Term)	PROD09235	$ 0.50	7.00%	$ 0.47	User
ServiceNow® Governance, Risk and Compliance - Professional - Tier 5 (75,000 GRC Users and Above) (Priced Monthly, 1 Year Term)	PROD09236	$ 0.40	7.00%	$ 0.37	User
ServiceNow® Governance, Risk and Compliance - Professional (1,000 GRC Users Included) – Module (Priced Monthly, 1 Year Term)	PROD09231	$ 8,333.00	7.00%	$ 7,807.81	User
ServiceNow® Governance, Risk and Compliance - Professional (1,000 GRC Users Included) – Module v3 (Priced Monthly, 1 Year Term)	PROD11385	$ 8,333.00	7.00%	$ 7,807.81	User
ServiceNow® Governance, Risk and Compliance - Professional v1 - Tier 1 (1001 To 4,999 GRC Users) (Priced Monthly 1 Year Term)	PROD03397	$ 2.50	7.00%	$ 2.34	User
ServiceNow® Governance, Risk and Compliance - Professional v1 (1,000 GRC Users Included) – Module (Priced Monthly 1 Year Term)	PROD03396	$ 4,166.67	7.00%	$ 3,904.07	User
ServiceNow® Governance, Risk and Compliance - Professional v3 - Tier 1 (1001 To 4,999 GRC Users) (Priced Monthly 1 Year Term)	PROD11912	$ 2.15	7.00%	$ 2.01	User
ServiceNow® Governance, Risk and Compliance - Professional v3 - Tier 2 (5000 To 24,999 GRC Users) (Priced Monthly 1 Year Term)	PROD11914	$ 0.90	7.00%	$ 0.84	User
ServiceNow® Governance, Risk and Compliance - Professional v3 - Tier 3 (25000 To 49,999 GRC Users) (Priced Monthly 1 Year Term)	PROD11915	$ 0.60	7.00%	$ 0.56	User
ServiceNow® Governance, Risk and Compliance - Professional v3 - Tier 4 (50000 To 74,999 GRC Users) (Priced Monthly 1 Year Term)	PROD11916	$ 0.50	7.00%	$ 0.47	User
ServiceNow® Governance, Risk and Compliance - Professional v3 - Tier 5 (75000 To 250,000 GRC Users) (Priced Monthly 1 Year Term)	PROD11917	$ 0.40	7.00%	$ 0.37	User

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Governance, Risk and Compliance - Standard - Tier 1 (Up To 4,999 GRC Users) (Priced Monthly, 1 Year Term)	PROD09240	$ 1.05	7.00%	$ 0.98	User
ServiceNow® Governance, Risk and Compliance - Standard - Tier 2 (Up To 24,999 GRC Users) (Priced Monthly, 1 Year Term)	PROD09241	$ 0.45	7.00%	$ 0.42	User
ServiceNow® Governance, Risk and Compliance - Standard - Tier 3 (Up To 49,999 GRC Users) (Priced Monthly, 1 Year Term)	PROD09242	$ 0.30	7.00%	$ 0.28	User
ServiceNow® Governance, Risk and Compliance - Standard - Tier 4 (Up To 74,999 GRC Users) (Priced Monthly, 1 Year Term)	PROD09243	$ 0.25	7.00%	$ 0.23	User
ServiceNow® Governance, Risk and Compliance - Standard - Tier 5 (75,000 GRC Users and Above) (Priced Monthly, 1 Year Term)	PROD09244	$ 0.20	7.00%	$ 0.19	User
ServiceNow® Governance, Risk and Compliance - Standard (1,000 GRC Users Included) – Module (Priced Monthly, 1 Year Term)	PROD09239	$ 4,167.00	7.00%	$ 3,904.37	User
ServiceNow® Governance, Risk and Compliance - Standard (1,000 GRC Users Included) – Module v3 (Priced Monthly, 1 Year Term)	PROD11384	$ 4,167.00	7.00%	$ 3,904.37	User
ServiceNow® Governance, Risk and Compliance - Standard v1 - Tier 1 (1001 To 4,999 GRC Users) (Priced Monthly 1 Year Term)	PROD03404	$ 1.25	7.00%	$ 1.17	User
ServiceNow® Governance, Risk and Compliance - Standard v1 (1,000 GRC Users Included) – Module (Priced Monthly 1 Year Term)	PROD03403	$ 2,083.33	7.00%	$ 1,952.03	User
ServiceNow® Governance, Risk and Compliance - Standard v3 - Tier 1 (1001 To 4,999 GRC Users) (Priced Monthly 1 Year Term)	PROD11918	$ 1.05	7.00%	$ 0.98	User
ServiceNow® Governance, Risk and Compliance - Standard v3 - Tier 2 (5000 To 24,999 GRC Users) (Priced Monthly 1 Year Term)	PROD11919	$ 0.45	7.00%	$ 0.42	User
ServiceNow® Governance, Risk and Compliance - Standard v3 - Tier 3 (25000 To 49,999 GRC Users) (Priced Monthly 1 Year Term)	PROD11920	$ 0.30	7.00%	$ 0.28	User
ServiceNow® Governance, Risk and Compliance - Standard v3 - Tier 4 (50000 To 74,999 GRC Users) (Priced Monthly 1 Year Term)	PROD11921	$ 0.25	7.00%	$ 0.23	User
ServiceNow® Governance, Risk and Compliance - Standard v3 - Tier 5 (75000 To 250,000 GRC Users) (Priced Monthly 1 Year Term)	PROD11922	$ 0.20	7.00%	$ 0.19	User
ServiceNow® Governance, Risk and Compliance Suite - Fulfiller User (Priced Monthly, 1 Year Term)	PROD01160	$ 125.00	7.00%	$ 117.12	User
ServiceNow® Grandfathered Custom Tables	PROD11655	$ 0.01	7.00%	$ 0.01	Application
ServiceNow® Grandfathered Custom Tables (Monthly)	PROD11656	$ 35.00	7.00%	$ 32.79	Application
ServiceNow® GRC Legacy ITSA, User (Grandfather) (Renewal Only)	PROD13011	$ 1.00	7.00%	$ 0.94	User
ServiceNow® Hardware Asset Management Professional - Subscription Unit (Priced Monthly, 1 Year Term)	PROD13583	$ 4.00	7.00%	$ 3.75	Subcription Unit
ServiceNow® Hardware Asset Management Professional - Subscription Unit RM Level 3 (Priced Monthly, 1 Year Term)	PROD14412	$ 5.20	7.00%	$ 4.87	Subcription Unit
ServiceNow® Hardware Asset Management Professional - Subscription Unit v2 (Priced Monthly, 1 Year Term)	PROD16047	$ 4.00	7.00%	$ 3.75	Subcription Unit
ServiceNow® Hardware Asset Management Professional - Subscription Unit v3 (Priced Monthly 1 Year Term)	PROD20239	$ 6.00	7.00%	$ 5.62	Subcription Unit
ServiceNow® Health and Safety - Application User (Priced Monthly 1 Year Term)	PROD19253	$ 5.00	7.00%	$ 4.68	User

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ServiceNow® Health Log Analytics add-on - Subscription Unit (Priced Monthly, 1 Year Term)	PROD16964	$ 14.00	7.00%	$ 13.12	Subcription Unit
ServiceNow® Healthcare & Life Sciences Service Management Enterprise - Fulfiller User v3 (Priced Monthly 1 Year Term)	PROD19320	$ 400.00	7.00%	$ 374.79	Fulfiller
ServiceNow® Healthcare & Life Sciences Service Management Enterprise - UU v3 (Priced Monthly 1 Year Term)	PROD19322	$ 80.00	7.00%	$ 74.96	User
ServiceNow® Healthcare & Life Sciences Service Management Enterprise with App Engine 1000 - Unrestricted User (Priced Monthly, 1 Year Term)	PROD16058	$ 80.00	7.00%	$ 74.96	Unrestricted User
ServiceNow® Healthcare & Life Sciences Service Management Professional - Fulfiller User v3 (Priced Monthly 1 Year Term)	PROD19319	$ 300.00	7.00%	$ 281.09	Fulfiller
ServiceNow® Healthcare & Life Sciences Service Management Professional - UU v3 (Priced Monthly 1 Year Term)	PROD19321	$ 60.00	7.00%	$ 56.22	User
ServiceNow® Healthcare & Life Sciences Service Management Professional with App Engine 100 - Fulfiller User (Priced Monthly, 1 Year Term)	PROD16048	$ 300.00	7.00%	$ 281.09	Fulfiller
ServiceNow® Healthcare & Life Sciences Service Management Professional with App Engine 100 - Unrestricted User (Priced Monthly, 1 Year Term)	PROD16049	$ 60.00	7.00%	$ 56.22	Unrestricted User
ServiceNow® Healthcare & Life Sciences Service Management Standard – Fulfiller User v2 (Priced Monthly 1 Year Term)	PROD19318	$ 200.00	7.00%	$ 187.40	Fulfiller
ServiceNow® Healthcare & Life Sciences Service Management Standard – Unrestricted User v2 (Priced Monthly 1 Year Term)	PROD19323	$ 40.00	7.00%	$ 37.48	Unrestricted User
ServiceNow® HI Hosted Portal System: SAM Level: Enterprise (Priced Monthly, 1 Year Term)	PROD09871	$ 6,250.00	7.00%	$ 5,856.09	Application
ServiceNow® HI Hosted Portal System: SAM Level: Professional (Priced Monthly, 1 Year Term)	PROD09869	$ 3,750.00	7.00%	$ 3,513.66	Application
ServiceNow® HR Basic Case Management – HR User (Priced Monthly, 1 Year Term)	PROD03372	$ 3.00	7.00%	$ 2.81	User
ServiceNow® HR Basic Case Management – HR User v2 (Priced Monthly, 1 Year Term)	PROD11369	$ 3.00	7.00%	$ 2.81	User
ServiceNow® HR Employee Service Center – HR User (Priced Monthly, 1 Year Term)	PROD03371	$ 3.00	7.00%	$ 2.81	User
ServiceNow® HR Enterprise Onboarding – HR User (Priced Monthly, 1 Year Term)	PROD03370	$ 8.00	7.00%	$ 7.50	User
ServiceNow® HR Enterprise Onboarding – HR User v2 (Priced Monthly, 1 Year Term)	PROD11367	$ 8.00	7.00%	$ 7.50	User
ServiceNow® HR Enterprise Onboarding - HR User v2 RM Level 3 (Priced Monthly, 1 Year Term)	PROD14351	$ 10.40	7.00%	$ 9.74	User
ServiceNow® HR Service Delivery Enterprise – HR User (Priced Monthly, 1 Year Term)	PROD03369	$ 13.00	7.00%	$ 12.18	User
ServiceNow® HR Service Delivery Enterprise – HR User v2 (Priced Monthly, 1 Year Term)	PROD11362	$ 13.00	7.00%	$ 12.18	User
ServiceNow® HR Service Delivery Enterprise - HR User v2 RM Level 3 (Priced Monthly, 1 Year Term)	PROD14350	$ 16.90	7.00%	$ 15.83	User
ServiceNow® HR Service Delivery Enterprise - HR User v3 (Priced Monthly, 1 Year Term)	PROD15405	$ 13.00	7.00%	$ 12.18	User
ServiceNow® HR Service Delivery Enterprise - HR User v3 RM Level 3 (Priced Monthly, 1 Year Term)	PROD15600	$ 16.90	7.00%	$ 15.83	User
ServiceNow® HR Service Delivery Enterprise - Unrestricted User (Monthly)	PROD13095	$ 13.00	7.00%	$ 12.18	Unrestricted User

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® HR Service Delivery Enterprise SELF-HOSTED - HR User v2 (Upsell Only) (Priced Monthly, 1 Year Term)	PROD11373	$ 13.00	7.00%	$ 12.18	User
ServiceNow® HR Service Delivery Professional – HR User-FCC only (Priced Monthly, 1 Year Term)	PROD03368	$ 8.00	7.00%	$ 7.50	User
ServiceNow® HR Service Delivery Professional - HR User v2 (Priced Monthly, 1 Year Term)	PROD11361	$ 8.00	7.00%	$ 7.50	User
ServiceNow® HR Service Delivery Professional - HR User v2 RM Level 3 (Priced Monthly, 1 Year Term)	PROD14349	$ 10.40	7.00%	$ 9.74	User
ServiceNow® HR Service Delivery Professional - HR User v3 (Priced Monthly, 1 Year Term)	PROD15404	$ 8.00	7.00%	$ 7.50	User
ServiceNow® HR Service Delivery Professional - HR User v3 RM Level 3 (Priced Monthly, 1 Year Term)	PROD15598	$ 10.40	7.00%	$ 9.74	User
ServiceNow® HR Service Delivery Professional - SELF-HOSTED v2 (Upsell Only) (Priced Monthly, 1 Year Term)	PROD11371	$ 8.00	7.00%	$ 7.50	User
ServiceNow® HR Service Delivery Professional - Unrestricted User (Monthly)	PROD13101	$ 8.00	7.00%	$ 7.50	Unrestricted User
ServiceNow® HR Service Delivery Standard – HR User (Priced Monthly, 1 Year Term)	PROD03367	$ 5.00	7.00%	$ 4.68	User
ServiceNow® HR Service Delivery Standard - HR User v2 (Priced Monthly, 1 Year Term)	PROD11360	$ 5.00	7.00%	$ 4.68	User
ServiceNow® HR Service Delivery Standard - HR User v2 RM Level 3 (Priced Monthly, 1 Year Term)	PROD14348	$ 6.50	7.00%	$ 6.09	User
ServiceNow® HR Service Management - Unrestricted User (1000 Unrestricted User Minimum Quantity) (Priced Monthly, 1 Year Term)	PROD01272	$ 5.00	7.00%	$ 4.68	Unrestricted User
ServiceNow® Instance - Government Data Center (Priced Monthly, 1 Year Term)	PROD00064	$ 417.00	7.00%	$ 390.72	Dedicated Environment
ServiceNow® Instance Data Replication - Base Module (Priced Monthly, 1 Year Term)	PROD12041	$ 10,000.00	7.00%	$ 9,369.75	Dedicated Environment
ServiceNow® Instance Data Replication - Base Module RM Level 3 (Priced Monthly, 1 Year Term)	PROD14381	$ 13,000.00	7.00%	$ 12,180.68	Dedicated Environment
ServiceNow® Instance Data Replication 100 Million IDR Transactions - Transaction Pack (Priced Monthly, 1 Year Term)	PROD12043	$ 50,000.00	7.00%	$ 46,848.75	Pack
ServiceNow® Instance Data Replication 100 Million IDR Transactions - Transaction Pack RM Level 3 (Priced Monthly, 1 Year Term)	PROD14383	$ 65,000.00	7.00%	$ 60,903.38	Pack
ServiceNow® Instance Data Replication 25 Million IDR Transactions - Transaction Pack (Priced Monthly, 1 Year Term)	PROD12042	$ 15,000.00	7.00%	$ 14,054.63	Pack
ServiceNow® Instance Data Replication 25 Million IDR Transactions - Transaction Pack RM Level 3 (Priced Monthly, 1 Year Term)	PROD14382	$ 19,500.00	7.00%	$ 18,271.01	Pack
ServiceNow® Integrated Risk Management - IRM Lite Operator (Priced Monthly 1 Year Term)	PROD18126	$ 50.00	7.00%	$ 46.85	Application
ServiceNow® Integrated Risk Management (IRM) Enterprise - Unrestricted User (Monthly)	PROD13099	$ 13.00	7.00%	$ 12.18	Application
ServiceNow® Integrated Risk Management (IRM) Professional - Unrestricted User (Monthly)	PROD13097	$ 9.00	7.00%	$ 8.43	Unrestricted User
ServiceNow® Integrated Risk Management Enterprise - IRM Operator (Priced Monthly 1 Year Term)	PROD12491	$ 300.00	7.00%	$ 281.09	Application

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ServiceNow® Integrated Risk Management Enterprise - IRM Operator RM Level 3 (Priced Monthly, 1 Year Term)	PROD14387	$ 390.00	7.00%	$ 365.42	Application
ServiceNow® Integrated Risk Management Enterprise - IRM User (Priced Monthly, 1 Year Term)	PROD12021	$ 13.00	7.00%	$ 12.18	User
ServiceNow® Integrated Risk Management Enterprise - IRM User RM Level 3 (Priced Monthly, 1 Year Term)	PROD14373	$ 16.90	7.00%	$ 15.83	User
ServiceNow® Integrated Risk Management Enterprise - Unrestricted User (Priced Monthly 1 Year Term)	PROD18110	$ 13.00	7.00%	$ 12.18	Unrestricted User
ServiceNow® Integrated Risk Management Professional - IRM Operator (Priced Monthly 1 Year Term)	PROD12490	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Integrated Risk Management Professional - IRM Operator RM Level 3 (Priced Monthly, 1 Year Term)	PROD14386	$ 260.00	7.00%	$ 243.61	Application
ServiceNow® Integrated Risk Management Professional - IRM User (Priced Monthly, 1 Year Term)	PROD12020	$ 9.00	7.00%	$ 8.43	Application
ServiceNow® Integrated Risk Management Professional - IRM User RM Level 3 (Priced Monthly, 1 Year Term)	PROD14372	$ 11.70	7.00%	$ 10.96	Application
ServiceNow® Integrated Risk Management Professional - Unrestricted User (Priced Monthly 1 Year Term)	PROD18109	$ 9.00	7.00%	$ 8.43	Unrestricted User
ServiceNow® Integrated Risk Management Standard - IRM Operator (Priced Monthly, 1 Year Term)	PROD14208	$ 100.00	7.00%	$ 93.70	Application
ServiceNow® Integrated Risk Management Standard - IRM Operator RM Level 3 (Priced Monthly, 1 Year Term)	PROD15870	$ 130.00	7.00%	$ 121.81	Application
ServiceNow® Integrated Risk Management Standard - IRM User (Priced Monthly, 1 Year Term)	PROD12019	$ 5.00	7.00%	$ 4.68	User
ServiceNow® Integrated Risk Management Standard - IRM User RM Level 3 (Priced Monthly, 1 Year Term)	PROD14371	$ 6.50	7.00%	$ 6.09	User
ServiceNow® Integrated Risk Management Standard - Unrestricted User (Priced Monthly 1 Year Term)	PROD18083	$ 5.00	7.00%	$ 4.68	Unrestricted User
ServiceNow® Integration Hub Professional v2 - Transactions (Priced Monthly 1 Year Term)	PROD19394	$ 5,416.67	7.00%	$ 5,075.28	Transaction
ServiceNow® Integration Hub Starter v2 - Transactions (Priced Monthly 1 Year Term)	PROD18250	$ -	7.00%	$ -	Transaction
ServiceNow® Integration Hub Starter v3 - Transactions (Priced Monthly 1 Year Term)	PROD19392	$ 0.01	7.00%	$ 0.01	Transaction
ServiceNow® IntegrationHub 1 Million Transactions - Transaction Pack (Priced Monthly, 1 Year Term)	PROD11421	$ 3,000.00	7.00%	$ 2,810.93	Pack
ServiceNow® IntegrationHub 1 Million Transactions - Transaction Pack RM Level 3 (Priced Monthly, 1 Year Term)	PROD14357	$ 3,900.00	7.00%	$ 3,654.20	Pack
ServiceNow® IntegrationHub 10 Million Transactions - Transaction Pack (Priced Monthly, 1 Year Term)	PROD11422	$ 5,000.00	7.00%	$ 4,684.88	Pack
ServiceNow® IntegrationHub 10 Million Transactions - Transaction Pack RM Level 3 (Priced Monthly, 1 Year Term)	PROD14358	$ 6,500.00	7.00%	$ 6,090.34	Pack
ServiceNow® IntegrationHub 100 Million Transactions - Transaction Pack (Priced Monthly, 1 Year Term)	PROD11425	$ 15,000.00	7.00%	$ 14,054.63	Pack

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ServiceNow® IntegrationHub 100 Million Transactions - Transaction Pack RM Level 3 (Priced Monthly, 1 Year Term)	PROD14360	$ 19,500.00	7.00%	$ 18,271.01	Pack
ServiceNow® IntegrationHub 50 Million Transactions - Transaction Pack (Priced Monthly, 1 Year Term)	PROD11423	$ 10,000.00	7.00%	$ 9,369.75	Pack
ServiceNow® IntegrationHub 50 Million Transactions - Transaction Pack RM Level 3 (Priced Monthly, 1 Year Term)	PROD14359	$ 13,000.00	7.00%	$ 12,180.68	Pack
ServiceNow® IntegrationHub Enterprise - Transactions (Priced Monthly, 1 Year Term)	PROD11482	$ 12,000.00	7.00%	$ 11,243.70	Transaction
ServiceNow® IntegrationHub Enterprise - Transactions RM Level 3 (Priced Monthly, 1 Year Term)	PROD14361	$ 15,600.00	7.00%	$ 14,616.81	Transaction
ServiceNow® IntegrationHub Professional - Transactions (Priced Monthly, 1 Year Term)	PROD11418	$ 5,000.00	7.00%	$ 4,684.88	Transaction
ServiceNow® IntegrationHub Professional - Transactions RM Level 3 (Priced Monthly, 1 Year Term)	PROD14356	$ 6,500.00	7.00%	$ 6,090.34	Transaction
ServiceNow® IntegrationHub Standard - Transactions (Priced Monthly, 1 Year Term)	PROD11416	$ 3,000.00	7.00%	$ 2,810.93	Transaction
ServiceNow® IntegrationHub Standard - Transactions RM Level 3 (Priced Monthly, 1 Year Term)	PROD14355	$ 3,900.00	7.00%	$ 3,654.20	Transaction
ServiceNow® IntegrationHub Starter - Transactions	PROD11415	$ 0.01	7.00%	$ 0.01	Transaction
ServiceNow® IT Business Management - Analyst (Priced Monthly, 1 Year Term)	PROD02226	$ 1,250.00	7.00%	$ 1,171.22	Application
ServiceNow® IT Business Management - Analyst v2 (Priced Monthly, 1 Year Term)	PROD11378	$ 1,250.00	7.00%	$ 1,171.22	Application
ServiceNow® IT Business Management - Planner (Priced Monthly, 1 Year Term)	PROD02225	$ 75.00	7.00%	$ 70.27	Application
ServiceNow® IT Business Management - Planner v2 (Priced Monthly, 1 Year Term)	PROD11377	$ 90.00	7.00%	$ 84.33	Application
ServiceNow® IT Business Management - Worker v2 (Priced Monthly, 1 Year Term)	PROD11376	$ 35.00	7.00%	$ 32.79	Application
ServiceNow® IT Business Management Analyst - Unrestricted User (1000 Unrestricted User Minimum Quantity) (Priced Monthly, 1 Year Term)	PROD02228	$ 75.00	7.00%	$ 70.27	Unrestricted User
ServiceNow® IT Business Management Analyst – Unrestricted User v2 (Priced Monthly, 1 Year Term)	PROD11380	$ 20.00	7.00%	$ 18.74	Unrestricted User
ServiceNow® IT Business Management Planner - Unrestricted User (1000 Unrestricted User Minimum Quantity) (Priced Monthly, 1 Year Term)	PROD02227	$ 15.00	7.00%	$ 14.05	Unrestricted User
ServiceNow® IT Business Management Planner – Unrestricted User v2 (Priced Monthly, 1 Year Term)	PROD11379	$ 15.00	7.00%	$ 14.05	Unrestricted User
ServiceNow® IT Business Management Professional - ITBM User (Priced Monthly, 1 Year Term)	PROD12011	$ 125.00	7.00%	$ 117.12	User
ServiceNow® IT Business Management Professional - ITBM User RM Level 3 (Priced Monthly, 1 Year Term)	PROD14365	$ 162.50	7.00%	$ 152.26	User
ServiceNow® IT Business Management Professional - Unrestricted User (Priced Monthly, 1 Year Term)	PROD12013	$ 15.00	7.00%	$ 14.05	Unrestricted User
ServiceNow® IT Business Management Professional - Unrestricted User RM Level 3 (Priced Monthly, 1 Year Term)	PROD14366	$ 19.50	7.00%	$ 18.27	Unrestricted User
ServiceNow® IT Business Management Standard - ITBM User (Priced Monthly, 1 Year Term)	PROD12008	$ 75.00	7.00%	$ 70.27	User
ServiceNow® IT Business Management Standard - ITBM User RM Level 3 (Priced Monthly, 1 Year Term)	PROD14363	$ 97.50	7.00%	$ 91.36	User

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ServiceNow® IT Business Management Standard - Unrestricted User (Priced Monthly, 1 Year Term)	PROD12009	$ 10.00	7.00%	$ 9.37	Unrestricted User
ServiceNow® IT Business Management Standard - Unrestricted User RM Level 3 (Priced Monthly, 1 Year Term)	PROD14364	$ 13.00	7.00%	$ 12.18	Unrestricted User
ServiceNow® IT Business Management Standard - Unrestricted User RM Lvl 3 (Priced Monthly, 1 Year Term)	PROD17099	$ 13.00	7.00%	$ 12.18	Unrestricted User
ServiceNow® IT Core Premium Suite - Unrestricted User (Monthly)	PROD13085	$ 50.00	7.00%	$ 46.85	Unrestricted User
ServiceNow® IT Core Premium Suite - Unrestricted User v2 (Priced Monthly, 1 Year Term)	PROD15412	$ 60.00	7.00%	$ 56.22	Unrestricted User
ServiceNow® IT Core Suite - Unrestricted User (Priced Monthly, 1 Year Term)	PROD13084	$ 35.00	7.00%	$ 32.79	Application
ServiceNow® IT Operations Management Enterprise - Nodes (Priced Monthly, 1 Year Term)	PROD03389	$ 34.00	7.00%	$ 31.86	Application
ServiceNow® IT Operations Management Health - Subscription Unit v2 RM Level 3 (Priced Monthly, 1 Year Term)	PROD15634	$ 18.20	7.00%	$ 17.05	Subcription Unit
ServiceNow® IT Operations Management Health (Priced Monthly, 1 Year Term)	PROD12029	$ 14.00	7.00%	$ 13.12	Application
ServiceNow® IT Operations Management Health v2 - Subscription Unit (Priced Monthly, 1 Year Term)	PROD14998	$ 14.00	7.00%	$ 13.12	Subcription Unit
ServiceNow® IT Operations Management Optimization - Subscription Unit v2 RM Level 3 (Priced Monthly, 1 Year Term)	PROD15638	$ 10.40	7.00%	$ 9.74	Subcription Unit
ServiceNow® IT Operations Management Optimization (Priced Monthly, 1 Year Term)	PROD12030	$ 14.00	7.00%	$ 13.12	Application
ServiceNow® IT Operations Management Optimization v2 - Subscription Unit (Priced Monthly, 1 Year Term)	PROD14999	$ 8.00	7.00%	$ 7.50	Subcription Unit
ServiceNow® IT Operations Management Professional - Nodes (Priced Monthly, 1 Year Term)	PROD03388	$ 22.00	7.00%	$ 20.61	Application
ServiceNow® IT Operations Management Standard - Nodes (Priced Monthly, 1 Year Term)	PROD03387	$ 14.00	7.00%	$ 13.12	Application
ServiceNow® IT Operations Management Visibility - Subscription Unit v2 RM Level 3 (Priced Monthly, 1 Year Term)	PROD15636	$ 15.60	7.00%	$ 14.62	Subcription Unit
ServiceNow® IT Operations Management Visibility (Priced Monthly, 1 Year Term)	PROD12028	$ 12.00	7.00%	$ 11.24	Application
ServiceNow® IT Operations Management Visibility v2 - Subscription Unit (Priced Monthly, 1 Year Term)	PROD14997	$ 12.00	7.00%	$ 11.24	Subscription Unit
ServiceNow® IT Service Management - Fulfiller User (Priced Monthly, 1 Year Term)	PROD03378	$ 100.00	7.00%	$ 93.70	Fulfiller
ServiceNow® IT Service Management - Fulfiller User v2 (Priced Monthly, 1 Year Term)	PROD11353	$ 100.00	7.00%	$ 93.70	Fulfiller
ServiceNow® IT Service Management - Unrestricted User (Priced Monthly, 1 Year Term)	PROD03379	$ 12.50	7.00%	$ 11.71	Unrestricted User
ServiceNow® IT Service Management - Unrestricted User v2 (Priced Monthly, 1 Year Term)	PROD11354	$ 15.00	7.00%	$ 14.05	Unrestricted User
ServiceNow® IT Service Management Enterprise - Fulfiller User (Priced Monthly, 1 Year Term)	PROD15206	$ 225.00	7.00%	$ 210.82	Fulfiller
ServiceNow® IT Service Management Enterprise - Fulfiller User RM Lvl 3 (Priced Monthly, 1 Year Term)	PROD15700	$ 292.50	7.00%	$ 274.07	Fulfiller

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® IT Service Management Enterprise - Unrestricted User (Priced Monthly, 1 Year Term)	PROD14991	$ 30.00	7.00%	$ 28.11	Unrestricted User
ServiceNow® IT Service Management Enterprise - Unrestricted User RM Lvl 3 (Priced Monthly, 1 Year Term)	PROD15705	$ 39.00	7.00%	$ 36.54	Unrestricted User
ServiceNow® IT Service Management Professional - Fulfiller User (Priced Monthly, 1 Year Term)	PROD09215	$ 150.00	7.00%	$ 140.55	Fulfiller
ServiceNow® IT Service Management Professional - Fulfiller User v2 (Priced Monthly, 1 Year Term)	PROD11355	$ 150.00	7.00%	$ 140.55	Fulfiller
ServiceNow® IT Service Management Professional - Fulfiller User v2 RM Level 3 (Priced Monthly, 1 Year Term)	PROD14346	$ 195.00	7.00%	$ 182.71	Fulfiller
ServiceNow® IT Service Management Professional - Unrestricted User (Priced Monthly, 1 Year Term)	PROD09216	$ 15.00	7.00%	$ 14.05	Unrestricted User
ServiceNow® IT Service Management Professional - Unrestricted User v2 (Priced Monthly, 1 Year Term)	PROD11356	$ 20.00	7.00%	$ 18.74	Unrestricted User
ServiceNow® IT Service Management Professional - Unrestricted User v2 RM Level 3 (Priced Monthly, 1 Year Term)	PROD14347	$ 26.00	7.00%	$ 24.36	Unrestricted User
ServiceNow® IT Service Management Professional + - Fulfiller User (Priced Monthly 1 Year Term)	PROD18245	$ 200.00	7.00%	$ 187.40	Fulfiller
ServiceNow® IT Service Management Professional SELF-HOSTED - Fulfiller User v2 (Upsell Only) (Priced Monthly, 1 Year Term)	PROD11357	$ 150.00	7.00%	$ 140.55	Fulfiller
ServiceNow® IT Service Management Professional SELF-HOSTED - Unrestricted User v2 (Upsell Only) (Priced Monthly, 1 Year Term)	PROD11359	$ 20.00	7.00%	$ 18.74	Unrestricted User
ServiceNow® IT Service Management Standard - Fulfiller User v2 RM Level 3 (Priced Monthly, 1 Year Term)	PROD14344	$ 130.00	7.00%	$ 121.81	Fulfiller
ServiceNow® IT Service Management Standard - Unrestricted User v2 RM Level 3 (Priced Monthly, 1 Year Term)	PROD14345	$ 19.50	7.00%	$ 18.27	Unrestricted User
ServiceNow® IT Service Management With Performance Analytics - Unrestricted User (Priced Monthly, 1 Year Term)	PROD03381	$ 15.00	7.00%	$ 14.05	Unrestricted User
ServiceNow® IT Transformation Premium Suite - Unrestricted User (Monthly)	PROD13088	$ 84.00	7.00%	$ 78.71	Unrestricted User
ServiceNow® IT Transformation Premium Suite - Unrestricted User v2 (Priced Monthly, 1 Year Term)	PROD15414	$ 81.00	7.00%	$ 75.89	Unrestricted User
ServiceNow® IT Transformation Suite - Unrestricted User (Priced Monthly, 1 Year Term)	PROD13086	$ 67.00	7.00%	$ 62.78	Unrestricted User
ServiceNow® ITOM AIOps Enterprise - Subscription Unit (Priced Monthly, 1 Year Term)	PROD15001	$ 38.00	7.00%	$ 35.61	Subcription Unit
ServiceNow® ITOM AIOps Enterprise - Subscription Unit RM Lvl 3 (Priced Monthly, 1 Year Term)	PROD16278	$ 49.40	7.00%	$ 46.29	Subcription Unit
ServiceNow® ITOM AIOps Enterprise - Subscription Unit v2 (Monthly)	PROD16963	$ 38.00	7.00%	$ 35.61	Subcription Unit
ServiceNow® ITOM Discovery - Subscription Unit (Priced Monthly, 1 Year Term)	PROD13772	$ 8.00	7.00%	$ 7.50	Subcription Unit
ServiceNow® ITOM Discovery - Subscription Unit v2 (Priced Monthly, 1 Year Term)	PROD15000	$ 8.00	7.00%	$ 7.50	Subcription Unit
ServiceNow® ITOM Discovery - Subscription Unit v2 RM Level 3 (Priced Monthly, 1 Year Term)	PROD15646	$ 10.40	7.00%	$ 9.74	Subcription Unit
ServiceNow® ITOM Enterprise - Node v2 (Priced Monthly, 1 Year Term)	PROD11393	$ 34.00	7.00%	$ 31.86	Application

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ServiceNow® ITOM Operator Enterprise - Subscription Unit v2 RM Level 3 (Priced Monthly, 1 Year Term)	PROD15632	$ 39.00	7.00%	$ 36.54	Subcription Unit
ServiceNow® ITOM Operator Enterprise (Priced Monthly, 1 Year Term)	PROD12027	$ 34.00	7.00%	$ 31.86	Application
ServiceNow® ITOM Operator Enterprise v2 - Subscription Unit (Priced Monthly, 1 Year Term)	PROD14996	$ 30.00	7.00%	$ 28.11	Subcription Unit
ServiceNow® ITOM Operator Professional - IoT - Subscription Unit (Priced Monthly 1 Year Term)	PROD17771	$ 24.00	7.00%	$ 22.49	Subcription Unit
ServiceNow® ITOM Operator Professional - Subscription Unit v2 RM Level 3 (Priced Monthly, 1 Year Term)	PROD15627	$ 31.20	7.00%	$ 29.23	Subcription Unit
ServiceNow® ITOM Operator Professional (Priced Monthly, 1 Year Term)	PROD12026	$ 24.00	7.00%	$ 22.49	Application
ServiceNow® ITOM Operator Professional v2 - Subscription Unit (Priced Monthly, 1 Year Term)	PROD14995	$ 24.00	7.00%	$ 22.49	Subcription Unit
ServiceNow® ITOM Operator Standard - Subscription Unit v2 RM Level 3 (Priced Monthly, 1 Year Term)	PROD15624	$ 18.20	7.00%	$ 17.05	Subcription Unit
ServiceNow® ITOM Operator Standard (Priced Monthly, 1 Year Term)	PROD12025	$ 14.00	7.00%	$ 13.12	Application
ServiceNow® ITOM Operator Standard v2 - Subscription Unit (Priced Monthly, 1 Year Term)	PROD14994	$ 14.00	7.00%	$ 13.12	Subcription Unit
ServiceNow® ITOM Predictive AIOps - Subscription Unit (Priced Monthly, 1 Year Term)	PROD15002	$ 22.00	7.00%	$ 20.61	Subcription Unit
ServiceNow® ITOM Professional - Node v2 (Priced Monthly, 1 Year Term)	PROD11392	$ 22.00	7.00%	$ 20.61	Application
ServiceNow® ITOM Standard - Node v2 (Priced Monthly, 1 Year Term)	PROD11391	$ 14.00	7.00%	$ 13.12	Application
ServiceNow® ITSA Unlimited - Fulfiller User (Priced Monthly, 1 Year Term)	SNITSAUNLTD	$ 125.00	7.00%	$ 117.12	Fulfiller
ServiceNow® ITSA Unlimited - Fulfiller User (Priced Monthly, 1 Year Term)	PROD00528	$ 125.00	7.00%	$ 117.12	Fulfiller
ServiceNow® ITSA Unlimited - Unrestricted User (1000 Unrestricted User Minimum Quantity) (Renewal/Upsell) (Priced Monthly, 1 Year Term)	PROD00821	$ 35.00	7.00%	$ 32.79	Unrestricted User
ServiceNow® ITSA Unlimited (Including CreateNow) - Fulfiller User (Renewal/Upsell) (Priced Monthly, 1 Year Term)	PROD00533	$ 200.00	7.00%	$ 187.40	Fulfiller
ServiceNow® ITSA Unlimited (Including CreateNow) - Unrestricted User (1000 Unrestricted User Minimum Quantity) (Renewal/Upsell) (Priced Monthly, 1 Year Term)	PROD00822	$ 65.00	7.00%	$ 60.90	Unrestricted User
ServiceNow® ITSA Unlimited (Including Platform Runtime) - Unrestricted User (1000 Unrestricted User Minimum Quantity) (Priced Monthly, 1 Year Term)	PROD01164	$ 200.00	7.00%	$ 187.40	Unrestricted User
ServiceNow® ITSM + CSM Standard – ITSM+CSM User (Monthly)	PROD15027	$ 125.00	7.00%	$ 117.12	Application
ServiceNow® ITSM Pro/CSM Pro, User (Monthly)	PROD14183	$ 175.00	7.00%	$ 163.97	Application
ServiceNow® Legal Service Delivery - Unrestricted User (Priced Monthly, 1 Year Term)	PROD15269	$ 8.00	7.00%	$ 7.50	Unrestricted User
ServiceNow® Legal Service Delivery - Unrestricted User RM Level 3 (Priced Monthly, 1 Year Term)	PROD15602	$ 10.40	7.00%	$ 9.74	Unrestricted User
ServiceNow® Legal Service Delivery Basic - Fulfiller User RM Lvl 3 (Priced Monthly 1 Year Term)	PROD20018	$ 780.00	7.00%	$ 730.84	Fulfiller
ServiceNow® Legal Service Delivery Basic - Legal User (Priced Monthly 1 Year Term)	PROD12846	$ 11.00	7.00%	$ 10.31	User
ServiceNow® Legal Service Delivery Basic - Unrestricted User - MIGRATION ONLY (Priced Monthly, 1 Year Term)	PROD15267	$ 5.00	7.00%	$ 4.68	Unrestricted User
ServiceNow® Legal Service Delivery Basic - Unrestricted User (Priced Monthly 1 Year Term)	PROD12815	$ 8.00	7.00%	$ 7.50	Unrestricted User

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ServiceNow® Legal Service Delivery Premium - Legal User (Priced Monthly 1 Year Term)	PROD12848	$ 17.00	7.00%	$ 15.93	User
ServiceNow® Legal Service Delivery Premium - Unrestricted User (Priced Monthly 1 Year Term)	PROD12816	$ 13.00	7.00%	$ 12.18	Unrestricted User
ServiceNow® Manufacturing Foundation - Fulfiller User (Priced Monthly, 1 Year Term)	PROD16044	$ 200.00	7.00%	$ 187.40	Fulfiller
ServiceNow® Media & Entertainment Service Management Enterprise with App Engine 1000 - Unrestricted User (Priced Monthly, 1 Year Term)	PROD15851	$ 80.00	7.00%	$ 74.96	Unrestricted User
ServiceNow® Media & Entertainment Service Management Professional with App Engine 100 - Fulfiller User (Priced Monthly, 1 Year Term)	PROD15838	$ 300.00	7.00%	$ 281.09	Fulfiller
ServiceNow® Media & Entertainment Service Management Professional with App Engine 100 - Unrestricted User (Priced Monthly, 1 Year Term)	PROD15841	$ 60.00	7.00%	$ 56.22	Unrestricted User
ServiceNow® Media & Entertainment Service Management Standard - Fulfiller User (Priced Monthly, 1 Year Term)	PROD15837	$ 200.00	7.00%	$ 187.40	Fulfiller
ServiceNow® Media & Entertainment Service Management Standard - Unrestricted User (Priced Monthly, 1 Year Term)	PROD15840	$ 40.00	7.00%	$ 37.48	Unrestricted User
ServiceNow® MetricBase – additional 100,000 Series - Series (Priced Monthly, 1 Year Term)	PROD15356	$ 3,000.00	7.00%	$ 2,810.93	Application
ServiceNow® MetricBase – additional 100,000 Series - Series RM Level 3 (Priced Monthly, 1 Year Term)	PROD15662	$ 3,900.00	7.00%	$ 3,654.20	Application
ServiceNow® MetricBase – additional 250,000 Series - Series (Priced Monthly, 1 Year Term)	PROD15355	$ 6,500.00	7.00%	$ 6,090.34	Application
ServiceNow® MetricBase – additional 250,000 Series - Series RM Level 3 (Priced Monthly, 1 Year Term)	PROD15660	$ 8,450.00	7.00%	$ 7,917.44	Application
ServiceNow® MetricBase – additional 50,000 Series - Series (Priced Monthly, 1 Year Term)	PROD15353	$ 1,725.00	7.00%	$ 1,616.28	Application
ServiceNow® MetricBase – additional 50,000 Series - Series RM Level 3 (Priced Monthly, 1 Year Term)	PROD15658	$ 2,242.50	7.00%	$ 2,101.17	Application
ServiceNow® MetricBase - Coarse - Series (Priced Monthly 1 Year Term)	PROD03422	$ 0.06	7.00%	$ 0.06	Application
ServiceNow® MetricBase - Coarse - Series RM Level 3 (Priced Monthly, 1 Year Term)	PROD14326	$ 0.08	7.00%	$ 0.07	Application
ServiceNow® MetricBase - Dense - Series (Priced Monthly 1 Year Term)	PROD03425	$ 0.12	7.00%	$ 0.11	Application
ServiceNow® MetricBase - Dense - Series RM Level 3 (Priced Monthly, 1 Year Term)	PROD14329	$ 0.16	7.00%	$ 0.15	Application
ServiceNow® MetricBase - High - Series (Priced Monthly 1 Year Term)	PROD03424	$ 0.10	7.00%	$ 0.09	Application
ServiceNow® MetricBase - High - Series RM Level 3 (Priced Monthly, 1 Year Term)	PROD14328	$ 0.13	7.00%	$ 0.12	Application
ServiceNow® MetricBase - Medium - Series (Priced Monthly 1 Year Term)	PROD03423	$ 0.08	7.00%	$ 0.07	Application
ServiceNow® MetricBase - Medium - Series High RM Level 3 (Priced Monthly, 1 Year Term)	PROD14342	$ 0.12	7.00%	$ 0.11	Application
ServiceNow® MetricBase - Medium - Series RM Level 3 (Priced Monthly, 1 Year Term)	PROD14327	$ 0.10	7.00%	$ 0.09	Application
ServiceNow® MetricBase - Medium High - Series (Priced Monthly, 1 Year Term)	PROD11314	$ 0.09	7.00%	$ 0.08	Application
ServiceNow® MetricBase - Sparse - Series (Priced Monthly, 1 Year Term)	PROD11313	$ 0.02	7.00%	$ 0.02	Application
ServiceNow® MetricBase - Sparse - Series RM Level 3 (Priced Monthly, 1 Year Term)	PROD14341	$ 0.03	7.00%	$ 0.03	Application
ServiceNow® MetricBase - Ultra Dense - Series (Priced Monthly, 1 Year Term)	PROD11315	$ 0.73	7.00%	$ 0.68	Application

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® MetricBase - Ultra Dense - Series RM Level 3 (Priced Monthly, 1 Year Term)	PROD14343	$ 0.95	7.00%	$ 0.89	Application
ServiceNow® MetricBase Self-Hosted (Priced Monthly, 1 Year Term)	PROD15425	$ 375.00	7.00%	$ 351.37	Application
ServiceNow® MetricBase Series for ITOM Health - Series RM Level 3 (Priced Monthly, 1 Year Term)	PROD14325	$ 0.16	7.00%	$ 0.15	Application
ServiceNow® MetricBase Series for Operational Intelligence - Series (Priced Monthly, 1 Year Term)	PROD03384	$ 0.12	7.00%	$ 0.11	Application
ServiceNow® MetricBase Starter - Series (Priced Monthly, 1 Year Term)	PROD15352	$ 12,000.00	7.00%	$ 11,243.70	Application
ServiceNow® MetricBase Starter - Series RM Level 3 (Priced Monthly, 1 Year Term)	PROD15656	$ 15,600.00	7.00%	$ 14,616.81	Application
ServiceNow® Mobile Branding - Application (per $1000 Subscription of ITSM, HRSD, HR Onboarding, CSM, FSM and Custom Application Products)(Priced Monthly 1 Year Term)	PROD12831	$ 100.00	7.00%	$ 93.70	Application
ServiceNow® Mobile Publishing - Application (Priced Monthly, 1 Year Term)	PROD15406	$ 4,166.66	7.00%	$ 3,904.06	Application
ServiceNow® Mobile Publishing - Application RM Level 3 (Priced Monthly, 1 Year Term)	PROD14398	$ 100.00	7.00%	$ 93.70	Application
ServiceNow® Mobile Publishing - Application RM Level 3 (Priced Monthly, 1 Year Term)	PROD15631	$ 5,416.67	7.00%	$ 5,075.28	Application
ServiceNow® Modeling Engine - Module (Priced Monthly, 1 Year Term)	PROD12017	$ 8,333.33	7.00%	$ 7,808.12	Application
ServiceNow® Modeling Engine - Module RM Level 3 (Priced Monthly, 1 Year Term)	PROD14370	$ 10,833.33	7.00%	$ 10,150.56	Application
ServiceNow® Notify (All users) - User (1000 User Minimum Quantity) (Priced Monthly, 1 Year Term)	PROD00456	$ 1.25	7.00%	$ 1.17	User
ServiceNow® Now Platform - Custom Application (Per App) - App User (Priced Monthly, 1 Year Term)	PROD04076	$ 7.00	7.00%	$ 6.56	User
ServiceNow® Now Platform – Custom Applications (Unlimited) - App User (Priced Monthly, 1 Year Term)	PROD04077	$ 35.00	7.00%	$ 32.79	User
ServiceNow® Now Platform App Engine Enterprise - Platform User (Priced Monthly, 1 Year Term)	PROD11407	$ 200.00	7.00%	$ 187.40	User
ServiceNow® Now Platform App Engine Enterprise - Unrestricted User (Priced Monthly, 1 Year Term)	PROD11975	$ 25.00	7.00%	$ 23.42	Unrestricted User
ServiceNow® Now Platform App Engine Enterprise SELF-HOSTED - Platform User (Upsell Only) (Priced Monthly, 1 Year Term)	PROD11512	$ 200.00	7.00%	$ 187.40	User
ServiceNow® Now Platform App Engine Enterprise SELF-HOSTED - Unrestricted User (Priced Monthly 1 Year Term)	PROD11976	$ 25.00	7.00%	$ 23.42	Unrestricted User
ServiceNow® Now Platform App Engine Professional - Platform User (Priced Monthly, 1 Year Term)	PROD11406	$ 100.00	7.00%	$ 93.70	User
ServiceNow® Now Platform App Engine Professional - Unrestricted User (Priced Monthly 1 Year Term)	PROD11949	$ 15.00	7.00%	$ 14.05	Unrestricted User
ServiceNow® Now Platform App Engine Professional SELF-HOSTED - Platform User (Upsell Only) (Priced Monthly, 1 Year Term)	PROD11511	$ 100.00	7.00%	$ 93.70	User
ServiceNow® Now Platform App Engine Professional SELF-HOSTED - Unrestricted User (Priced Monthly 1 Year Term)	PROD11950	$ 15.00	7.00%	$ 14.05	Unrestricted User

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PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Now Platform App Engine Standard - Platform User (Priced Monthly, 1 Year Term)	PROD11405	$ 25.00	7.00%	$ 23.42	User
ServiceNow® Now Platform App Engine Standard - Unrestricted User (Priced Monthly 1 Year Term)	PROD11947	$ 8.00	7.00%	$ 7.50	Unrestricted User
ServiceNow® Now Platform App Engine Starter - Platform User (Priced Monthly 1 Year Term)	PROD11951	$ 7.00	7.00%	$ 6.56	User
ServiceNow® Now Platform App Engine Starter - Unrestricted User - 12 Month Term (Priced Monthly, 1 Year Term)	PROD11404	$ 2.50	7.00%	$ 2.34	Unrestricted User
ServiceNow® Now Platform App Engine Starter - Unrestricted User - 12 Month Term (Priced Monthly, 1 Year Term)	PROD11945	$ 3.00	7.00%	$ 2.81	Unrestricted User
ServiceNow® Now Platform App Engine Starter + - Platform User (Priced Monthly 1 Year Term)	PROD11952	$ 16.00	7.00%	$ 14.99	User
ServiceNow® Now Platform App Engine Starter + - Unrestricted User (Priced Monthly 1 Year Term)	PROD11946	$ 6.00	7.00%	$ 5.62	Unrestricted User
ServiceNow® Now Platform® App Engine - Fulfiller (Priced Monthly 1 Year Term)	PROD13074	$ 150.00	7.00%	$ 140.55	Fulfiller
ServiceNow® Now Platform® App Engine - Fulfiller RM Level 3 (Priced Monthly, 1 Year Term)	PROD14401	$ 195.00	7.00%	$ 182.71	Fulfiller
ServiceNow® Now Platform® App Engine - Module (per $1000 Subscription of Subscription Products)(Priced Monthly 1 Year Term)	PROD13077	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Now Platform® App Engine - Unrestricted User (Priced Monthly 1 Year Term)	PROD13076	$ 20.00	7.00%	$ 18.74	Unrestricted User
ServiceNow® Now Platform® App Engine - Unrestricted User RM Level 3 (Priced Monthly, 1 Year Term)	PROD14402	$ 26.00	7.00%	$ 24.36	Unrestricted User
ServiceNow® Now Platform® App Engine for Customer Service Management - Module (per $1000 Subscription of CSM Standard/Professional CSM User Products)(Priced Monthly 1 Year Term)	PROD13078	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Now Platform® App Engine for Customer Service Management - Module RM Level 3 (Priced Monthly, 1 Year Term)	PROD14403	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Now Platform® App Engine for IT Service Management - Module (per $1000 Subscription of ITSM Standard/Professional Fulfiller Products)(Priced Monthly 1 Year Term)	PROD13079	$ 200.00	7.00%	$ 187.40	Fulfiller
ServiceNow® Now Platform® App Engine for IT Service Management - Module RM Level 3 (Priced Monthly, 1 Year Term)	PROD14404	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Operational Intelligence - Node (Priced Monthly, 1 Year Term)	PROD03382	$ 8.00	7.00%	$ 7.50	Application
ServiceNow® Operational Intelligence - Node v2 (Priced Monthly, 1 Year Term)	PROD11459	$ 8.00	7.00%	$ 7.50	Application
ServiceNow® Operational Technology Foundation - Subscription Unit v2 (Priced Monthly, 1 Year Term)	PROD16059	$ 8.00	7.00%	$ 7.50	Subscription Unit
ServiceNow® Operational Technology Visibility - Subscription Unit (Priced Monthly, 1 Year Term)	PROD16063	$ 12.00	7.00%	$ 11.24	Subscription Unit
ServiceNow® Orchestration 500 - Transactions (Priced Monthly, 1 Year Term)	PROD03420	$ 2,083.33	7.00%	$ 1,952.03	Transaction
ServiceNow® Orchestration Client Software Distribution Application - Client Node (250 Node Minimum Quantity) (Priced Monthly, 1 Year Term)	PROD01169	$ 1.00	7.00%	$ 0.94	Application

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ServiceNow® Orchestration Core - Transactions (Priced Monthly, 1 Year Term)	PROD03419	$ 3,500.00	7.00%	$ 3,279.41	Transaction
ServiceNow® Orchestration Core (10,000 Password Users and 1000 Client SW Dist. Client Nodes included) - Node (250 Node Minimum Quantity) (Priced Monthly, 1 Year Term)	PROD01174	$ 6.00	7.00%	$ 5.62	Application
ServiceNow® Orchestration Core (Renewal Only)(Priced Monthly, 1 Year Term)	PROD00031	$ 2,500.00	7.00%	$ 2,342.44	Application
ServiceNow® Orchestration Core Transaction Pack - Transaction (Priced Monthly, 1 Year Term)	PROD03421	$ 2,500.00	7.00%	$ 2,342.44	Pack
ServiceNow® Orchestration Core v2 (10,000 Password Users and 1000 Client SW Dist. Client Nodes included) - Node (250 Node Minimum Quantity) (Priced Monthly, 1 Year Term)	PROD02239	$ 6.00	7.00%	$ 5.62	Application
ServiceNow® Orchestration Password Reset Application - User (1000 User Minimum Quantity) (Priced Monthly, 1 Year Term)	PROD00517	$ 0.50	7.00%	$ 0.47	Application
ServiceNow® Order Management - Transaction Pack (Priced Monthly, 1 Year Term)	PROD17010	$ 57.50	7.00%	$ 53.88	Pack
ServiceNow® Order Management for Telecommunications - Fulfiller User (Priced Monthly 1 Year Term)	PROD17018	$ 120.00	7.00%	$ 112.44	Fulfiller
ServiceNow® Order Management for Telecommunications - Transaction Pack (Priced Monthly, 1 Year Term)	PROD17015	$ 73.33	7.00%	$ 68.71	Pack
ServiceNow® Order Management for Telecommunications, Fulfiller User (Priced Monthly, 1 Year Term)	PROD14964	$ 120.00	7.00%	$ 112.44	Fulfiller
ServiceNow® Partner Performance Testing Instance - Per Week (Government Data Center) (Priced Monthly 1 Year Term)	PROD08563	$ 5,000.00	7.00%	$ 4,684.88	Dedicated Environment
ServiceNow® Partner Performance Testing Instance - Per Week (North America Data Center) (Priced Monthly 1 Year Term)	PROD08564	$ 5,000.00	7.00%	$ 4,684.88	Dedicated Environment
ServiceNow® Partner Performance Testing Instance - Per Week (US Data Center) (Priced Monthly 1 Year Term)	PROD08565	$ 5,000.00	7.00%	$ 4,684.88	Dedicated Environment
ServiceNow® Partner Performance Testing Instance - Per Week HLS User (per $1000 ITSM ACV) (Priced Monthly, 1 Year Term)	PROD14666	$ 200.00	7.00%	$ 187.40	Dedicated Environment
ServiceNow® Password Reset Limited - Transaction Pack (Priced Monthly 1 Year Term)	PROD11780	$ 2,000.00	7.00%	$ 1,873.95	Pack
ServiceNow® Password Reset Limited - Transaction Pack RM Level 3 (Priced Monthly, 1 Year Term)	PROD14362	$ 2,600.00	7.00%	$ 2,436.14	Pack
ServiceNow® Performance Analytics - Application (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD00535	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics - Enterprise - Application (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD01627	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics - Enterprise - Application RM Level 3 (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD14323	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For Customer Service Management - Application (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD01624	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For Customer Service Management - Application RM Level 3 (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD14321	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For Facilities Service Management - Application RM Level 3 (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD14334	$ 200.00	7.00%	$ 187.40	Application

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ServiceNow® Performance Analytics For Facilities Services Management - Application (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD03433	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For Field Service Management - Application (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD03432	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For Field Service Management - Application RM Level 3 (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD14333	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For Governance, Risk and Compliance - Application (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD03427	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For Governance, Risk and Compliance - Application RM Level 3 (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD14331	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For HR - Application (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD01625	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For HR - Application RM Level 3 (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD14322	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For IT Business Management - Application (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD02229	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For IT Business Management - Application RM Level 3 (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD14324	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For IT Operations Management - Application (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD01628	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For IT Operations Management (NY) - Application (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD12788	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For IT Operations Management (NY) - Application RM Level 3 (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD14389	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For IT Service Automation Suite - Application (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD00861	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For IT Service Management - Application (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD03426	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For IT Service Management - Application RM Level 3 (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD14330	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For Now Platform Custom Application - Application (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD03434	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For Security Operations - Application (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD01623	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For Service Management Suite - Application (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD00856	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For Service Management Suite v2 - Application (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD01279	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For Service Management Suite v2 With Platform Runtime - Application (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD01280	$ 200.00	7.00%	$ 187.40	Application
ServiceNow® Performance Analytics For Service Management Suite With Platform Runtime - Application (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD01166	$ 200.00	7.00%	$ 187.40	Application

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Platform Runtime - Fulfiller User (Priced Monthly, 1 Year Term)	PROD01162	$ 35.00	7.00%	$ 32.79	Fulfiller
ServiceNow® Policy and Compliance Management - IRM Operator (Priced Monthly, 1 Year Term)	PROD14209	$ 50.00	7.00%	$ 46.85	Application
ServiceNow® Policy and Compliance Management - IRM User (Priced Monthly, 1 Year Term)	PROD12158	$ 3.00	7.00%	$ 2.81	Application
ServiceNow® Policy and Compliance Management - IRM User RM Level 3 (Priced Monthly, 1 Year Term)	PROD14385	$ 3.90	7.00%	$ 3.65	Application
ServiceNow® Premier Support Account Management (Priced Monthly, 1 Year Term)	PROD09872	$ 18,750.00	7.00%	$ 17,568.28	Application
ServiceNow® Privacy Management Standard - Privacy Operator (Priced Monthly, 1 Year Term)	PROD16286	$ 50.00	7.00%	$ 46.85	Application
ServiceNow® Process Optimization for Field Service Management Professional UU - Application RM Lvl 3 (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's FSM Annual Contract Value.	PROD20194	$ 300.00	7.00%	$ 281.09	Application
ServiceNow® Process Optimization for HRSD - Application (30% of HRSD ACV) (Priced Monthly 1 Year Term)	PROD18176	$ 300.00	7.00%	$ 281.09	Application
ServiceNow® Procurement Operations Management - Fulfiller User (Priced Monthly 1 Year Term)	PROD18184	$ 325.00	7.00%	$ 304.52	Fulfiller
ServiceNow® Procurement Operations Management - Unrestricted User (Priced Monthly 1 Year Term)	PROD18185	$ 12.00	7.00%	$ 11.24	Unrestricted User
ServiceNow® Procurement Service Management - Fulfiller User (Priced Monthly 1 Year Term)	PROD18164	$ 225.00	7.00%	$ 210.82	Fulfiller
ServiceNow® Project Portfolio Suite - Fulfiller User (Priced Monthly, 1 Year Term)	PROD00513	$ 75.00	7.00%	$ 70.27	
ServiceNow® Public Sector Digital Services Professional - Fulfiller User v2 (Priced Monthly 1 Year Term)	PROD19290	$ 300.00	7.00%	$ 281.09	Fulfiller
ServiceNow® Public Sector Digital Services Enterprise - Fulfiller User v2 (Priced Monthly 1 Year Term)	PROD19292	$ 400.00	7.00%	$ 374.79	Fulfiller
ServiceNow® Public Sector Digital Services Enterprise - Unrestricted User v2 (Priced Monthly 1 Year Term)	PROD19293	$ 80.00	7.00%	$ 74.96	Unrestricted User
ServiceNow® Public Sector Digital Services Professional - Unrestricted User v2 (Priced Monthly 1 Year Term)	PROD19291	$ 60.00	7.00%	$ 56.22	Unrestricted User
ServiceNow® Public Sector Digital Services Standard - Fulfiller User v2 (Priced Monthly 1 Year Term)	PROD19288	$ 200.00	7.00%	$ 187.40	Fulfiller
ServiceNow® Public Sector Digital Services Standard - Unrestricted User v2 (Priced Monthly 1 Year Term)	PROD19289	$ 40.00	7.00%	$ 37.48	Unrestricted User
ServiceNow® Remote Administration (Priced Monthly, 1 Year Term)	PROD02520	$ 225.00	7.00%	$ 210.82	Application
ServiceNow® Safe Workplace - Safe Workplace User v2, (Priced Monthly, 1 Year Term)	PROD13703	$ 3.00	7.00%	$ 2.81	Application
ServiceNow® Safe Workplace - Safe Workplace User. (Priced Monthly, 1 Year Term)	PROD13516	$ 3.00	7.00%	$ 2.81	Application
ServiceNow® Safe Workplace Professional - Safe Workplace User, (Priced Monthly, 1 Year Term)	PROD15073	$ 5.00	7.00%	$ 4.68	User
ServiceNow® Safe Workplace Standard - Safe Workplace User v3 (Priced Monthly, 1 Year Term)	PROD15103	$ 3.00	7.00%	$ 2.81	User

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ServiceNow® Schedule Optimization Add-on (Priced Monthly 1 Year Term)	PROD18257	$ 75.00	7.00%	$ 70.27	Application
ServiceNow® Schedule Optimization Add-on Fulfiller User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's Core FSM Pro Annual Contract Value	PROD19382	$ 300.00	7.00%	$ 281.09	Fulfiller
ServiceNow® Schedule Optimization Add-on Unrestricted User - Application RM Lvl 3 (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's FSM Annual Contract Value.	PROD20195	$ 300.00	7.00%	$ 281.09	Unrestricted User
ServiceNow® Security Operations - Enterprise – Tier 1 (Up To 4,999 Devices) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03332	$ 5.00	7.00%	$ 4.68	Application
ServiceNow® Security Operations - Enterprise – Tier 2 (Up To 24,999 Devices) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03333	$ 4.00	7.00%	$ 3.75	Application
ServiceNow® Security Operations - Enterprise – Tier 3 (Up To 49,999 Devices) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03334	$ 2.50	7.00%	$ 2.34	Application
ServiceNow® Security Operations - Enterprise – Tier 4 (Up To 74,999 Devices) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03335	$ 2.00	7.00%	$ 1.87	Application
ServiceNow® Security Operations - Enterprise – Tier 5 (75,000 Devices and Above) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03336	$ 1.60	7.00%	$ 1.50	Application
ServiceNow® Security Operations - Enterprise (1,000 Devices Included) – Module (Priced Monthly, 1 Year Term)	PROD03331	$ 12,500.00	7.00%	$ 11,712.19	Application
ServiceNow® Security Operations - Enterprise (1,000 Devices Included) – Module v2 (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD11390	$ 12,500.00	7.00%	$ 11,712.19	Application
ServiceNow® Security Operations - Professional – Tier 1 (Up To 4,999 Devices) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03326	$ 2.50	7.00%	$ 2.34	Application
ServiceNow® Security Operations - Professional – Tier 2 (Up To 24,999 Devices) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03327	$ 2.00	7.00%	$ 1.87	Application
ServiceNow® Security Operations - Professional – Tier 3 (Up To 49,999 Devices) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03328	$ 1.25	7.00%	$ 1.17	Application
ServiceNow® Security Operations - Professional – Tier 4 (Up To 74,999 Devices) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03329	$ 1.00	7.00%	$ 0.94	Application
ServiceNow® Security Operations - Professional – Tier 5 (75,000 Devices and Above) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03330	$ 0.80	7.00%	$ 0.75	Application
ServiceNow® Security Operations - Professional (1,000 Devices Included) – Module (Priced Monthly, 1 Year Term)	PROD03325	$ 8,333.33	7.00%	$ 7,808.12	Application
ServiceNow® Security Operations - Professional (1,000 Devices Included) – Module v2 (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD11389	$ 8,333.33	7.00%	$ 7,808.12	Application
ServiceNow® Security Operations - SIR Standard – Tier 1 (Up To 4,999 Devices) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03314	$ 0.60	7.00%	$ 0.56	Application
ServiceNow® Security Operations - SIR Standard – Tier 2 (Up To 24,999 Devices) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03315	$ 0.45	7.00%	$ 0.42	Application
ServiceNow® Security Operations - SIR Standard – Tier 3 (Up To 49,999 Devices) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03316	$ 0.30	7.00%	$ 0.28	Application

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Security Operations - SIR Standard – Tier 4 (Up To 74,999 Devices) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03317	$ 0.25	7.00%	$ 0.23	Application
ServiceNow® Security Operations - SIR Standard – Tier 5 (75,000 Devices and Above) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03318	$ 0.20	7.00%	$ 0.19	Application
ServiceNow® Security Operations - SIR Standard (1,000 Devices Included) – Module (Priced Monthly, 1 Year Term)	PROD03313	$ 6,250.00	7.00%	$ 5,856.09	Application
ServiceNow® Security Operations - SIR Standard (1,000 Devices Included) – Module v2 (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD11387	$ 6,250.00	7.00%	$ 5,856.09	Application
ServiceNow® Security Operations - VR Standard – Tier 1 (Up To 4,999 Devices) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03320	$ 0.60	7.00%	$ 0.56	Application
ServiceNow® Security Operations - VR Standard – Tier 2 (Up To 24,999 Devices) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03321	$ 0.45	7.00%	$ 0.42	Application
ServiceNow® Security Operations - VR Standard – Tier 3 (Up To 49,999 Devices) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03322	$ 0.30	7.00%	$ 0.28	Application
ServiceNow® Security Operations - VR Standard – Tier 4 (Up To 74,999 Devices) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03323	$ 0.25	7.00%	$ 0.23	Application
ServiceNow® Security Operations - VR Standard – Tier 5 (75,000 Devices and Above) (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD03324	$ 0.20	7.00%	$ 0.19	Application
ServiceNow® Security Operations - VR Standard (1,000 Devices Included) – Module (Priced Monthly, 1 Year Term)	PROD03319	$ 6,250.00	7.00%	$ 5,856.09	Application
ServiceNow® Security Operations - VR Standard (1,000 Devices Included) – Module v2 (Renewal/Upsell Only) (Priced Monthly, 1 Year Term)	PROD11388	$ 6,250.00	7.00%	$ 5,856.09	Application
ServiceNow® Security Operations (1,000 Devices Included) - Module (Priced Monthly, 1 Year Term)	PROD01179	$ 6,250.00	7.00%	$ 5,856.09	Application
ServiceNow® Security Operations Enterprise - Devices (Priced Monthly 1 Year Term)	PROD12825	$ 3.50	7.00%	$ 3.28	Application
ServiceNow® Security Operations Enterprise - Devices RM Level 3 (Priced Monthly, 1 Year Term)	PROD14396	$ 4.55	7.00%	$ 4.26	Application
ServiceNow® Security Operations Professional - SIR - Devices (Priced Monthly 1 Year Term)	PROD12823	$ 1.75	7.00%	$ 1.64	Application
ServiceNow® Security Operations Professional - SIR - Devices RM Level 3 (Priced Monthly, 1 Year Term)	PROD14394	$ 2.28	7.00%	$ 2.14	Application
ServiceNow® Security Operations Professional - VR - Devices (Priced Monthly 1 Year Term)	PROD12824	$ 1.75	7.00%	$ 1.64	Application
ServiceNow® Security Operations Professional - VR - Devices RM Level 3 (Priced Monthly, 1 Year Term)	PROD14395	$ 2.28	7.00%	$ 2.14	Application
ServiceNow® Security Operations Standard - SIR - Devices (Priced Monthly 1 Year Term)	PROD12818	$ 1.00	7.00%	$ 0.94	Application
ServiceNow® Security Operations Standard - SIR - Devices RM Level 3 (Priced Monthly, 1 Year Term)	PROD14390	$ 1.30	7.00%	$ 1.22	Application
ServiceNow® Security Operations Standard - VR - Devices (Priced Monthly 1 Year Term)	PROD12821	$ 1.00	7.00%	$ 0.94	Application

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Security Operations Standard - VR - Devices RM Level 3 (Priced Monthly, 1 Year Term)	PROD14393	$ 1.30	7.00%	$ 1.22	Application
ServiceNow® Security Operations Starter - Devices (Priced Monthly, 1 Year Term)	PROD02212	$ 0.60	7.00%	$ 0.56	Application
ServiceNow® Security Ops - Vulnerability (1000 Devices) Custom, User Type 1 (Monthly) (Renewal/Upsell Only)	PROD02648	$ 6,250.00	7.00%	$ 5,856.09	Application
ServiceNow® Security Ops - Vulnerability, Devices, Per Device Tier 2 (Monthly) (Renewal/Upsell Only)	PROD02649	$ 0.45	7.00%	$ 0.42	Application
ServiceNow® Service Management Suite - Fulfiller User (Priced Monthly, 1 Year Term)	PROD00874	$ 100.00	7.00%	$ 93.70	Fulfiller
ServiceNow® Service Management Suite - Unrestricted User (1000 Unrestricted User) (Priced Monthly, 1 Year Term)	PROD00867	$ 20.00	7.00%	$ 18.74	Unrestricted User
ServiceNow® Service Management Suite v2 - Fulfiller User (Priced Monthly, 1 Year Term)	PROD01275	$ 100.00	7.00%	$ 93.70	Fulfiller
ServiceNow® Service Management Suite v2 With Platform Runtime - Fulfiller User (Priced Monthly, 1 Year Term)	PROD01277	$ 125.00	7.00%	$ 117.12	Fulfiller
ServiceNow® Service Mapping - Node (Priced Monthly, 1 Year Term)	PROD03385	$ 10.00	7.00%	$ 9.37	Application
ServiceNow® Service Mapping - Node v2 (Priced Monthly, 1 Year Term)	PROD11460	$ 10.00	7.00%	$ 9.37	Application
ServiceNow® ServiceWatch (Eureka and Fuji Only) - Node (250 Node Minimum Quantity) (Priced Monthly 1 Year Term)	PROD01184	$ 17.00	7.00%	$ 15.93	Application
ServiceNow® ServiceWatch Insight (Discovery, Service Mapping and Event Management included) - Node (250 Node Minimum Quantity) (Priced Monthly, 1 Year Term)	PROD01173	$ 17.00	7.00%	$ 15.93	Application
ServiceNow® ServiceWatch Mapping (Discovery and Service Mapping included) - Node (250 Node Minimum Quantity) (Priced Monthly, 1 Year Term)	PROD01171	$ 14.00	7.00%	$ 13.12	Application
ServiceNow® ServiceWatch Suite v2 - Node (250 Node Minimum Quantity) (Priced Monthly, 1 Year Term)	PROD02240	$ 26.00	7.00%	$ 24.36	Application
ServiceNow® Software Asset Management - Computer (Priced Monthly, 1 Year Term)	PROD04062	$ 1.50	7.00%	$ 1.41	Application
ServiceNow® Software Asset Management - Computer v2 (Priced Monthly, 1 Year Term)	PROD11472	$ 1.50	7.00%	$ 1.41	Application
ServiceNow® Software Asset Management (SAM) Professional - Subscription Unit (Monthly)	PROD13329	$ 8.00	7.00%	$ 7.50	Application
ServiceNow® Software Asset Management Enterprise - Subscription Unit (Priced Monthly, 1 Year Term)	PROD15034	$ 12.00	7.00%	$ 11.24	Application
ServiceNow® Software Asset Management Enterprise - Subscription Unit RM Level 3 (Priced Monthly, 1 Year Term)	PROD15758	$ 15.60	7.00%	$ 14.62	Application
ServiceNow® Software Asset Management Professional - Computer v3 (Priced Monthly, 1 Year Term)	PROD12074	$ 2.50	7.00%	$ 2.34	Application
ServiceNow® Software Asset Management Professional - Computer v3 RM Level 3 (Priced Monthly, 1 Year Term)	PROD14384	$ 3.25	7.00%	$ 3.05	Application
ServiceNow® Software Asset Management Professional - Subscription Unit (Priced Monthly, 1 Year Term)	PROD15033	$ 8.00	7.00%	$ 7.50	Subcription Unit
ServiceNow® Software Asset Management Professional - Subscription Unit RM Level 3 (Priced Monthly, 1 Year Term)	PROD15756	$ 10.40	7.00%	$ 9.74	Subcription Unit

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Software Asset Management Professional SELF-HOSTED/OPT-OUT - Computer (Priced Monthly 1 Year Term)	PROD12113	$ 2.50	7.00%	$ 2.34	Application
ServiceNow® Strategic Portfolio Management Professional - SPM User (Priced Monthly, 1 Year Term)	PROD16953	$ 125.00	7.00%	$ 117.12	User
ServiceNow® Strategic Portfolio Management Professional - Unrestricted User (Priced Monthly, 1 Year Term)	PROD16955	$ 15.00	7.00%	$ 14.05	Unrestricted User
ServiceNow® Strategic Portfolio Management Standard - SPM User (Priced Monthly, 1 Year Term)	PROD16951	$ 75.00	7.00%	$ 70.27	User
ServiceNow® Strategic Portfolio Management Standard - Unrestricted User (Priced Monthly, 1 Year Term)	PROD16952	$ 10.00	7.00%	$ 9.37	Unrestricted User
ServiceNow® Stream Connect for Apache Kafka – 1,000 GB – Data Throughput (Priced Monthly 1 Year Term)	PROD19412	$ 41,667.00	7.00%	$ 39,040.94	Application
ServiceNow® Stream Connect for Apache Kafka – 250 GB – Data Throughput (Priced Monthly 1 Year Term)	PROD19411	$ 25,000.00	7.00%	$ 23,424.38	Application
ServiceNow® Supplier Lifecycle Management - Fulfiller User (Priced Monthly 1 Year Term)	PROD17802	$ 250.00	7.00%	$ 234.24	Fulfiller
ServiceNow® Supply Chain Exception Management - Fulfiller User (Priced Monthly 1 Year Term)	PROD17801	$ 150.00	7.00%	$ 140.55	Fulfiller
ServiceNow® Support Account Management Services - Dedicated (Priced Monthly, 1 Year Term)	PROD00045	$ 15,000.00	7.00%	$ 14,054.63	Application
ServiceNow® Technology Core Base - Unrestricted User (Priced Monthly, 1 Year Term)	PROD16981	$ 35.00	7.00%	$ 32.79	Unrestricted User
ServiceNow® Technology Core Premium - Unrestricted User (Priced Monthly, 1 Year Term)	PROD16982	$ 52.50	7.00%	$ 49.19	Unrestricted User
ServiceNow® Technology Provider Service Management Enterprise - Unrestricted User v3 (Priced Monthly 1 Year Term)	PROD19331	$ 80.00	7.00%	$ 74.96	Unrestricted User
ServiceNow® Technology Provider Service Management Enterprise - Fulfiller User v3 (Priced Monthly 1 Year Term)	PROD19327	$ 400.00	7.00%	$ 374.79	Fulfiller
ServiceNow® Technology Provider Service Management Professional - Fulfiller User v3 (Priced Monthly 1 Year Term)	PROD19326	$ 300.00	7.00%	$ 281.09	Fulfiller
ServiceNow® Technology Provider Service Management Professional - Unrestricted User v3 (Priced Monthly 1 Year Term)	PROD19330	$ 60.00	7.00%	$ 56.22	Unrestricted User
ServiceNow® Technology Provider Service Management Standard - Fulfiller User v3 (Priced Monthly 1 Year Term)	PROD19325	$ 200.00	7.00%	$ 187.40	Fulfiller
ServiceNow® Technology Provider Service Management Standard - Unrestricted User v3 (Priced Monthly 1 Year Term)	PROD19329	$ 40.00	7.00%	$ 37.48	Unrestricted User
ServiceNow® Technology Transformation Base - Unrestricted User (Priced Monthly, 1 Year Term)	PROD16983	$ 59.50	7.00%	$ 55.75	Unrestricted User
ServiceNow® Technology Transformation Premium - Unrestricted User (Monthly)	PROD16984	$ 73.50	7.00%	$ 68.87	Unrestricted User
ServiceNow® Telecommunication Service Management - TSM User (Priced Monthly, 1 Year Term)	PROD13629	$ 250.00	7.00%	$ 234.24	User

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PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Telecommunication Service Operations Management Health Log Analytics Add-On - Subscription Unit (Priced Monthly 1 Year Term)	PROD19364	$ 8.00	7.00%	$ 7.50	Subcription Unit
ServiceNow® Telecommunications Network Performance Management - Subscription Unit (Priced Monthly, 1 Year Term)	PROD13631	$ 14.00	7.00%	$ 13.12	Subcription Unit
ServiceNow® Telecommunications Network Performance Management - Subscription Unit RM Level 3 (Priced Monthly, 1 Year Term)	PROD14417	$ 18.20	7.00%	$ 17.05	Subcription Unit
ServiceNow® Telecommunications Service Management RM Level 3 (Priced Monthly, 1 Year Term)	PROD14415	$ 325.00	7.00%	$ 304.52	Application
ServiceNow® Telecommunications Service Management Enterprise – Transactions v2 (Priced Monthly 1 Year Term)	PROD19317	$ 0.62	7.00%	$ 0.58	Transaction
ServiceNow® Telecommunications Service Management Enterprise - Unrestricted User v3 (Priced Monthly 1 Year Term)	PROD19314	$ 80.00	7.00%	$ 74.96	Unrestricted User
ServiceNow® Telecommunications Service Management Professional – Transactions v2 (Priced Monthly 1 Year Term)	PROD19316	$ 0.46	7.00%	$ 0.43	Transaction
ServiceNow® Telecommunications Service Management Professional - Unrestricted User v3 (Priced Monthly 1 Year Term)	PROD19313	$ 60.00	7.00%	$ 56.22	Unrestricted User
ServiceNow® Telecommunications Service Management Standard – Transactions v2 (Priced Monthly 1 Year Term)	PROD19315	$ 0.33	7.00%	$ 0.31	Transaction
ServiceNow® Telecommunications Service Management Standard - Unrestricted User v3 (Priced Monthly 1 Year Term)	PROD19312	$ 40.00	7.00%	$ 37.48	Unrestricted User
ServiceNow® Telecommunications Service Management with Now Platform® App Engine - TSM User (Priced Monthly, 1 Year Term)	PROD13630	$ 300.00	7.00%	$ 281.09	User
ServiceNow® Telecommunications Service Management with Now Platform® App Engine RM Level 3 (Priced Monthly, 1 Year Term)	PROD14416	$ 390.00	7.00%	$ 365.42	Application
ServiceNow® Telecommunications Service Operations Management Enterprise - Subscription Unit (Priced Monthly 1 Year Term)	PROD17834	$ 38.00	7.00%	$ 35.61	Subscription Unit
ServiceNow® Telecommunications Service Operations Management Enterprise - Subscription Unit v2 (Priced Monthly 1 Year Term)	PROD19307	$ 38.00	7.00%	$ 35.61	Subscription Unit
ServiceNow® Telecommunications Service Operations Management Professional - Subscription Unit (Priced Monthly, 1 Year Term)	PROD15928	$ 24.00	7.00%	$ 22.49	Subscription Unit
ServiceNow® Telecommunications Service Operations Management Professional - Subscription Unit v3 (Priced Monthly 1 Year Term)	PROD19306	$ 24.00	7.00%	$ 22.49	Subscription Unit
ServiceNow® Telecommunications Service Operations Management Standard - Subscription Unit (Priced Monthly, 1 Year Term)	PROD15933	$ 14.00	7.00%	$ 13.12	Subscription Unit
ServiceNow® Telecommunications Service Operations Management Standard - Subscription Unit v3 (Priced Monthly 1 Year Term)	PROD19305	$ 14.00	7.00%	$ 13.12	Subscription Unit
ServiceNow® Telecommunications Services Management Enterprise with App Engine 1000 - Fulfiller User (Priced Monthly, 1 Year Term)	PROD15286	$ 400.00	7.00%	$ 374.79	Fulfiller
ServiceNow® Telecommunications Services Management Enterprise with App Engine 1000 - Fulfiller User RM lvl 3 (Priced Monthly, 1 Year Term)	PROD15709	$ 520.00	7.00%	$ 487.23	Fulfiller
ServiceNow® Telecommunications Services Management Enterprise with App Engine 1000 - Unrestricted User (Priced Monthly, 1 Year Term)	PROD15291	$ 80.00	7.00%	$ 74.96	Unrestricted User

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Telecommunications Services Management Enterprise with App Engine 1000 - Unrestricted User RM lvl 3 (Priced Monthly, 1 Year Term)	PROD15711	$ 104.00	7.00%	$ 97.45	Unrestricted User
ServiceNow® Telecommunications Services Management Professional with App Engine 100 - Fulfiller RM lvl 3 (Priced Monthly, 1 Year Term)	PROD15704	$ 390.00	7.00%	$ 365.42	Fulfiller
ServiceNow® Telecommunications Services Management Professional with App Engine 100 - Fullfiller (Priced Monthly, 1 Year Term)	PROD15310	$ 300.00	7.00%	$ 281.09	Fulfiller
ServiceNow® Telecommunications Services Management Professional with App Engine 100 - Unrestricted User (Priced Monthly, 1 Year Term)	PROD15290	$ 60.00	7.00%	$ 56.22	Unrestricted User
ServiceNow® Telecommunications Services Management Professional with App Engine 100 - Unrestricted User RM lvl 3 (Priced Monthly, 1 Year Term)	PROD15707	$ 78.00	7.00%	$ 73.08	Unrestricted User
ServiceNow® Telecommunications Services Management Standard - Fulfiller User (Priced Monthly, 1 Year Term)	PROD15285	$ 200.00	7.00%	$ 187.40	Fulfiller
ServiceNow® Telecommunications Services Management Standard - Fulfiller User RM lvl 3 (Priced Monthly, 1 Year Term)	PROD15697	$ 260.00	7.00%	$ 243.61	Fulfiller
ServiceNow® Telecommunications Services Management Standard - Unrestricted User (Priced Monthly, 1 Year Term)	PROD15289	$ 40.00	7.00%	$ 37.48	Unrestricted User
ServiceNow® Time Card User - Time Card User (Priced Monthly, 1 Year Term)	PROD00871	$ 15.00	7.00%	$ 14.05	Application
ServiceNow® Time Card User v2 - Time Card User (Priced Monthly, 1 Year Term)	PROD12014	$ 15.00	7.00%	$ 14.05	Application
ServiceNow® Time Card User v2 - Time Card User RM Level 3 (Priced Monthly, 1 Year Term)	PROD14367	$ 19.50	7.00%	$ 18.27	Application
ServiceNow® TuneUp Your CMDB	PROD13700	$ 3,000.00	7.00%	$ 2,810.93	Application
ServiceNow® Vendor Risk Management - Tier 1 (51 to 249 Vendors) (Priced Monthly 1 Year Term)	PROD03411	$ 30.00	7.00%	$ 28.11	Application
ServiceNow® Vendor Risk Management - Tier 2 (Up to 499 Vendors) (Priced Monthly, 1 Year Term)	PROD09247	$ 20.00	7.00%	$ 18.74	Application
ServiceNow® Vendor Risk Management - Tier 3 (Up to 999 Vendors) (Priced Monthly, 1 Year Term)	PROD09248	$ 12.00	7.00%	$ 11.24	Application
ServiceNow® Vendor Risk Management - Tier 4 (Up to 2,999 Vendors) (Priced Monthly, 1 Year Term)	PROD09249	$ 7.00	7.00%	$ 6.56	Application
ServiceNow® Vendor Risk Management - Tier 5 (3,000 Vendors and Above) (Priced Monthly, 1 Year Term)	PROD09250	$ 4.50	7.00%	$ 4.22	Application
ServiceNow® Vendor Risk Management - Unrestricted User (Monthly)	PROD13091	$ 8.00	7.00%	$ 7.50	Unrestricted User
ServiceNow® Vendor Risk Management - Vendors (Priced Monthly, 1 Year Term)	PROD12023	$ 80.00	7.00%	$ 74.96	Application
ServiceNow® Vendor Risk Management - Vendors RM Level 3 (Priced Monthly, 1 Year Term)	PROD14374	$ 104.00	7.00%	$ 97.45	Application
ServiceNow® Vendor Risk Management Module (50 Vendors Included) – Module (Priced Monthly 1 Year Term)	PROD03409	$ 4,166.67	7.00%	$ 3,904.07	Application
ServiceNow® Virtual Agent CSM Conversation - Transaction Pack RM Level 3 (Priced Monthly, 1 Year Term)	PROD14339	$ 2,708.33	7.00%	$ 2,537.64	Pack
ServiceNow® Virtual Agent CSM Conversation -Transaction Pack (up to 4000 per month) (Requires Customer Service Professional) (Priced Monthly, 1 Year Term)	PROD09274	$ 2,083.33	7.00%	$ 1,952.03	Pack

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Virtual Agent IRM Conversation - Transaction Pack (Priced Monthly, 1 Year Term)	PROD15679	$ 2,083.33	7.00%	$ 1,952.03	Pack
ServiceNow® Virtual Agent ITSM Conversation - Transaction Pack RM Level 3 (Priced Monthly, 1 Year Term)	PROD14338	$ 2,708.29	7.00%	$ 2,537.60	Pack
ServiceNow® Virtual Agent ITSM Conversation -Transaction Pack (up to 4000 monthly) (requires IT Service Management Professional) (Priced Monthly, 1 Year Term)	PROD09218	$ 2,083.30	7.00%	$ 1,952.00	Pack
ServiceNow® Workforce for Optimization for HRSD - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's HRSD Annual Contract Value	PROD19244	$ 300.00	7.00%	$ 281.09	Application
ServiceNow® Workforce Optimization for Field Service Management Professional Fulfiller User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's Core FSM Pro Annual Contract Value	PROD19377	$ 300.00	7.00%	$ 281.09	Fulfiller
ServiceNow® Workforce Optimization for Field Service Management Professional Transactions - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's Core FSM Pro Annual Contract Value	PROD19378	$ 300.00	7.00%	$ 281.09	Application
ServiceNow® Workforce Optimization for Financial Services Operations Professional Fulfiller User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's FSO Annual Contract Value	PROD18736	$ 300.00	7.00%	$ 281.09	Fulfiller
ServiceNow® Workforce Optimization for Financial Services Operations Professional Unrestricted User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's FSO Annual Contract Value	PROD18737	$ 300.00	7.00%	$ 281.09	Unrestricted User
ServiceNow® Workforce Optimization for Healthcare & Life Sciences Service Management Pro Fulfiller User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's HCLS Annual Contract Value	PROD18743	$ 300.00	7.00%	$ 281.09	User
ServiceNow® Workforce Optimization for Healthcare & Life Sciences Service Management Pro Unrestricted User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's HCLS Annual Contract Value	PROD18744	$ 300.00	7.00%	$ 281.09	Unrestricted User
ServiceNow® Workforce Optimization for IT Service Management Professional Fulfiller User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's ITSM Annual Contract Value	PROD18591	$ 300.00	7.00%	$ 281.09	Fulfiller
ServiceNow® Workforce Optimization for IT Service Management Professional Unrestricted User - Application (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's ITSM Annual Contract Value	PROD18592	$ 300.00	7.00%	$ 281.09	Unrestricted User
ServiceNow® Workforce Optimization for Technology Provider Service Management Pro Unrestricted User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's TPSM Annual Contract Value	PROD18769	$ 300.00	7.00%	$ 281.09	Unrestricted User
ServiceNow® Workforce Optimization for Technology Provider Service Management Professional Fulfiller User - App (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's TPSM Annual Contract Value	PROD18768	$ 300.00	7.00%	$ 281.09	Fulfiller
ServiceNow® Workplace Service Delivery - Enterprise - Application User (Priced Monthly 1 Year Term)	PROD19256	$ 12.00	7.00%	$ 11.24	Application
ServiceNow® Workplace Service Delivery - Professional - Application User (Priced Monthly 1 Year Term)	PROD19255	$ 8.00	7.00%	$ 7.50	Application

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
ServiceNow® Workplace Service Delivery - Unrestricted User RM Level 3 (Priced Monthly, 1 Year Term)	PROD14421	$ 13.00	7.00%	$ 12.18	Unrestricted User
ServiceNow® Workplace Service Delivery - Unrestricted User v2, (Priced Monthly, 1 Year Term)	PROD14949	$ 8.00	7.00%	$ 7.50	Unrestricted User
ServiceNow® Workplace Service Delivery - Unrestricted User, (Priced Monthly, 1 Year Term)	PROD13854	$ 10.00	7.00%	$ 9.37	Unrestricted User
ServiceNow® Workplace Service Delivery - Workplace User v2 RM Level 3 (Priced Monthly, 1 Year Term)	PROD14420	$ 13.00	7.00%	$ 12.18	Application
ServiceNow® Workplace Service Delivery - Workplace User v2, (Priced Monthly, 1 Year Term)	PROD13853	$ 10.00	7.00%	$ 9.37	Application
ServiceNow® Workplace Service Delivery - Workplace User v3, (Priced Monthly, 1 Year Term)	PROD14947	$ 8.00	7.00%	$ 7.50	Application
ServiceNow® Workplace Service Delivery Basic - Workplace User	PROD13857	$ 1.00	7.00%	$ 0.94	User
ServiceNow®Performance Analytics For Security Operations - Application RM Level 3 (per $1000 Subscription) (Priced Monthly, 1 Year Term)	PROD14320	$ 200.00	7.00%	$ 187.40	Application
ServiceNow®ServiceNow® Software Asset Management Custom User Type (Monthly)	PROD03203	$ 2.50	7.00%	$ 2.34	User
Services Management Standard - Unrestricted User RM lvl 3 (Priced Monthly, 1 Year Term)	PROD15701	$ 52.00	7.00%	$ 48.72	Unrestricted User
SIR Enterprise Plus - Unrestricted User	PROD23700	$ 2.40	7.00%	$ 2.25	Unrestricted User
SIR Professonal Plus - Unrestricted User	PROD23697	$ 2.40	7.00%	$ 2.25	Unrestricted User
Software Asset Management Enterprise - Subscription Unit v2 (Term Software, Monthly)	PROD20892	$ 12.00	7.00%	$ 11.24	Subcription Unit
Software Asset Management Enterprise SELF-HOSTED/OPT-OUT - Subscription Unit v2 (Monthly)	PROD21647	$ 12.00	7.00%	$ 11.24	Subcription Unit
Source To Pay and Contract Operations - Application User	PROD23736	$ 140.00	7.00%	$ 131.18	User
Source To Pay and Contract Operations - Fulfiller User	PROD23739	$ 600.00	7.00%	$ 562.19	Fulfiller
Source To Pay and Contract Operations - Unrestricted User	PROD23742	$ 20.00	7.00%	$ 18.74	Unrestricted User
Source To Pay Operations - Application User (Priced Monthly, 1 Year Term)	PROD22912	$ 90.00	7.00%	$ 84.33	Application
Source To Pay Operations - Fulfiller User (Monthly)	PROD20289	$ 400.00	7.00%	$ 374.79	User
Source To Pay Operations - Unrestricted User (Monthly)	PROD20290	$ 14.00	7.00%	$ 13.12	Unrestricted User
Sourcing and Procurement Operations - Application User (Priced Monthly, 1 Year Term)	PROD22906	$ 50.00	7.00%	$ 46.85	User
Sourcing and Procurement Operations - Fulfiller User (Monthly)	PROD20286	$ 225.00	7.00%	$ 210.82	Fulfiller
Sourcing and Procurement Operations - Unrestricted User (Priced Monthly, 1 Year Term)	PROD22907	$ 8.00	7.00%	$ 7.50	Unrestricted User
SPM for Telecommunications Professional Plus - SPM User	PROD22896	$ 900.00	7.00%	$ 843.28	User
SPM for Telecommunications Professional Plus – Unrestricted User	PROD22897	$ 108.00	7.00%	$ 101.19	Unrestricted User
SPM Professional Plus - SPM User	PROD22894	$ 75.00	7.00%	$ 70.27	User
SPM Professional Plus - Unrestricted User	PROD22895	$ 9.00	7.00%	$ 8.43	Unrestricted User
SPO Professional Plus - Application User	PROD23632	$ 30.00	7.00%	$ 28.11	User
SPO Professional Plus - Fulfiller User	PROD23630	$ 135.00	7.00%	$ 126.49	Fulfiller

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
SPO Professional Plus - Unrestricted User	PROD23631	$ 5.00	7.00%	$ 4.68	Unrestricted User
Strategic Portfolio Management for Telecommunications Professional - SPM User (Monthly)	PROD22001	$ 125.00	7.00%	$ 117.12	User
Strategic Portfolio Management for Telecommunications Professional - Unrestricted User (Monthly)	PROD22002	$ 15.00	7.00%	$ 14.05	Unrestricted User
Strategic Portfolio Management for Telecommunications Professional v2 - SPM User	PROD23780	$ 125.00	7.00%	$ 117.12	User
Strategic Portfolio Management for Telecommunications Professional v2 - Unrestricted User	PROD23781	$ 15.00	7.00%	$ 14.05	Unrestricted User
Strategic Portfolio Management for Telecommunications Standard - SPM User (Monthly)	PROD21999	$ 75.00	7.00%	$ 70.27	User
Strategic Portfolio Management for Telecommunications Standard - Unrestricted User (Monthly)	PROD22000	$ 10.00	7.00%	$ 9.37	Unrestricted User
Strategic Portfolio Management Professional v2 - SPM User	PROD23774	$ 125.00	7.00%	$ 117.12	User
Strategic Portfolio Management Professional v2 - Unrestricted User	PROD23775	$ 15.00	7.00%	$ 14.05	Unrestricted User
Strategic Value (Monthly)	PROD22472	$ 20,833.34	7.00%	$ 19,520.32	Application
Supplier Lifecycle Operations - Application User (Priced Monthly, 1 Year Term)	PROD22916	$ 50.00	7.00%	$ 46.85	User
Supplier Lifecycle Operations - Fulfiller User (Monthly)	PROD20296	$ 225.00	7.00%	$ 210.82	Fulfiller
Supplier Lifecycle Operations - Unrestricted User (Priced Monthly, 1 Year Term)	PROD22917	$ 8.00	7.00%	$ 7.50	Unrestricted User
Talent Acquisition – Application User (Monthly)	PROD22172	$ 8.00	7.00%	$ 7.50	User
Talent Acquisition – Unrestricted User (Monthly)	PROD22173	$ 8.00	7.00%	$ 7.50	Unrestricted User
Talent Acquisition (without EC Pro) - Application User (Monthly)	PROD22174	$ 5.00	7.00%	$ 4.68	User
Talent Acquisition (without EC Pro) – Unrestricted User (Monthly)	PROD22175	$ 5.00	7.00%	$ 4.68	Unrestricted User
Technology Provider Service Management Enterprise with App Engine 1000 - Fulfiller User v2	PROD17405	$ 400.00	7.00%	$ 374.79	Fulfiller
Technology Provider Service Management Enterprise with App Engine 1000 - Unrestricted User v2	PROD17404	$ 80.00	7.00%	$ 74.96	Unrestricted User
Technology Provider Service Management Professional With App Engine 100 - Fulfiller User v2	PROD17391	$ 300.00	7.00%	$ 281.09	Fulfiller
Technology Provider Service Management Professional with App Engine 100 - Unrestricted User v2	PROD17393	$ 60.00	7.00%	$ 56.22	Unrestricted User
Technology Provider Service Management Standard - Fulfiller User v2	PROD17387	$ 200.00	7.00%	$ 187.40	Fulfiller
Technology Provider Service Management Standard - Unrestricted User v2	PROD17392	$ 40.00	7.00%	$ 37.48	Unrestricted User
Telecommunications Network Inventory Professional – Subscription Unit (Monthly)	PROD20119	$ 24.00	7.00%	$ 22.49	Subcription Unit
Telecommunications Network Inventory Professional – Subscription Unit v2 (Monthly)	PROD22246	$ 24.00	7.00%	$ 22.49	Subcription Unit
Telecommunications Network Inventory Standard - Devices	PROD16968	$ 12.00	7.00%	$ 11.24	Application
Telecommunications Network Inventory Standard – Subscription Unit (Monthly)	PROD20118	$ 12.00	7.00%	$ 11.24	Subcription Unit
Telecommunications Network Inventory Standard – Subscription Unit v2 (Monthly)	PROD22249	$ 12.00	7.00%	$ 11.24	Subcription Unit
Telecommunications Service Operations Management Professional - Subscription Unit v2	PROD16942	$ 24.00	7.00%	$ 22.49	Subcription Unit
Telecommunications Service Operations Management Standard - Subscription Unit v2	PROD16943	$ 14.00	7.00%	$ 13.12	Subcription Unit
Telecommunications Services Management Enterprise - Fulfiller User v3 (Monthly)	PROD19310	$ 400.00	7.00%	$ 374.79	Fulfiller

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Telecommunications Services Management Enterprise with App Engine 1000 - Fulfiller User V2	PROD17385	$ 400.00	7.00%	$ 374.79	Fulfiller
Telecommunications Services Management Enterprise with App Engine 1000 - Unrestricted User v2	PROD17384	$ 80.00	7.00%	$ 74.96	Unrestricted User
Telecommunications Services Management Professional - Fulfiller User v3 (Monthly)	PROD19309	$ 300.00	7.00%	$ 281.09	Fulfiller
Telecommunications Services Management Professional with App Engine 100 - Fulfiller User v2	PROD17365	$ 300.00	7.00%	$ 281.09	Fulfiller
Telecommunications Services Management Professional with App Engine 100 - Unrestricted User v2	PROD17383	$ 60.00	7.00%	$ 56.22	Unrestricted User
Telecommunications Services Management Standard - Fulfiller User v2	PROD17364	$ 200.00	7.00%	$ 187.40	Fulfiller
Telecommunications Services Management Standard - Fulfiller User v3 (Monthly)	PROD19308	$ 200.00	7.00%	$ 187.40	Fulfiller
Telecommunications Services Management Standard - Unrestricted User v2	PROD17382	$ 40.00	7.00%	$ 37.48	Unrestricted User
Third-party Risk Management Base - Module (Term Software, Monthly)	PROD20914	$ 4,000.00	7.00%	$ 3,747.90	Application
Third-party Risk Management Standard - Transactions (Term Software, Monthly)	PROD20917	$ 40.00	7.00%	$ 37.48	Transaction
Threat Intelligence Security Center - Fulfiller User (Monthly)	PROD22291	$ 5,000.00	7.00%	$ 4,684.88	Fulfiller
Threat Intelligence Security Center - Unrestricted User (Monthly)	PROD22290	$ 4.00	7.00%	$ 3.75	Unrestricted User
TPSM Enterprise Plus - Fulfiller User (Monthly)	PROD21276	$ 180.00	7.00%	$ 168.66	Fulfiller
TPSM Enterprise Plus - Transactions (Monthly)	PROD22045	$ 0.28	7.00%	$ 0.26	Transaction
TPSM Enterprise Plus - Unrestricted User (Monthly)	PROD21277	$ 36.00	7.00%	$ 33.73	Unrestricted User
TPSM Professional Plus - Fulfiller User (Monthly)	PROD21274	$ 180.00	7.00%	$ 168.66	Fulfiller
TPSM Professional Plus - Transactions (Monthly)	PROD22021	$ 0.28	7.00%	$ 0.26	Transaction
TPSM Professional Plus - Unrestricted User (Monthly)	PROD21275	$ 36.00	7.00%	$ 33.73	Unrestricted User
TSM Enterprise Plus - Fulfiller User (Monthly)	PROD21264	$ 180.00	7.00%	$ 168.66	Fulfiller
TSM Enterprise Plus - Transactions (Monthly)	PROD22044	$ 0.28	7.00%	$ 0.26	Transaction
TSM Enterprise Plus - Unrestricted User (Monthly)	PROD21265	$ 36.00	7.00%	$ 33.73	Unrestricted User
TSM Professional Plus - Fulfiller User (Monthly)	PROD21262	$ 180.00	7.00%	$ 168.66	Fulfiller
TSM Professional Plus - Transactions (Monthly)	PROD22020	$ 0.28	7.00%	$ 0.26	Transaction
TSM Professional Plus - Unrestricted User (Monthly)	PROD21263	$ 36.00	7.00%	$ 33.73	Unrestricted User
TSOM Enterprise Plus - Subscription Unit (Monthly)	PROD22530	$ 14.00	7.00%	$ 13.12	Subcription Unit
TSOM Professional Plus - Subscription Unit (Monthly)	PROD22527	$ 14.00	7.00%	$ 13.12	Subcription Unit
TuneUp Your Security Professional	PROD13451	$ 3,000.00	7.00%	$ 2,810.93	Application
Virtual Agent FSM Conversation - Transaction Pack (Monthly)	PROD20274	$ 2,083.33	7.00%	$ 1,952.03	Pack
Workforce Optimization for Clinical Device Management Professional FF - Application (per $1000 CDM ACV)	PROD20751	$ 300.00	7.00%	$ 281.09	Application
Workforce Optimization for Clinical Device Management Professional FF - Application RM Lvl 3 (per $1000 CDM ACV)	PROD20753	$ 300.00	7.00%	$ 281.09	Application
Workforce Optimization for Customer Service Management - Application User (Monthly)	PROD22125	$ 75.00	7.00%	$ 70.27	User
Workforce Optimization for Field Service Management - Application User (Monthly)	PROD22133	$ 75.00	7.00%	$ 70.27	User
Workforce Optimization for Field Service Management Professional Unrestricted User - Application (per $1000 of FSM ACV) (Monthly)	PROD20187	$ 300.00	7.00%	$ 281.09	Unrestricted User

PRODUCT DESCRIPTION	PRODUCT PART NUMBER	MSRP or LIST PRICE	DIR Customer Discount % off MSRP	DIR Customer Price	Unit
Workforce Optimization for Financial Services Operations- Application User (Monthly)	PROD22130	$ 75.00	7.00%	$ 70.27	User
Workforce Optimization for Healthcare & Life Sciences Service Management - Application User (Monthly)	PROD22131	$ 75.00	7.00%	$ 70.27	User
Workforce Optimization for IT Service Management - Application User (Monthly)	PROD22124	$ 75.00	7.00%	$ 70.27	User
Workforce Optimization for Manufacturing Commercial Operations - Application User (Monthly)	PROD22132	$ 75.00	7.00%	$ 70.27	User
Workforce Optimization for Manufacturing Commercial Operations Pro Transactions - App (30% of MCO Pro ACV (Txn meter))	PROD23584	$ 0.01	7.00%	$ 0.01	Application
Workforce Optimization for Manufacturing Commercial Operations Pro Unrestricted User – App · (Monthly) (30% of MCO Pro ACV)	PROD22730	$ 0.01	7.00%	$ 0.01	Unrestricted User
Workforce Optimization for Manufacturing Commercial Operations Professional FF – Application (Monthly) The published $0.01 price is not the Customer's final price. The purchase price of the software maintenance is based on a Commercial List Price that is 30.0% of the MCO Pro software license to be maintained. Please contact Carahsoft Technology Corporation for assistance with calculating the purchase price of the software maintenance and additional product information.	PROD21493	$ 0.01	7.00%	$ 0.01	Application
Workforce Optimization for Media & Entertainment Service Management - Application User (Monthly)	PROD22128	$ 75.00	7.00%	$ 70.27	User
Workforce Optimization for Media & Entertainment Service Management Pro Unrestricted User - RM Lvl 2 ($.01 is a placeholder price, the final price will be 30% MESM ACV)	PROD19032	$ 0.01	7.00%	$ 0.01	Unrestricted User
Workforce Optimization for Public Sector Digital Services - Application User (Monthly)	PROD22129	$ 75.00	7.00%	$ 70.27	User
Workforce Optimization for Public Sector Digital Services Pro Fulfiller User - App RM Lvl 3 (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM Annual Contract Value. (The published $0.01 price is not the Customer's final price. T	PROD19024	$ 300.00	7.00%	$ 281.09	Fulfiller
Workforce Optimization for Public Sector Digital Services Pro Unrestricted User - App RM Lvl 3 (Priced Monthly 1 Year Term) - Purchase Price will be 30% of customer's CSM Annual Contract Value. (The published $0.01 price is not the Customer's final pric	PROD19026	$ 300.00	7.00%	$ 281.09	Unrestricted User
Workforce Optimization for Retail Service Management Pro - Application (30% ACV of RSM Pro) (Priced Monthly, 1 Year Term)	PROD22837	$ 0.01	7.00%	$ 0.01	Application
Workforce Optimization for Technology Provider Service Management - Application User (Monthly)	PROD22127	$ 75.00	7.00%	$ 70.27	User
Workforce Optimization for Telecommunications Service Management - Application User (Monthly)	PROD22126	$ 75.00	7.00%	$ 70.27	User
Workplace Service Delivery Enterprise - Application User v2	PROD23609	$ 12.00	7.00%	$ 11.24	User
Workplace Service Delivery Enterprise - Unrestricted User	PROD20767	$ 12.00	7.00%	$ 11.24	Unrestricted User
Workplace Service Delivery Enterprise - Unrestricted User RM Lvl 3	PROD20771	$ 15.60	7.00%	$ 14.62	Unrestricted User
Workplace Service Delivery Enterprise - Unrestricted User v2	PROD23615	$ 12.00	7.00%	$ 11.24	Unrestricted User
Workplace Service Delivery Professional - Application User v2	PROD23608	$ 8.00	7.00%	$ 7.50	Application
Workplace Service Delivery Professional - Unrestricted User	PROD20766	$ 8.00	7.00%	$ 7.50	Unrestricted User
Workplace Service Delivery Professional - Unrestricted User RM Lvl 3	PROD20770	$ 10.40	7.00%	$ 9.74	Unrestricted User
Workplace Service Delivery Professional - Unrestricted User v2	PROD23614	$ 8.00	7.00%	$ 7.50	Unrestricted User

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Zero Trust Access - Application (per $1000 CACV) (Monthly)	PROD22197	$ 100.00	7.00%	$ 93.70	Application